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Front cover photograph

The London factory of Wolf Electric Tools Ltd. manufactures some 50 types of industrial power tools. Almost half the production is exported. The photograph shows the assembly of a batch of Sapphire shock-proof drills. Made in three sizes, these are very popular on the Continent In the Sapphire, the motor unit is built upon an independent skeleton frame. The sturdy moulded nylon casing is needed only as a protective insulating envelope. Incorporating many other advanced engineering design features the Sapphire claims to be the only all-insulated shock-proof drill to receive the BSI Kite Mark, and world-wide approval from safety authorities for use in industry without earthing.

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The NRDC's services to British technology

by J. C. DUCKWORTH,
Managing Director, National Research Development Corporation

Expenditure by United Kingdom River Boards on weed clearance is more than £800,000 per annum. NRDC has sponsored trials and modification of an aquatic mower originally developed for weed clearance in New Zealand by a small local firm. The light glass fibre boat, propelled by outboard motors, carries a u-frame fitted with flexible oscilating cutter blades. John Wilder Ltd., of Wallingford, have an exclusive licence to manufacture.

This is the fifth article in a series dealing with the current and future activities of some of the industrial organizations which receive, or have received, grants from the Board of Trade since they were established in the immediate post-war years. The first article, on the work of the Council of Industrial Design, was published on May 14. The work of the British Productivity Council was described on June 11, that of the British Standard Institution on June 25 and that of the British Institute of Management on July 9. It is hoped that the publication of these articles will stimulate industry in Britain to make wider use of some of the services offered.

Now ENTERING its seventeenth year, the Corporation looks back from a position of some strength to 1948, the date of its inception, when Mr. Harold Wilson, as President of the Board of Trade, piloted the Development of Inventions Act 1948 which established the Corporation as an independent Body Corporate, answerable to Parliament through the Board of Trade.

The Corporation's period of association with the Board of Trade was one of steady growth, constructive progress and harmonious co-operation. The association only terminated in February this year when the responsibilities in respect of the Corporation exercised by the Board were transferred to the Minister of Technology.

Positive recognition of the practical value to the nation of the Corporation's rôle in promoting industrial innovation and development was evidenced at the same time when the Minister introduced into Parliament the Development of Inventions Bill, 1965. This provided for the Corporation to have greater financial resources than previously by increasing its borrowing powers from £10 million to £25 million, and to have certain financial relief in respect of written-down expenditure on projects, as well as a measure of relief in respect of interest payments.

This legislation was politically uncontroversial and had been foreshadowed in a statement made some months earlier in the House of Commons by the President of the Board of Trade. The Bill passed all its stages as a non-controversial measure, with the agreement of all sides of the House, and received Royal Assent on June 4, 1965.

The Corporation, with these greater resources, now looks forward to a considerable expansion of its activities so that, in partnership with industry, it can support worthwhile technological innovation and development on a much greater scale than was contemplated when the founding Act was passed in 1948.

To achieve this end the Corporation must become more widely known to industry, and what follows is an attempt to describe the Corporation and its varying rôles.

The Corporation remains an independent body, and its executives are not civil servants. It comprises a chairman, managing director, and up to 12 members. The managing director and (at present) two of the members are full-time executives: the part-time members all hold important positions in science, commerce or industry.

The supporting staff numbers at present 170, more than 50 of whom are qualified in engineering, science or patent law, and is still being expanded to meet the increase in its responsibilities.

Functions and activities of the Corporation

The Corporation's statutory functions are to develop and exploit inventions derived from research 'carried out by a Government Department or other public body' or any other research 'in respect of which financial assistance is provided out of public funds'. The Corporation is enjoined also to develop and exploit inventions from other sources, subject to two criteria: first, that development or exploitation of the invention in the view of the Corporation is 'in the public interest'; secondly, that development or exploitation of the invention is not being otherwise undertaken. The Corporation is empowered to promote and assist research for satisfying practical requirements where it considers that important inventions are likely to result.

The expression 'invention' includes any new process or technique, patentable or unpatentable. Indeed, the expression is construed by the Corporation broadly as covering new technological development and innovation in industry.

The Corporation's activity is broadly of two kinds:

(a) the exploitation of patent rights for inventions which have reached us in a form sufficiently developed for more or less immediate introduction to industry, and
(b) the sponsoring of projects to develop inventions already in being and of research directed towards the making of inventions of practical value.

The Corporation finances its activities with money advanced through the Minister of Technology, in the form of interest-bearing loans, and is required to manage its affairs so as to balance its books in the long run. This means that it must conduct its activities on a sound commercial basis.

The need to have regard to balancing accounts is not always readily reconcilable with the requirement to act in the public interest, since the Corporation must of necessity engage in projects which, although nationally valuable, may not always be financially advantageous for the Corporation. Accordingly, the Development of Inventions Act, 1965, empowered the Minister to remit the Corporation's liability to repay any amount borrowed which in his opinion has been expended exclusively on the development of an invention and which has been written off by the Corporation.

Returning now to our day-to-day activity, the exploitation of inventions arising from publicly supported research involves liaison with the inventors, technical assessment, patent supervision, and licensing to industry, usually on a royalty basis. The availability of the inventions is notified to appropriate industrial firms individually by letter, and also by way of 'Inventions for Industry', the Corporation's six-monthly bulletin, which is sent out free of charge to several thousand industrial firms.

From the outset NRDC has engaged in supporting the development of immature inventions from public sources and from private individuals and firms. The amounts advanced have varied from £500 or less up to seven-figure sums for projects such as Hovercraft and computers.

Joint venture with industry

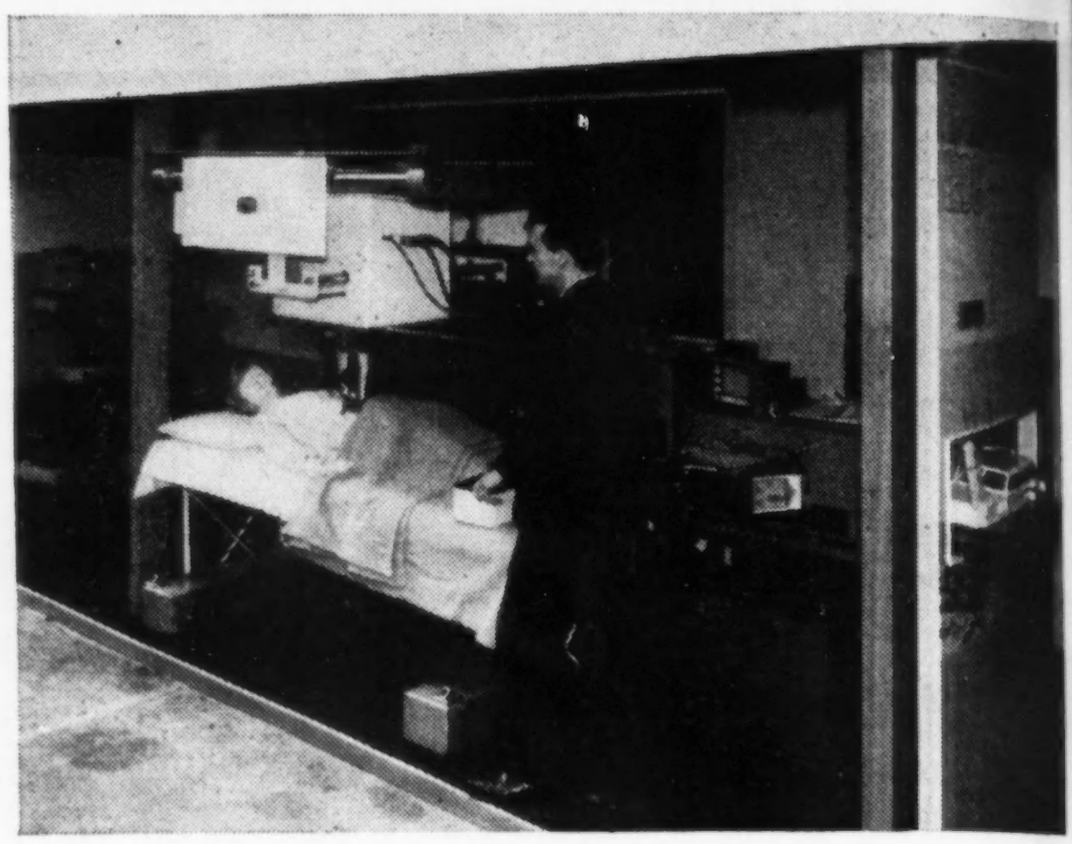
In recent years there has been a notable increase in the number of ventures undertaken jointly with industry, since experience has shown that money wisely invested in this way provides a facility not available to industry through any other channel, and may remove an otherwise insurmountable barrier to technological progress. Many of these joint ventures are of a major character and cover developments in the fields of machine tools, computers, fuel cells, etc., but a wide variety of industries has benefited. Among the projects we are currently supporting on a joint venture basis with industrial firms are: a phototypesetter, an automatic moulding process for castings, an improved diesel engine, a granular mineral separator, a variable speed gear, an oil well drilling rig, membranes for a heart-lung machine, an endo-microscope, a grassland reseeding machine, automatic laundry equipment, and an infra-red milk analyser.

The term 'project' in this context has a broad connotation and could cover feasibility studies, the construction and trial of preproduction prototypes, the adaptation of a known technique in one industry to the needs of another, and, when associated with developments supported by the Corporation, the production of 'software' for computers and for teaching machines, and, indeed, a wide variety of activities which are required for promoting technological innovation in industry.

The Corporation has, for example, recently commissioned an electronics firm to make a survey of users of analytical equipment to determine what equipment ought to be developed for the analysis of iron in iron ore.

Certain activity of the Corporation could be described as catalytic in nature. Having decided that it was in the public interest to promote a British cryogenic (very low temperature) engineering industry, we were instrumental in bringing about the formation of Cryosystems Ltd., a consortium comprising British Aircraft Corporation, The Hymatic Engineering Co., C. A. Parsons & Co. and Petrocarbon Developments Ltd.

We invite applications from firms who have promising projects, important to the public interest, whose development is being held up for lack of finance or facilities, or because the risk is considered too great for the firm to carry entirely on its own account.



To avoid the use of harmful X-rays in the diagnosis of normal and abnormal pregnancies, Professor Ian Donald, then of Western Infirmary, Glasgow, devised a method using ultrasonic waves, which are completely without effect on the body. The automatic scanning apparatus was developed for him by S. Smith & Sons (England) Ltd., with support from the NRDC and from the Scottish Hospitals Endowment Research Trust.

Although the Corporation may play a part directly in the patenting and licensing aspects of a development programme, or on occasion obtain expert technical advice, the assistance we are commonly called upon to provide is financial. We normally share development cost with the company concerned, often on a pound for pound basis up to a stated limit. Since we are under a statutory obligation to endeavour to become self-supporting financially we expect to share in the profits of the venture if it is successful.

When a company seeks our support an assessment of its proposals must be made, with external expert advice as necessary, before the Corporation will authorize the investment of public money in a joint development project. The company is expected to provide full details of the technical background of the invention and of the proposed development programme, with the best estimates of duration and cost which can be made at the time. There must also be a survey of the potential market and an evaluation of the technical and commercial risks which are likely to be incurred. In addition, the history, capital structure, and current financial position of the company is taken into account. Information provided by the company in support of its application is treated in confidence by the Corporation and its advisers.

The terms on which the Corporation decides to support a project are negotiated in the light of the Corporation's technical and commercial assessment. These terms vary from case to case, but it is the normal practice of the Corporation to treat its contribution as an investment in the project as such, to be recovered with a reasonable share in the profits if successful and to be lost in the event of failure. For example, the Corporation may recover its investment in the venture in parallel with the company and relate its total receipts to the degree of success achieved by receiving a percentage of any turnover arising from the project over an agreed period of time, at the end of which all payments from the company to the Corporation cease. Unlike many other sources of finance the Corporation only rarely seeks to secure its outlay against any assets of the company.

The formal contract between the company and the Corporation will thus define the technical programme and objectives, the proportion of the costs to be borne by the Corporation, the ceiling of the Corporation's contribution, the development recovery arrangements, and the rights and obligations of both parties.

Now that Parliament has given the Corporation the greater resources provided by the 1965 Act, I look forward to a period of close co-operation with industry in the support of worthwhile technological development and innovation which is so essential for the nation's economy.

Minister's tribute to MN Welfare Board

SPEAKING AT the annual general meeting of the Merchant Navy Welfare Board in London on July 20, Mr. Roy Mason, Minister of State (Shipping), said that one of the things which had impressed him most strongly as the Minister responsible for shipping was the recognition by all sections of the industry of the great importance of the welfare of seafarers. Paying tribute to the work of the Welfare Board, on which the Board of Trade were represented, the Minister said: 'The interest of the Board of Trade in welfare is no new thing. We have many statutory duties which are related to welfare, and these have been in existence for well over a century. And although the conditions which led to the establishment of a Mercantile Marine Department have changed in the course of time, the interest of the Government in this important aspect of a seafarer's life has in no way diminished.

'We in the Board of Trade are often faced with problems of British seamen who are in distress outside the United Kingdom. In foreign countries distressed British seamen are taken in charge by the British Consul, who has the responsibiliy of maintaining and repatriating them. There is no doubt that the work of the Consuls would be much more difficult if it were not for the existence of the centres provided by the welfare organizations. I am glad to have this opportunity to say how much we in the Board of Trade and all Government officers overseas value and admire the immense amount of work which is done by all those whom you represent. Without their assistance the distressed seamen would be in even greater distress,' he added.

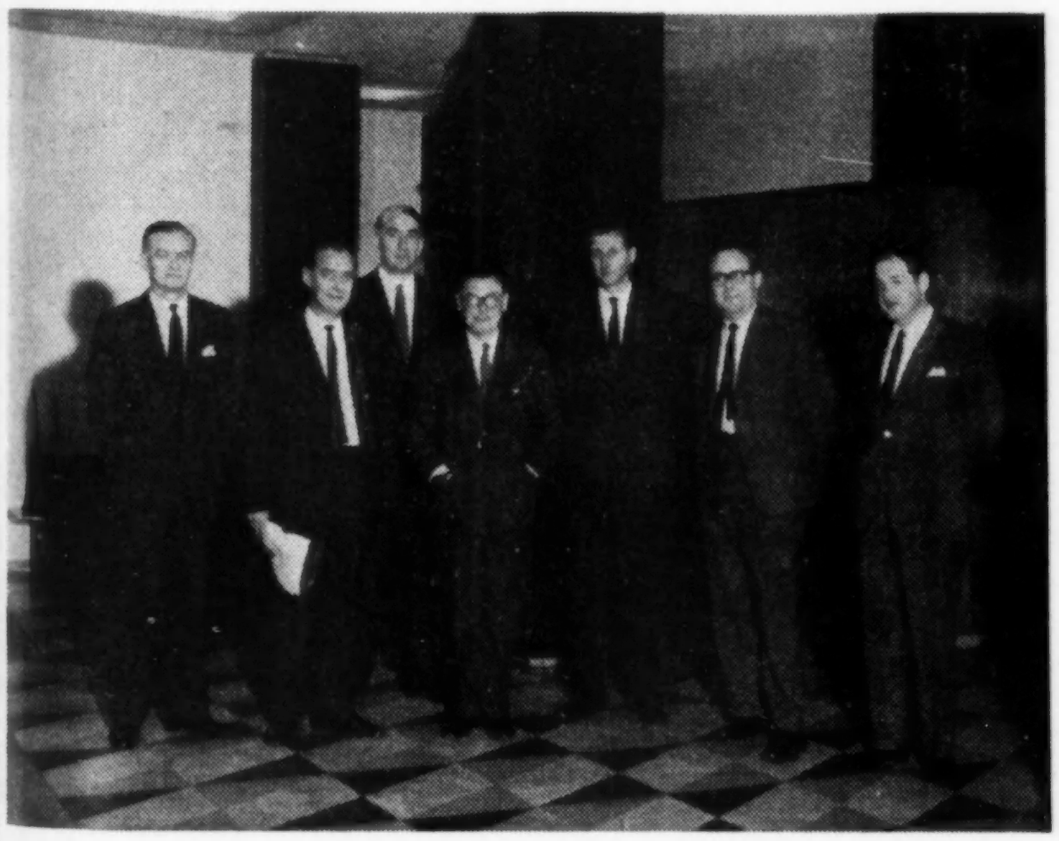
Leyland chief to advise government

SIR DONALD STOKES, Managing Director and Deputy Chairman of the Leyland Motor Corporation, has been invited by the Secretary of State for Defence and the Minister of Aviation to advise them on the promotion of exports of defence equipment and on any changes of organization that may be required for this purpose.

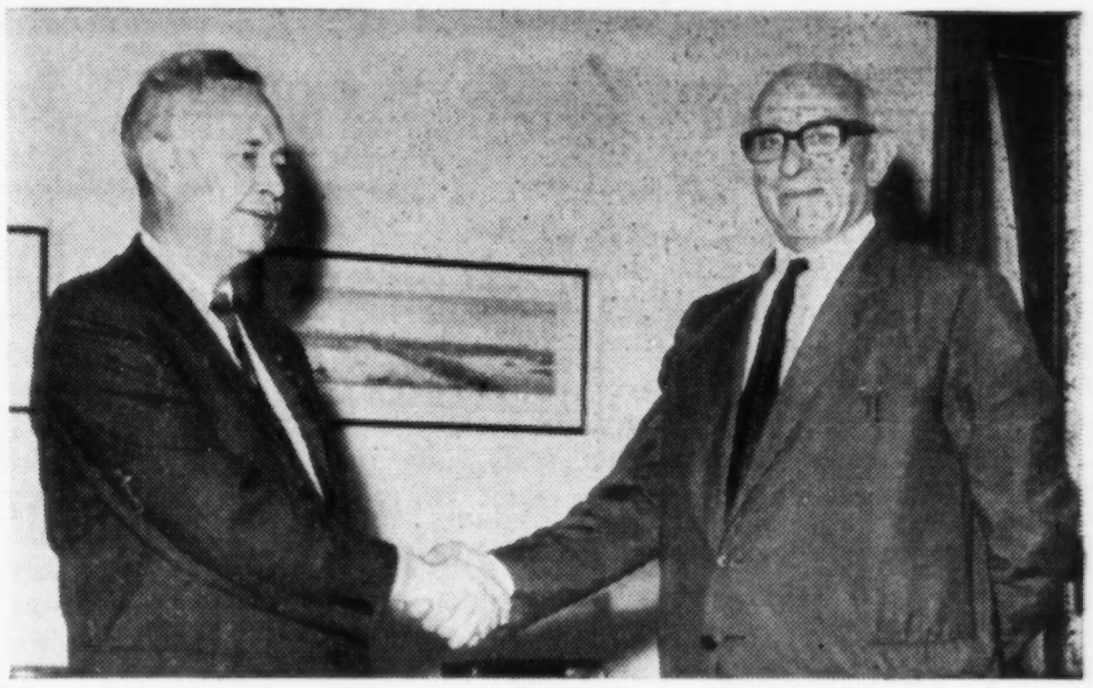
Leyland has agreed to Sir Donald accepting this invitation for a period of three months, and he started on July 19.

The decision follows Mr. Harold Wilson's statement in the House of Commons on July 13 that Britain was to follow the practice of the United States and appoint a super salesman to boost arms exports. Sir Donald will in fact be preparing the way for the super salesmen. He said: 'I have been promised tremendous support and full co-operation at all levels of Government. The work is something which one cannot refuse because I think it is important.'

During recent years Sir Donald has built up a reputation for exporting. With a turnover in its last financial year of over £200 million the Leyland Group is one of the country"s leading exporters, 50 per cent of its revenue accruing fro moverseas.



Members of the Committee for Exports to Asia visited the Central Office of Information recently and were introduced to the export publicity services of the COI by Sir Fife Clark, Director-General of the COI. In this picture, from left to right are: Mr. I. F. Trevor, Secretary to Committee; Mr. E. A. Dilley, Taylor Woodrow (Overseas) Ltd.; Mr. R. Marsh, Federation of British Industries; Sir Fife Clark; Mr. D. N. Byrne, Board of Trade, CRE Department; Mr. D. Jones, Colonial Office; and Mr. M. Montague, The Valor Co. Ltd.



Lord Rhodes, Parliamentary Secretary, Board of Trade (right) greets Mr P. E. Haggerty, president of the Texas Instruments Inc., of Dallas, and a delegate to the Ditchley conference on the social and economic consequences of automation, when he recently called on the Minister at the Board of Trade.

ECGD backs another shipbuilding order

THE EXPORT CREDITS Guarantee Department have signed a Financial Guarantee providing for the financing of two 30,000 ton bulk carriers for Panama. The vessels, costing over £2.6 million, will be built at Austin and Pickersgill's Sunderland yard, for delivery next year to members of the Chandris group of shipping companies. The loan is for £2.1 million and is being made by a syndicate of banks led by Hill Samuel and Co. Limited.

ECGD have now signed Financial Guarantees covering the sales of 17 ships, with a total contract value of £23 million. Another two contracts for ships have been finalised subject to the satisfactory conclusion of Financial Guarantees, and further business under competitive negotiation for which Financial Guarantee facilities have been agreed in principle involves 20 vessels.

Export marketing competition

EARLIER THIS year the British Institute of Management flew a party of managers between the ages of 25-35 to the United States to search out the potential demand for one of their company's products. They also had to prepare marketing reports for which the BIM made awards. The winners were: D. J. Pinney, Fisons Overseas; A. H. Carter, Barrow, Hepburn & Gale; and P. M. Griffin, Foote, Cone and Belding.

The awards were presented by Lord Watkinson, Chairman of the Committee for Exports to the United States at a British Institute of Management reception in London on July 13, at which he said: 'What our country needs above everything else at the moment is action – and action in the export field'. He said that we had the capacity to sell more to the United States, and the United States recognized that it was in their interests that the balance of trade between our countries should be redressed. If Britain did not take up her advantages, Japan, Germany and Italy would move in and take the business instead.

NABM Production Survey

THE RESULTS OF THE 14th Production Survey conducted by the National Association of British Manufacturers are now available from the Association's new offices at 21 Tothill Street, London, S.W.1. This is the last Production Survey that the NABM as such will conduct, as future surveys will be carried out on behalf of the new industrial organization which is being established by the NABM, the Federation of British Industries and the British Employers' Confederation.

The NABM moves to its new offices on July 24.

Darlington – 'fast becoming a boom town'

— *The President*

SPEAKING at the opening of the new Chrysler-Cummins Ltd. factory in Darlington on July 13, Mr. Douglas Jay, President of the Board of Trade, said 'The very important two new joint enterprises of Chrysler-Cummins and the Cummins Engine Company should set the seal on the new prosperity of South Durham, and Darlington in particular, which the Board of Trade has made a Development District with such success that it is now fast becoming a boom town. This new factory is the fruit of a successful partnership between the Chrysler Companies of the United States and the United Kingdom, the Cummins Engine Company of the United States and the Board of Trade, which supplied not merely an industrial development certificate, but part of the finance for the scheme. The Darlington Corporation has also helped greatly in supplying necessary services and an excellent site. I hope to see this part of the scheme employing over 500 workers, most of them men, in the first year, and as many as 1,250 later on.' The President said that in addition the Cummins Engine factory which is to produce components for diesel engines on a neighbouring site would also employ 750 men in the short term and 1,000 later on.

Continuing he said that there were now 25 subsidiaries of American companies manufacturing in the North East Region, and a further dozen associated companies. Altogether these enterprises employed 15,000 people in the Region, and were likely to employ 11,000 more there in the next four years. British and American industry had a great deal to learn from one another, and neither should be reluctant to learn it, because it helped towards the prosperity of both. If the American-backed firms in the North-east could set examples to British firms in productivity and exports, 'let them do so'.

Location of Offices Bureau— annual report

'ONE THOUSAND firms have now approached the Location of Offices Bureau about moving some or all of their office work from Central London,' said Mr. John Sturgess, chairman of LOB, when he introduced the 1964-65 annual report. 'They represent over one hundred thousand jobs, and we expect more than half of them to move from London in due course. Even though most firms tend to stay near London we expect the present pattern to continue whereby one-fifth of the jobs go over 60 miles. And we have made our first breakthrough in really long moves with a firm planning an expansion of 1,000 jobs in the North East'.

Mr. Sturgess brought up to date the figures in the annual report. 'So far 211 firms with 20,758 jobs have definitely decided to leave London. Between launching the Bureau in October 1963 and the end of March 1965 we had 891 inquiries from firms: 158 involving nearly 17,000 jobs decided to go from the centre, 94 involving nearly 7,000 jobs decided not to. In the three months since then another 53 firms involving 3,879 jobs have also decided to go against 26 (2,873 jobs) deciding to stay.' Most firms, Mr. Sturgess went on, took a long time to decide and plan a move. But all the evidence so far suggested that the majority still considering the matter would decide to move. 'At this time last year I forecast that 3,500 jobs would actually move in the 1964-65 year – in fact, nearly 6,000 made the move. My forecast for the current year is 10,000.

'Moving office work from London is now the trend among efficient firms. Firms and institutions which haven't moved some work out as yet, will have to look very seriously at the problem. If they stay their costs are going to be high – in many instances unnecessarily so. This is serious, not only for them but for the economy as a whole.'

Copies of the report are available from LOB, 27 Chancery Lane, London, W.C.2. Price 2s. 6d.

Industrial expansion at Pembroke Dock

THE BOARD OF TRADE announce that approval has been given for the building of an extension of 48,940 sq. ft. to the factory at Pembroke Dock leased to Firth Cleveland Extrusions Ltd. The Industrial Estates Management Corporation for Wales, as agents for the Board of Trade, will be responsible for building the extension.

The company, who manufacture a wide range of impact extruded metal fasteners, and nuts in steel, brass and aluminium, took over the former Advance Factory at Ferry Lane, Pembroke Dock, in March 1962. They are a member of the Firth Cleveland group, which has 24 factories throughout Great Britain and 17 manufacturing and sales companies overseas. The company anticipate that the extension, which will double the size of the present factory, will provide additional employment for about 200 male workers in the Pembroke Dock area which was restored to the active list of Development Districts in March of this year.

New PVC factory opened at Caernarvon

THE new 52,800 sq. ft. factory of Bernard Wardle (Everflex) Ltd., was opened at Caernarvon, North Wales, by Sir Michael Duff, Lord Lieutenant of Caernarvonshire, on July 13. Bringing the company's factory floor space at Caernarvon to 180,000 sq. ft., the new works will provide additional productive capacity for the manufacture of 'Cirrus', 'Everflex' and other of the firm's vinyl-coated fabrics for a wide variety of industries. In addition, a section of it is to be devoted to the manufacture of PVC films and foils.

When the firm opened at Caernarvon in 1948 it had 16 employees; today the figure was 700, and as the new factory became more and more productive there would be vacancies for at least another 100 employees.

New Consumer Council film

'OUT SHOPPING,' a film showing the difficulties encountered by shoppers and how these can be overcome, has been sponsored by the Consumer Council.

Made in black and white, in 16 mm., it runs for 18½ minutes. It was produced by Ronald H. Riley, of RHR Productions Ltd., and directed by Eric Marquis. It features Jane Enshawe and Margaret Flint as Mrs. A. and Mrs. B., the main characters, who are both neighbours and friends. Jonah Jones was the cameraman.

Copies of the film will be available free of charge to recognized organizations through Sound Services Ltd., Wilton Crescent, London, S.W.19. (Tel. Lberty 7201).

A new toy for girls, 'Touch Tapestry', has been brought out by Minimodels Ltd., a member of the Lines Brothers Group. The end result is a colourful tapestry-like picture which can be mounted and framed as a picture or used as a firescreen motif. The Group have 35 factories throughout the world.

Periodical Publications in the Patent Office Library

THE PATENT OFFICE LIBRARY, which is the largest, public, open-access scientific library in this country and which contains over 400,000 volumes covering the fields of the physical sciences, technologies and engineering, announces a completely new issue of its handbook 'Periodical Publications in the Patent Office Library'. This issue, the first complete revision for over seven years, although limited to those periodicals being currently taken lists no fewer than 9,000 titles.

The handbook will be invaluable not only to librarians and information scientists, but also to practising scientists and engineers who wish to learn either where they can consult a particular current journal or from where they can obtain a photocopy of a particular article. The edition costs 28s. (29s. 9d. by post) and can be obtained from HM Stationery Office or the Patent Office (Sale Branch).

The first four sections list publications in the field of British and Foreign patents including abstracts and indexes. The fifth section, which is by far the largest, (some 423 pages), lists in alphabetical order the scientific and technical periodicals.

The Patent Office Library, the use of which is not restricted to those concerned with patents, is freely open without formality to the public from 10 a.m. to 9 p.m. on weekdays and from 10 a.m to 1 pm. on Saturdays (the Foreign patents section is only open until 5.30 p.m. on weekdays and not open on Saturdays.)

Electricity Boards to sell only BEAB approved appliances

ELECTRICITY BOARDS in Great Britain have decided that all domestic appliances sold in their showroms and service centres will have the certificate of approval of the British Electrical Approvals Board (BEAB). This has been decided as a general policy, with the full support of the electrical manufacturing, wholesaling and distributive trades, and will be applied in stages to groups of appliances.

The policy is already being brought into effect for the first group of appliances which comprise electric cookers, kettles, refrigerators, washing machines and suction cleaners. From now on, apart from a small number of lines which have been on the market for several years, Boards will only sell appliances in these categories which have received BEAB approval. Further groups of appliances will be announced at intervals, and eventually, possibly by the end of next year, all appliances sold in Board showrooms will bear the BEAB mark.

The yellow BEAB label is becoming increasingly seen on electrical appliances and denotes that such appliances have been tested and approved for safety and durability of safety in accordance with British Standards by an independent national authority commended by the Government and backed by the electricity industry.

Imports of hops

THE BOARD OF TRADE announced in Notice to Importers No. 1113, dated July 20 that, as provided under Article 2(1) of the Hops (Import Regulation) Order 1961 and after consultation with the Permanent Joint Hops Committee, the normal quota for imports of hops in the 12 months commencing September 1 has been fixed at 12,000 cwts. The Order does not restrict imports of hops which are both grown in and consigned from the Commonwealth or the Republic of Ireland.

The allocation of the quota will be based on brewers' import requirements as notified by them to the Permanent Joint Hops Committee. The Committee will inform each brewer of his agreed allocation and authorize his nominated importing merchant to submit his applications direct to the Board of Trade up to the total of his nominations.

Licences will be made valid for imports from September 1, 1965 to August 31, 1966. Should the English crop be insufficient to meet brewers' requirements of English type hops, supplementary licences may be granted.

Purchase tax amendments on invalid aids and playground equipment

H.M. TREASURY have made an Order under Section 2 (3) of the Purchase Tax Act, 1963, entitled The Purchase Tax (No. 1) Order, 1965, amending the Purchase Tax Schedule as shown below.

Date of operation. The Order applies to goods which are despatched on sale by registered traders to unregistered traders or appropriated to retail trade or other taxable purposes by a registered trader *on or after July* 14, 1965, and to imported goods entered with the Customs or delivered from bonded warehouse for home use on or after that date.

The Order exempts from tax:

(a) The following invalid aids:
- (i) Bath rails and seats for use in baths or under showers.
- (ii) Bed rests.
- (iii) Devices incorporating a bidet jet and warm air dryer.
- (iv) Frames or other devices for fixing round or over toilets to assist in sitting or rising.
- (v) Lazy tongs and similar devices.

(b) The following playground, gymnastic or swimming equipment:
- (i) Climbing frames, horizontal bars and parallel bars.
- (ii) Wall-bars, beams and climbing ropes, of a kind installed in gymnasiums.
- (iii) Diving boards and diving stages.

Amendments to the Purchase Tax Schedule. – With effect from July 14, the following amendments are accordingly made to Groups 11 and 20 (as printed in heavy type on pages 26 and 53 of Notice No. 78):

Group 11. For paragraph (2) of the heading 'Exempt' substitute:

'(2) Invalid aids, the following:
- (i) invalid chairs;
- (ii) over-bed tables and bed rests;
- (iii) commode chairs, commode stools, devices incorporating a bidet jet and warm air dryer, and frames or other devices for assistance in sitting over or rising from a sanitary appliance;
- (iv) bath rails, and seats for use in baths or under showers;
- (v) lazy tongs and similar devices.'

Group 20. For paragraph (1) of the heading 'Exempt' substitute:

'(1) Swings, climbing frames, horizontal bars, parallel bars, slides (including water chutes), see-saws, roundabouts and giant strides, not being mechanically operated articles.'

Group 20. Insert the following paragraphs under the heading 'Exempt':

'(1) (A) Wall-bars, beams and climbing ropes, being of a kind installed in gymnasiums.

(1) (B) Diving boards and diving stages.'

Copies of the Order (Statutory Instruments, 1965, No. 1386) are obtainable (Price 3d. net, by post 6d.) from HM Stationery Office, York House, Kingsway, London, W.C.2, and branches or through any bookseller.

Note: This Order extends existing exemptions from purchase tax for (a) certain invalid aids and (b) playground, etc., equipment.

Purchase tax: Mail Order Export Scheme

UNDER THE EXISTING Personal Export Scheme, when overseas residents visit this country, they are able to order goods in person from a retail trader for delivery abroad free of purchase tax.

The Commissioners for Customs and Excise announce that further arrangement to be known as the Mail Order Export Scheme has now been introduced whereby, when an overseas resident sends an order from abroad to a retail trader, not registered for purchase tax, the trader may export the goods from his own tax-paid stock and claim a credit of tax from his registered supplier in the same way as under the Personal Export Scheme.

To qualify for treatment under this arrangement the goods must be personal or household effects of a total value of at least £5 in chargeable goods exclusive of purchase tax, and the customer must be an overseas resident who has personally ordered the goods in writing from abroad. The Mail Order Export Scheme is not open to persons resident in the United Kingdom, nor to members of the British Forces in Germany or the Services ancillary thereto, or their wives or families.

Further details of the prescribed conditions and procedure and supplies of Form PT 40M, which must be used in order to claim

The best way to these EXPORT MARKETS

is through THE CHARTERED BANK

(Incorporated by Royal Charter, 1853)

The Bank, its subsidiaries and associates are the largest British banking group in the East, having over 200 offices in twenty-seven territories, as shown above.

THE CHARTERED BANK
Head Office: *38 Bishopsgate, London, E.C.2.*
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THE EASTERN BANK LIMITED
Head Office: *2 & 3 Crosby Square, London, E.C.3.*

ASSOCIATED BANKS: ALLAHABAD BANK LTD. (INCORPORATED IN INDIA)
THE IRANO BRITISH BANK (INCORPORATED IN IRAN)
THE COMMERCIAL BANK S.A.L. (INCORPORATED IN LIBYA)
THE CHARTERED BANK OF LONDON (INCORPORATED IN CALIFORNIA)

credit for tax under this arrangement, may be obtained from the local Officer of Customs and Excise.

This extension of the Personal Export Scheme to cover orders received from abroad does not affect the existing provisions under which a registered trader may fulfil such orders on his own behalf or that of an unregistered trader, under the normal export procedure direct from untaxed stock.

Applications for temporary exemption from import duty

THE BOARD OF TRADE are considering applications for the temporary exemption from import duty of the materials listed below on the grounds that these materials are not made in this country or the Commonwealth or the supply available from these sources is not substantial having regard to the existing United Kingdom demand.

Representations are invited from manufacturers in this country or agents of Commonwealth manufacturers who consider they are, or will be within a reasonable period, in a position to supply a substantial proportion of the United Kingdom demand for these materials, or who are interested in their future production.

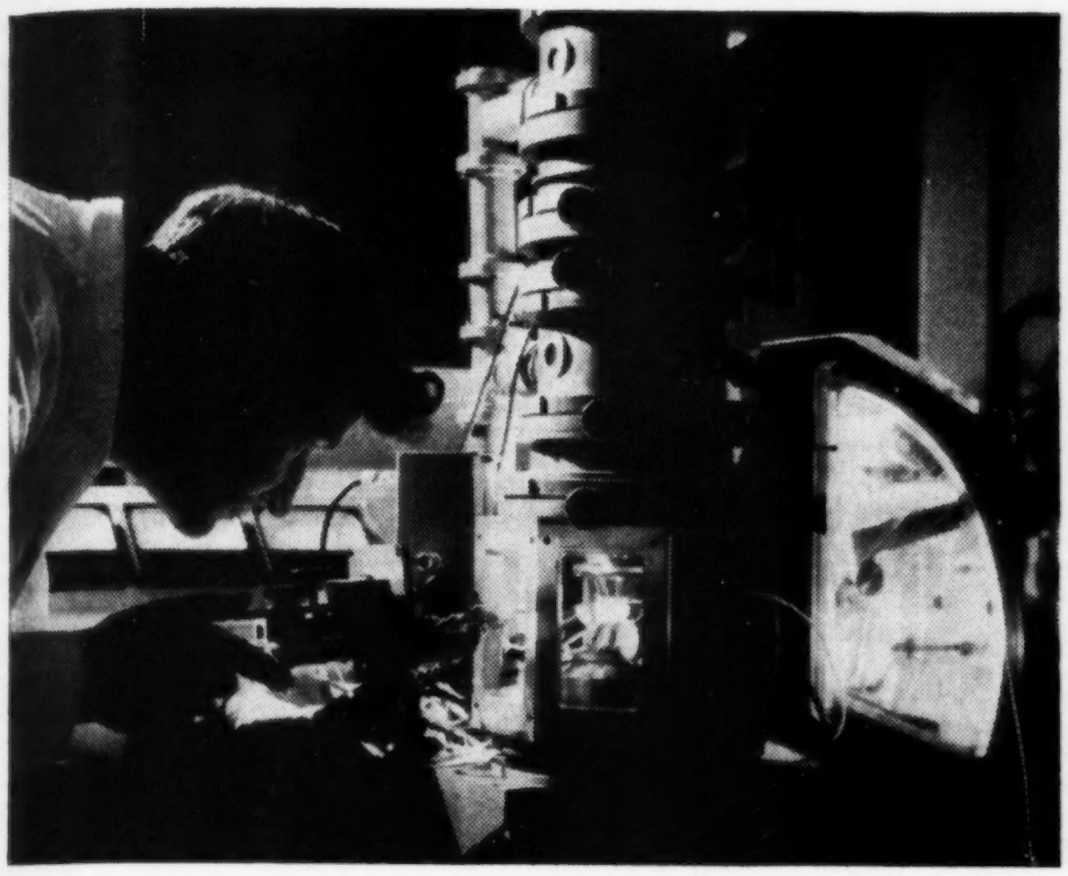
Temporary exemptions come into effect on the operative date of the Treasury Order in which the materials are specified and normally continue until the end of the current calendar year, when they are reviewed.

Interested parties who wish to make representations should address them to Tariff Division, Board of Trade, 1 Victoria Street, London, S.W.1, preferably through a Trade Association, giving the respective reference shown below and stating whether their names may be passed to the applicants for temporary exemption. Representations should be received by August 6, 1965.

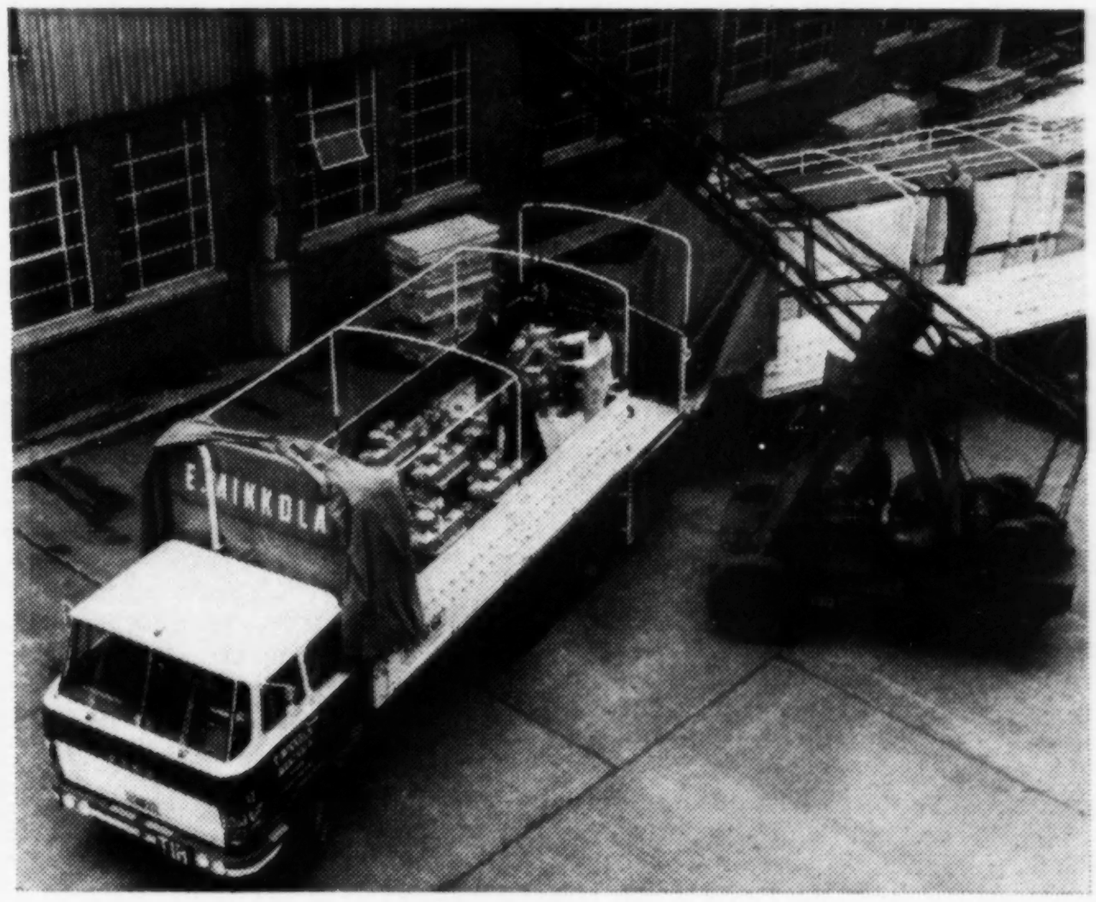
Tariff heading	Proposed definition for tariff purposes	Applied for as	Exemption required until	Reference
28.18	Magnesium oxide containing not more than 0·2% by weight of calcium calculated as CaO.	Magnesium oxide for coating steel strip.	December 31, 1965	4512
29.06	Sodium *o*-diphenylyloxide	Sodium orthophenylphenate.	December 31, 1965	6731
29.11	Metaldehyde . .	As in previous column .	November 3, 1965	6729
29.31	2-Methylpropane-2-thiol .	tert-Butylmercaptan (2-methylpropane-2-thiol)	December 31, 1965	4074
29.35	(6-Chloro - 2 - oxobenzoxazolin-3-yl) methyl *OO*-diethyl phosphorodithioate.	S-(6-Chloro -2-oxobenzoxalin-3-yl) methyl 0, 0-diethyl phosphorothiolothionate.	December 31, 1965	6721
29.42	Colchicine . . .	As in previous column .	December 31, 1965	1179

Note: Withdrawal of application:
Interested parties will wish to know that the application for temporary exemption from import duty of Di-(*p*-bromophenyl) ether (29.08) published on page 317 in the *Board of Trade Journal* date January 12, 1965, has been withdrawn.

Export orders were received by Robert Hudson (Raletrux) Ltd., Leeds, at the International Construction Equipment Exhibition. This picture shows (left) Mr. Eric Wood, sales manager, clinching an order for four 'Frontomatic' truck mixers, with Mr. Filippini, of Savro SA, of Switzerland, and Mr. J. R. S. Allatini, Hudson's representative in Switzerland. The purchase of these four machines is the direct result of the successful operation of the first Frontomatic delivered to the company in March this year.



Installing the specimen movement mechanism in EMMA (Electron Microscope combined with Micro Analyser), an instrument developed at the Hinxton Hall, Cambridgeshire, Research Laboratories of Tube Investments Ltd. The instrument, said to be the first of its kind in the world, provides information about the chemical composition and crystallographic structure of particles as small as four millionths of an inch in diameter.



Being loaded with Leyland engines for its return journey to Helsinki, this truck is one of four which are now running the first direct road haulage service between Britain and Finland. Incoming loads include Finnish beer and Sauna baths. The owner of the vehicles, Mr. Mikkola, has obtained four British 'A' licences for his vehicles, apparently the first granted to this type of continental vehicle. The operating agents for the service in Britain, which will operate twice weekly, are Davies, Turner & Co. Ltd., London.

'Friendly British' are big tourist attraction

THE FRIENDLINESS of the British people – and the welcome they give visitors from overseas – have been listed among the country's top tourist attractions by Swiss and Italian travellers taking part in a special British Travel Association survey. The survey – carried out among travellers at the end of their trips to Britain – showed that Swiss tourists listed 'friendliness of the people' as the most impressive feature of a stay in this country.

Italians rated London first and friendliness second.

A BTA spokesman said there had been big increases in the numbers of Swiss and Italian visitors to Britain in the last few years. Italians numbered 76,100 in 1964, compared with 53,900 in 1960 – a rise of 41 per cent. Swiss visitors in 1964 totalled 52,300, compared with 37,400 in 1960 – an increase of 40 per cent. Over half of the Italians and a third of the Swiss taking part in the survey were on their first visit to Britain. Of the remainder, 10 per cent of the Italians and 12 per cent of the Swiss had made at least seven previous trips. Half of the Swiss and Italians on their first visit said they found Britain much as they expected. A quarter said it was better than their expectations, and only 1 per cent were disappointed.

For first-time visitors London was the most popular destination.

BTA and London Tourist Board plan hotel TV network

A TELEVISION SERVICE – designed specially for overseas visitors staying in London hotels – is planned by the British Travel Association and the London Tourist Board. An official, on behalf of the two organizations, said on July 15 that negotiations were currently taking place with the General Post Office for a licence to operate the new service. The service – which, it was hoped, would be launched early next year – would transmit news, feature programmes and films on tourist events and services in and around London. It would operate on a commercial basis, and advertisements would be accepted from companies offering tourist services and facilities.

It was expected that one of the programme contractors to the Independent Television Authority would be sub-contracted to provide the programmes, which would be received only by hotels in the London area. Ninety per cent of all Britain's overseas visitors come to London,' added the official. 'This means the capital will attract next year about 2½ million tourists from overseas, in addition to the 1,040,000 British people who annually spend their holidays in London.'

Registrations of British and foreign films

The following are details of films registered by the Board of Trade under the Films Act, 1960, during the week ended Friday July 16, 1965.
Br/E indicates that the film is a British quota film.

Title of Film	Registered No.	Playing Time Minutes	Date of Registration	Registered in the name of	Maker's name
			BRITISH		
Coast of Skeletons	Br/E 30528	91	July 12	British Lion Films Ltd.	Towers of London (Films) Ltd.
Falmouth for Orders	Br/E 30530	20	July 14	Brenner Film Distributors	Armada Productions.
The Pleasure Girls	Br/E 30531	88	July 14	Compton-Cameo Films Ltd.	Compton-Tekli Film Productions Ltd.
Catch Us If You Can	Br/E 30532	91	July 14	Warner Pathe Distributors Ltd.	Bruton Film Productions Ltd.
Saharan Venture	Br/E 30533	25	July 15	Columbia Pictures Corp. Ltd.	The Gas Council.
The Material Witness	Br/E 30534	30	July 15	Warner Pathe Distributors Ltd.	Merton Park Productions Ltd.
Movietone News 1883A	Br/E 30374	9	July 16	Twentieth Century-Fox Film Co. Ltd.	British Movietonews Ltd.
Movietone News 1884	Br/E 30375	7	July 16	" "	" "
Pathe News 65-56	Br/E 30454	8	July 16	Warner Pathe Distributors Ltd.	Associated British Pathe Ltd.
Pathe News 65-57	Br/E 30455	8	July 16	" "	" "
			FOREIGN		
Crooks in Clover (Les Tontons Flingueurs)	F 30527	110	July 12	Connoisseur Films Ltd.	S.N.E. Gaumont, Paris; Corona Filmproduction, Munich and Ultra Films, Rome.
When Strangers Meet	F 30529	76	July 13	E. J. Fancey Productions Ltd.	Neubach-Film, Munich, Unione Cinematografica Italiana, Rome, and Michael Arthur Film Productions, Vaduz, Liechtenstein.

New Books

Precedents on Industrial Property and Commercial Choses in Action, by Leslie W. Melville. (323 pages. Sweet and Maxwell. 67s. 6d.) This is a practical book aimed at a wide audience, including the lawyer in private practice, persons with legal knowledge concerned in negotiating agreements within the field, and the patent and trade mark agent. The main parts of the book are devoted to trade marks, manufacturing teaching, i.e. know-how, patents, registrable designs, restrictive terms, assignment of intangible property generally, and certification marks. Explanatory matter is kept to a minimum and most of the space is devoted to precedents. At the end of each chapter there are major precedents together with examples of variations or special cases. There is a useful clauses index.

Restrictive Trading Agreements in the Common Market, Texts – Commentaries; First Supplement, by Alan Campbell. (71 pages. Stevens and Sons. 22s. 6d.) The supplement records developments on this subject since the main work was published in 1964. The Text is brought into line with the case law in the Municipal Courts and in the European Court of Justice. The activities of the Council and Commission of the EEC are considered, including their 'Block Exemptions' regulation and 'Negative Clearance' decisions. Two short chapters deal with the establishment of enterprises and industrial property in the Common Market.

Redgrave's Offices and Shops, Together with Agricultural and Railway Safety, by Ian Fife and E. Anthony Machin. (628 pages. Butterworth and Company. 57s. 6d., by post 58s. 9d.) With the extension of safety, health and welfare legislation into non-industrial employment, the authors have produced this work as a companion volume to *Redgrave's Factories Acts*, and the same general plan has been followed. It includes all the current statutes and regulations, with annotations, governing working conditions in employment outside factories, mines and quarries. The principal Acts are the Offices, Shops and Railway Premises Act, 1963, The Agriculture (Safety, Health and Welfare Provisions) Act, 1956, and the Shops Acts, 1950 and 1962; also included are the Agriculture (Poisonous Substances) Act, 1952 and the Railway Employment (Prevention of Accidents) Act, 1900. The Agriculture (Poisonous Substances) (Amendment) Regulations 1965, and the Information for Employees Regulations 1965, are reproduced unannotated as an addenda.

World Trade Trends and Problems of the 1960's by Alfred Maizels, (18 pages. Department of Economics and Management, Woolwich Polytechnic. 3s. 6d.) is the latest *Woolwich Economic Paper*. The author, formerly of the Board of Trade and now of the National Institute of Economic and Social Research, discusses the intra-trade of the developed areas, the lag in exports and the worsened terms of trade in the under-developed areas. He concludes by reviewing international policies and possible national policies of both types of area. He believes that aid alone can never bring prosperity to the under-developed areas, but that such changes as dual exchange rates and greater industrialization behind tariff walls in the under-developed countries offer the best prospects of success, though they would demand new thinking and radical changes of policy in the developed areas.

Materials Handling No. 1, by the Ministry of Technology, (24 pages. Available free from The Library, Ministry of Technology, State House, High Holborn, London, W.C.1) stresses the importance to industry of critically examining handling requirements. As a consequence of expansion many firms are burdened with inconvenient plant layouts and illogical production patterns. These cause excessive movements of goods, and the true costs of these are not always appreciated. This booklet suggests methods of recording and analyzing production procedures. It insists that such preliminary methodical examination is essential before investment in expensive mechanization. Brief instructions are given on the construction of various types of operations process charts and flow diagrams. The second booklet in the series (now in preparation) will discuss the choice of equipment appropriate to those requirements which cannot be resolved by reorganization. But throughout the pamphlet emphasis is laid on the fact that mechanization is not synonymous with efficiency, and that methodical analysis can often produce economies without the use of any equipment at all.

International Paper Sizes. (*Paper at work no.* 4.) Spicers Limited. (8 pages. Available free from Spicers Limited, 19 New Bridge Street, London, E.C.4.) This booklet, written for the businessman who wants to know what a change to International Paper Sizes would mean, provides a chance to weigh the arguments for and against a system increasingly used in international business. It discusses the reasons for standardization, and the specific advantages to be gained from it. It considers both practical short-term benefits (such as ease of filing of publicity material and catalogues, and the simplification of the ordering of office stationery and envelopes), and also the indirect long-term benefits to the printer who is enabled to rationalize both machinery and storage space. The booklet also includes a description of the IPS system itself. Diagrams illustrate the constant ratio between the sizes, and a table gives the dimensions in inches and in millimetres of each size. A separate sheet included in a pocket illustrates, by folding, the relationship of each size to the AO size of one square metre.

Report on the Footwear Market in Switzerland, and **Report on the Footwear Market in Austria** (both dated December 1964), by the British Footwear Manufacturers Federation, 22 Gilbert Street, London, W.1. (17 pages and 14 pages respectively. 30s. each). These are two in a series of reports put out by the Federation to supply brief answers to preliminary questions likely to interest firms considering possible markets abroad. Each report begins with a general economic survey of the country under review, and detailed statistics on production, trade and consumption are given in appendices at the end of the reports. Advertising media, sizing shoes and packaging are dealt with as well as the structure of the footwear industry in each country. The remainder of the report gives detailed information on the size and character of the retail side of the industry including the number and types of retail outlets, their percentage of sales and selling methods.

The British System of Taxation, prepared by the Reference Division, Central Office of Information. (65 pages. 4s. 6d., by post 5s., from HM Stationery Office and Government bookshops.) This is a revised edition of COI reference pamphlet no. 10, last issued in 1962. A loose insert indicates changes arising out of the 1965 Budget.

Torry Research Station Annual Report 1964 on the Handling and Preservation of Fish and Fish Products. (50 pages. 5s., by post 5s. 6d., from HM Stationery Office and Government bookshops). The report describes the research carried out at the Station on wet fish, frozen fish, smoked fish, etc., with a final main section devoted to basic background research. The report concludes with accounts of industrial liaison and training work, and staff activities.

Industrial Index, a Businessman's Handbook: Facts and Figures relating to Investment in Tasmania, by the Industrial Development Branch of the Premier's and Chief Secretary's Department, Hobart. 3rd edition. (111 pages. Available shortly from the Agent-General for Tasmania, 457 The Strand, London, W.C.2. Free.) A reference book intended for businessmen and industrialists concerned with investment and expansion, which provides information on the Tasmanian economy, company management and exchange control.

Plan Your Export Drive: Essentials of Overseas Salesmanship, by Sidney M. Paulden, editor of *Industrial Intelligence,* (203 pages. Arlington Books. 42s.) is an anecdotal account of successful selling overseas. The first 97 pages give general hints on such matters as agents, sales literature, and other aids. The remainder of the book gives brief information about individual countries – e.g. Europe, East and West, is dealt with in 34 pages, Africa in 12 pages, South and South East Asia in 15 pages, North Africa and the Middle East in 6 pages, Australia in 3 pages, New Zealand in 1½ pages, etc. There is no index.

Other publications

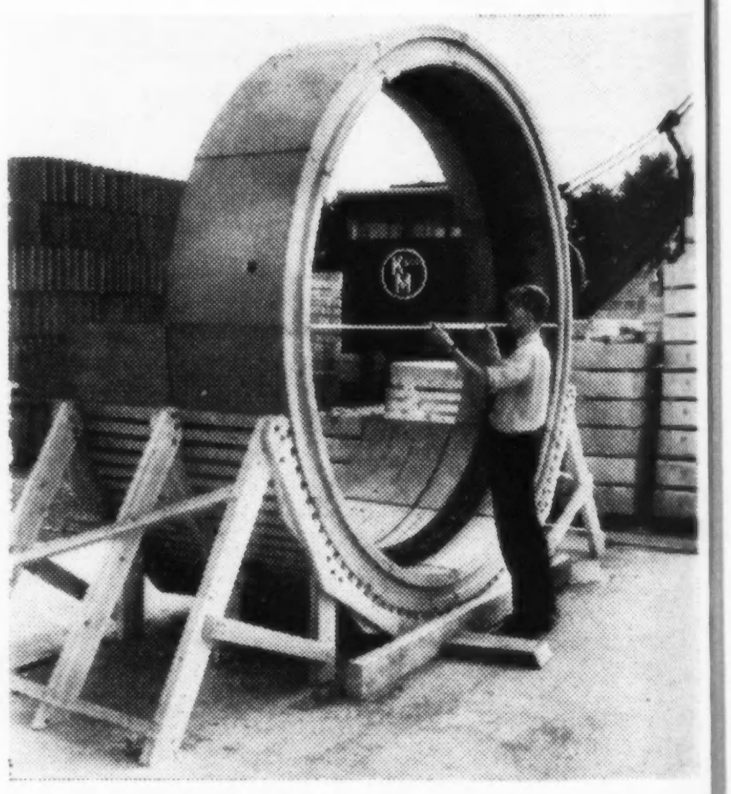
THE DIPLOMAT'S ANNUAL 1965. 160 pages. Diplomatic Press and Publishing Co. 40s.

SKINNER'S HOSIERY AND KNIT GOODS DIRECTORY (INCLUDING LACE MANUFACTURERS) 1965. 328 pages. Thomas Skinner and Co. (Publishers) Ltd. 45s.

TEXTILE MACHINERY INDEX 1965. 554 pages. John Worrall Ltd., Marlborough Street, Oldham, Lancashire. 42s.

ULSTER YEAR BOOK: THE OFFICIAL YEAR BOOK OF NORTHERN IRELAND 1963-1965. 366 pages. 11s. 3d., from HM Stationery Office and Government bookshops.

WHO OWNS WHOM (UK EDITION): A DIRECTORY OF PARENT, ASSOCIATE AND SUBSIDIARY COMPANIES IN INDUSTRY AND COMMERCE 1965. 1153 pages. O. W. Roskill and Co. (Reports) Ltd. 160s.



Trial erection of 2.7 meter diameter rings at Kinnear Moodie (Concrete) Ltd's Casting Yard at Feltham for inspection before shipment of the moulds to Teheran. The moulds are for the manufacture of pre-cast concrete tunnel segments to a joint venture formed of three French companies who are constructing the Latiyan dam and Talow tunnel for the Teheran Water Board.

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If you are a newcomer to the market, the British Organisers can tell you what goods the retailers are interested in – and a plane trip to Hong Kong takes just 16 hours!

What is a British Week? A British Week is an overseas promotion of British consumer and consumer durable goods at the point of sale.

Massive publicity and other promotions create a unique 'British Climate' to stimulate public demand. You don't have to pay a rent or subscription to take part. All you have to do is get your goods on sale in the normal way, but in greater volume than usual.

Facts about Hong Kong Hong Kong has practically no import restrictions and few currency restrictions or import duties. Last year its imports rose by 15%.

Hong Kong contains 3½ million people almost wholly reliant on imported foodstuffs and consumer durables.

Approximately 150,000 British and United States naval personnel and nearly 40,000 tourists visit Hong Kong annually – 480 ocean-going vessels call monthly.

For information on the British Week in Hong Kong contact:
Export Promotion and Fairs Branch, Board of Trade, Room 111, Queen Anne's Mansions, London, S.W.1. Tel: ABBey 7877, ext. 2787
The Committee for Exports to Asia, 27-28 Northumberland Avenue, London, W.C.2. Tel: WHItehall 3121

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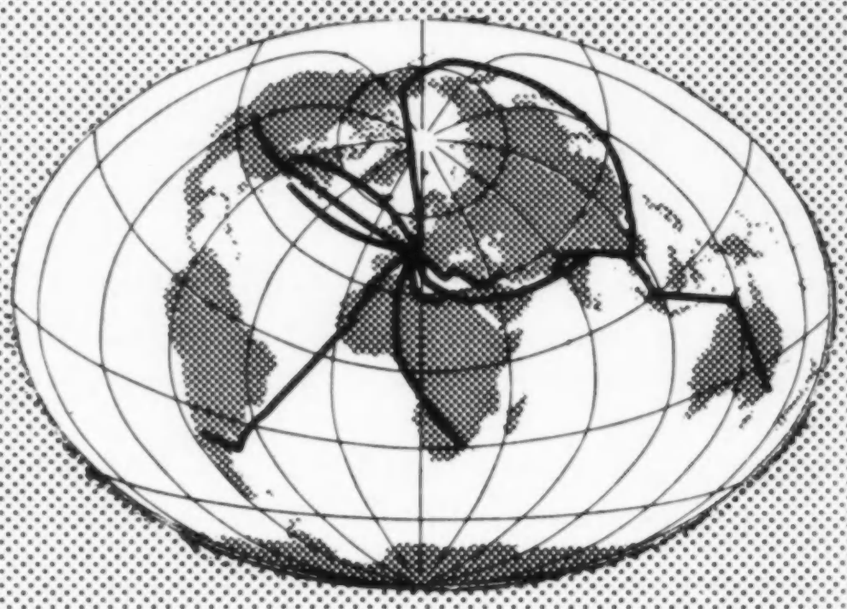

Lufthansa

Parliamentary Answers

Below is a selection of Parliamentary answers of interest to trade and industry.

THURSDAY, JULY 15

British footwear exports

Mr. Douglas Jay, President of the Board of Trade, was asked whether he was aware that the value of British leather footwear exports last year was approximately £12.3 million; and what was the estimated corresponding figure for the current year. In reply Mr. E. C. Redhead, Minister of State (Overseas) said that the figure quoted included slippers made from any material. Exports for the first five months of this year showed an increase of 18.6 per cent over those for the corresponding period of last year.

Waste paper collection

Asked what steps he had taken since January 1 to increase the collection and repulping of waste paper in England and Wales, Mr. George Darling, Minister of State (Home) said that the Board of Trade had discussed this problem with firms in the paper and board-making industry and with other departments concerned. Following these discussions the Economic Development Committee for the Paper and Board industry had set up a working party comprising representatives of the industry, the waste paper merchants, local authorities, and Government departments to investigate the amount of waste paper available and the best means of increasing supplies.

EEC and Nigeria

In reply to a questioner who asked whether he was aware of the recently initialled agreement granting mutual preferences between the European Economic Community and Nigeria: what effect this was likely to have on British exports, the Minister of State (Overseas) said: 'I am aware that agreement has been reached in principle between the Common Market Commission and the Nigerian Government. Any agreement would have to be ratified by the member governments of EEC. I am unable to estimate the effects of the proposed agreement on British exports. HM Government have made their views clear to the Nigerian Government.'

Grants under the LEA

The Minister of State (Home) in reply to a question as to whether he would now provide grants under the Local Employment Acts for developers erecting or converting buildings in development areas for renting to small industrialists so as to stimulate ancillary industries, said that the Board of Trade had no powers under the Local Employment Acts to make grants to developers in respect of buildings to be occupied by other firms; but grants could be made to the occupiers in certain circumstances if they applied at an early stage of the construction.

Approved IDCs

The President was asked how many jobs were expected to arise from industrial development certificates approved in the standard regions during the following periods, namely, January to June 1964, July to December 1964, and January to June 1965. In reply the Minister of State (Home) said that the additional employment estimated by firms at the time of application for an industrial development certificate was as follows:

Projects for which industrial development certificates were issued

Estimated Additional Employment (thousands)

Standard Regions (1)	Jan. to June 1964	July to Dec. 1964	Jan. to June 1965 (2)
Northern	14·0	13·5	12·7
E. and W. Ridings	3·3	3·3	3·2
North Midland	2·2	4·0	2·2
Eastern	5·6	4·8	3·7
London and S.E.	3·5	2·7	2·8
Southern	4·7	2·7	4·4
South-western	3·7	4·4	2·5
Wales	2·7	3·3	4·0
Midland	3·4	2·4	2·0
North-western	6·8	12·3	12·2
Scotland	6·5	5·9	10·9
Great Britain	56·4	59·4	60·6

(1) Standard Regions as at January 1965.
(2) Provisional figures.

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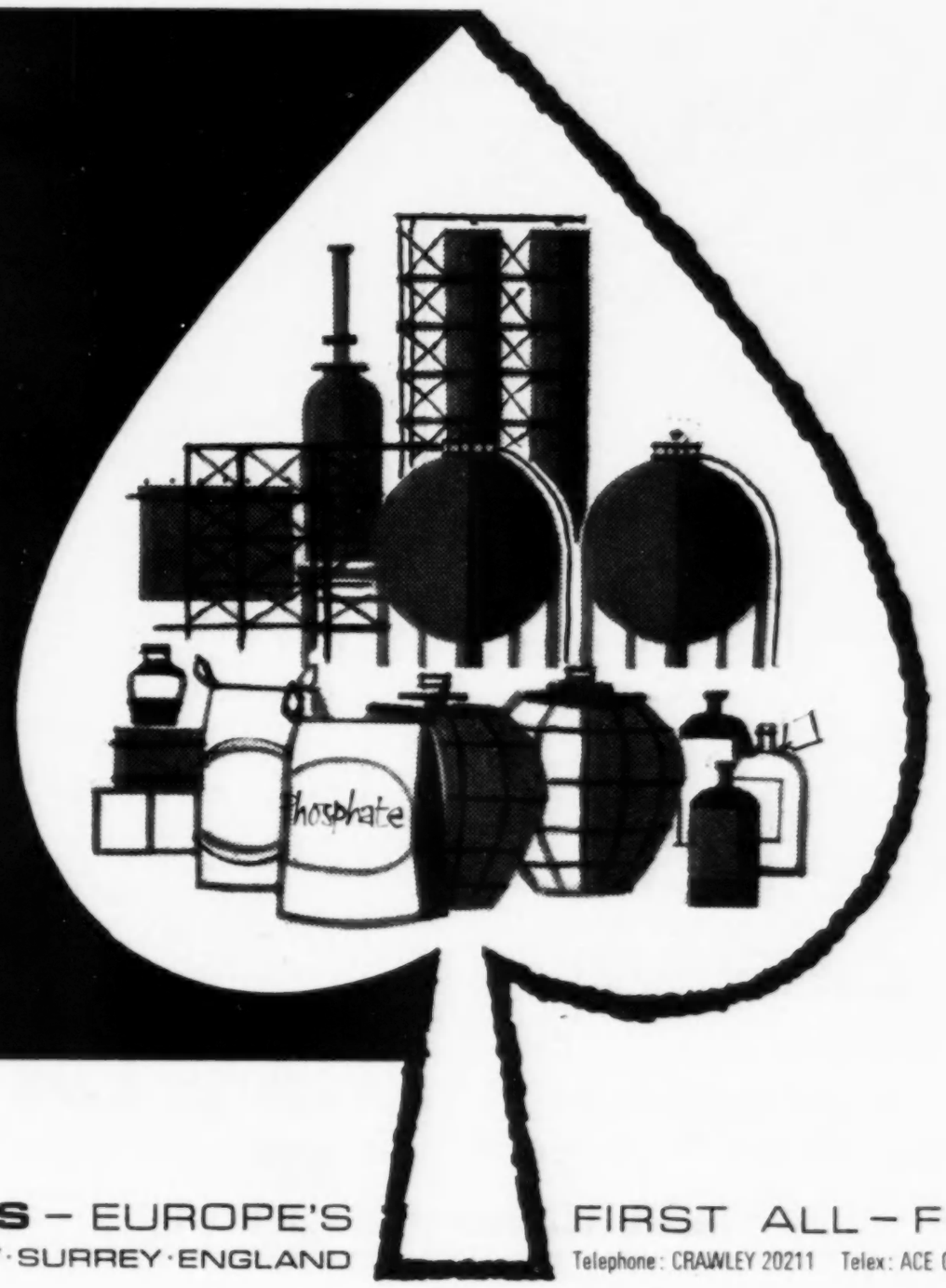

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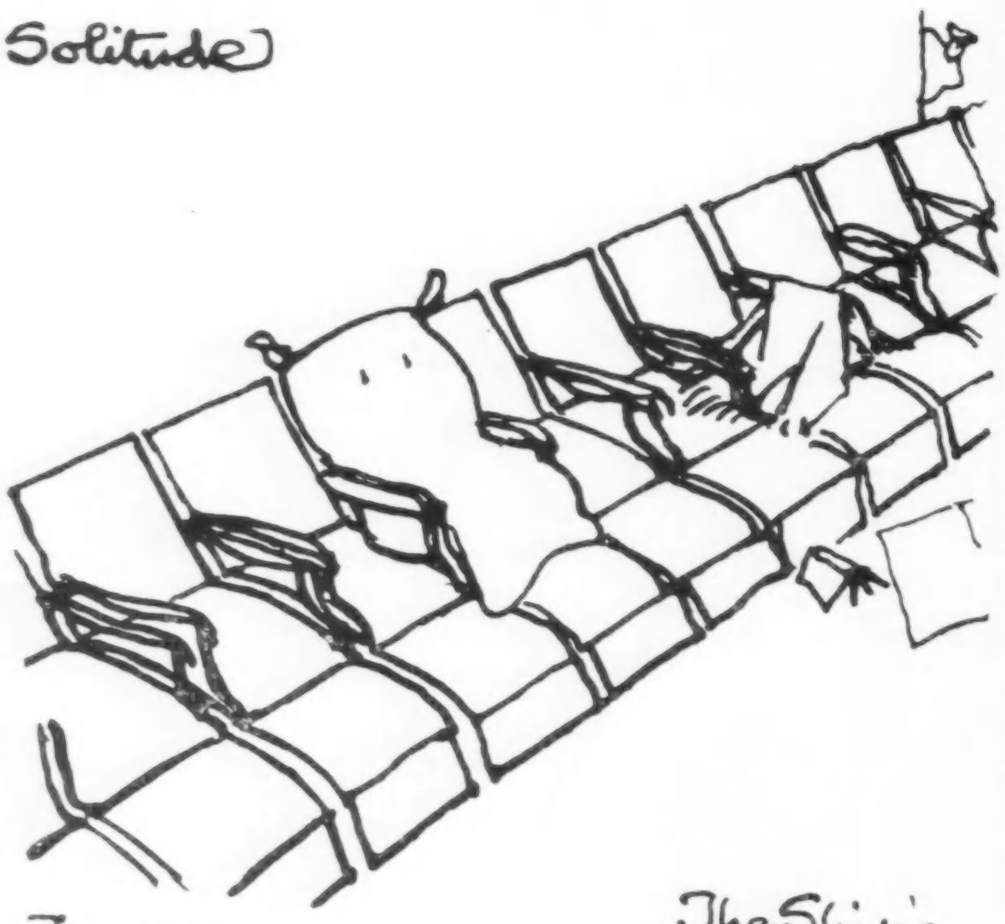

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Statistics

The economy: selected indicators

Series expressed as index numbers and seasonally adjusted except where otherwise shown

	GROSS DOMESTIC PRODUCT (expenditure estimates)	INDEX OF INDUSTRIAL PRODUCTION	CONSUMERS' INCOME AND EXPENDITURE				FIXED CAPITAL EXPENDITURE					CHANGES IN STOCKS			
			Personal disposable income	Total consumers' expenditure		Retail sales	Total	Selected components				Total	Selected components		
								Manufacturing industry	Distributive and service industries	Dwellings	Public sector excluding dwellings		Manufacturing industry	Wholesalers	Retailers
	at 1958 prices		at current prices		at 1958 prices	at 1961 prices	at 1958 prices					at 1958 prices			
Base of index	1958	1958	1958	1958	1958	1961	1958	1958	1958	1958	1958	series shown in £ million			
Value in base year, £m.	19,984	—	15,988	15,258	15,258	9,074	3,478	922	688	591	1,205				
1960	109	112	114	110	109	98	119	110	127	129	114	+592	+520	+48	+37
1961	112	114	122	116	111	100	129	130	135	137	121	+319	+230	+36	+29
1962	113	115	127	123	113	100	128	119	131	141	124	+ 76	+ 33	+22	+14
1963	118	119	134	129	118	103	132	108	140	146	133	+177	+ 89	+29	+55
1964	124	128	144	138	123	106	153	121	164	184	153	+482	+332	+44	+47
1963															
3rd quarter	118	121	137	131	119	104	138	107	140	164	141	+ 3	— 12	— 7	— 1
4th quarter	122	124	138	132	120	105	142	109	151	168	145	+121	+ 61	+23	+35
1964															
1st quarter	123	127	141	136	123	105	148	116	156	176	152	+ 87	+ 79	+ 2	+ 3
2nd quarter	123	128	142	136	121	105	151	121	155	184	149	+164	+126	+ 5	+12
3rd quarter	124	128	145	139	123	106	155	121	169	188	153	+123	+ 77	+ 6	+17
4th quarter	126	130	147	141	124	107	160	128	174	186	158	+108	+ 50	+31	+15
1965															
1st quarter		132			126	108		139	162				+ 49	— 6	+ 6
1964															
November	..	130	..	..	..	107	..	..	..	..	..	..	..	..	..
December	..	132	..	..	..	106	..	..	..	..	..	..	..	..	..
1965															
January	..	133	..	..	..	108	..	..	..	..	..	..	..	..	..
February	..	132	..	..	..	108	..	..	..	..	..	..	..	..	..
March	..	130	..	..	..	109	..	..	..	..	..	..	..	..	..
April	..	131*	..	..	..	107	..	..	..	..	..	..	..	..	..
May	..		..	..	..	107	..	..	..	..	..	..	..	..	..

	ORDERS		PRICES AND COSTS					LABOUR						IMPORTS	EXPORTS	BALANCE OF PAYMENTS: current balance
	Engineering industries: orders on hand†	Textiles and clothing industries: orders on hand†	Index of retail prices		Wholesale price index: non-food manufacturing industry		Hourly wage rates: all industries and workers†	Wholly unemployed excluding school leavers			Unfilled vacancies for adults					
			Index†	% change on year earlier	Basic materials and fuel used†	Manufactured products: home sales†		Mid-month or monthly average†	Change from previous period†	Normal seasonal change	Mid-month or monthly average†	Change from previous period†	Normal seasonal change	at current prices		
	at 1958 prices															
Base of index	Dec. 1958	Apr. 1959	Jan. 17, 1956 (Derived series from January 1963)		1954	1954	Jan. 31, 1956	series shown in thousands						1958	1958	series shown in £ million
Value in base year, £m.	..	..	—		—	—	—							3,836	3,250	
1960	117	136	110·7	+1·0	104·5	116·0	122·5	337	— 96	..	212	+55	..	121	112	—275
1961	120	104	114·5	+3·4	104·4	119·1	130·3	305	— 32	..	213	+ 1	..	119	117	— 22
1962	115	100	119·3	+4·2	103·0	120·6	136·2	419	+114	..	149	—64	..	121	120	+ 90
1963	135	117	121·7	+2·0	104·5	121·4	141·3	502	+ 83	..	144	— 5	..	130	130	+ 96
1964	161	124	125·7	+3·3	108·6	124·7	148·5	362	—140	..	221	+77	..	149	136	—374
1963																
3rd quarter	130	100	121·3	+1·3	104·2	121·5	141·5	428	— 76	—34	157	+10	+ 6	133	132	— 1
4th quarter	135	117	122·1	+2·1	106·1	121·8	143·3	450	+ 22	+50	157	Nil	—34	137	133	— 1
1964																
1st quarter	140	121	123·2	+1·5	107·9	123·2	146·0	445	— 5	+42	182	+25	— 5	146	135	— 77
2nd quarter	148	124	125·5	+2·8	107·8	124·2	147·7	355	— 90	—58	230	+48	+33	148	135	—102
3rd quarter	154	113	126·5	+4·3	108·6	125·0	149·4	311	— 44	—34	242	+12	+ 6	148	134	—110
4th quarter	161	124	127·6	+4·5	109·9	126·3	150·9	336	+ 25	+50	228	—14	—34	149	139	— 85
1965																
1st quarter	167*	121*	128·8	+4·5	109·7	128·3	153·6	353	+ 17	+42	233	+ 5	— 5	143	141	+ 6
2nd quarter			132·0	+5·2	111·0*	129·0*		293	— 60	—58	288	+55	+33	151*	140*	
1964																
November	161	126	127·8	+4·6	110·3	126·4	150·7	338	+ 6	+19	230	— 3	—16	152	136	..
December	161	124	128·3	+4·8	109·4	126·8	152·1	337	— 1	— 1	222	— 8	—11	149	146	..
1965																
January	162*	123*	128·7	+4·6	109·2	127·9	153·2	363	+ 26	+41	221	— 1	— 1	145	136	..
February	165*	122*	128·7	+4·5	109·8	128·3	153·4	356	— 7	+ 2	229	+ 8	+ 6	138	144	..
March	167*	121*	129·1	+4·4	110·0	128·8	154·2	341	— 15	—19	249	+20	+10	147	143	..
April	167*	123*	131·6	+5·5	110·9*	128·8*	155·1	313	— 28	—20	274	+25	+14	149	143	..
May		123*	132·1	+5·1	111·3*	129·0*	155·6	297	— 16	—23	287	+13	+ 9	157	140	..
June			132·4	+4·9	110·9*	129·1*		268	— 29	—33	302	+15	+13	147*	139*	

† Not seasonally adjusted. * Provisional.

United Kingdom trade in June

A shortened version of this article appeared on page 132 *of the* Board of Trade Journal *of July* 16.

Summary

IMPORTS IN JUNE fell back considerably from the high May figure. The arrival of imports during the first six months of the year has been uneven, but the monthly average has been 1 per cent below the average for 1964. Exports were a little lower in June, and this confirms that, for the time being, the fast growth in earlier months has levelled out at a rate about 4 per cent above the average for 1964. The monthly trade deficit has varied considerably in the first half-year, but on average has been a little over half the rate in 1964.

Trade balance

The trade deficit in June fell to £33 million (seasonally adjusted). In the second quarter the deficit averaged £40 million, and in the first quarter £13 million a month, but these figures reflect the unevenness in the arrival of imports and should not be taken as indicating a trend. For the first half-year the average deficit was £26 million a month, compared with £46 million a month during 1964.

Exports

Exports in June were £375 million, seasonally adjusted. For the second quarter they averaged £380 million, much the same as (in fact ½ per cent lower than) in the first quarter. This small reduction is probably not significant in view of the difficulties in adjusting for seasonal variations and variations in the length of the working month. For the half-year exports were 4 per cent above the average for 1964.

There has been some fall in exports to the primary producing countries, including markets in the sterling area and Latin America. Exports to Western Europe, after recovering strongly last autumn and in the early months of this year, are now showing little change, although exports to Western Germany continue to grow. In North America continued expansion in the United States market in the second quarter more than offset a fall in exports to Canada. Exports to Japan were reduced sharply, but the markets in Eastern Europe and the Soviet Union are showing a good recovery.

Most of the major commodity groups reflect the pause in the growth of exports except for metals. Exports of transport equipment have been falling during recent months, with a sizeable decrease in ships and boats only partly offset by slightly higher deliveries of road motor vehicles. Over the first six months as a whole, however, exports of manufactured goods in total were 5 per cent higher than the 1964 average; other exports were about 2 per cent below last year's level, mainly reflecting some reduction in exports of fuels.

INDEX OF REGULAR STATISTICS

When did the Board of Trade Journal *last publish an article on the chemical industry? Which issue gives the latest figures on United Kingdom overseas trade, engineering production, hire purchase, wholesale prices, etc.?*

Readers are reminded that an index of the date on which all regular statistical articles were last published appears each week at the end of the Journal. (*See page* 220 *of this issue.*)

United Kingdom Trade

TABLE 1 (A)
TOTALS
Seasonally adjusted values — £ million per month

	Exports f.o.b.	Imports c.i.f.	Re-exports f.o.b.	Trade balance
1964	368	475	13	—46
1964 1st quarter	367	469	12	—42
2nd quarter	365	477	13	—48
3rd quarter	363	476	14	—52
4th quarter	377	478	13	—42
1965 January	369	465	14	—31
February	390	440	14	+10
March	388	469	13	—18
April	387	477	13	—30*
May	379	501	13	—56*
June*	375	471	14	—33*
1965 1st quarter	383	458	13	—13
2nd quarter*	380	483	13	—40*
1st half*	382	471	13	—26*

* Provisional estimates.

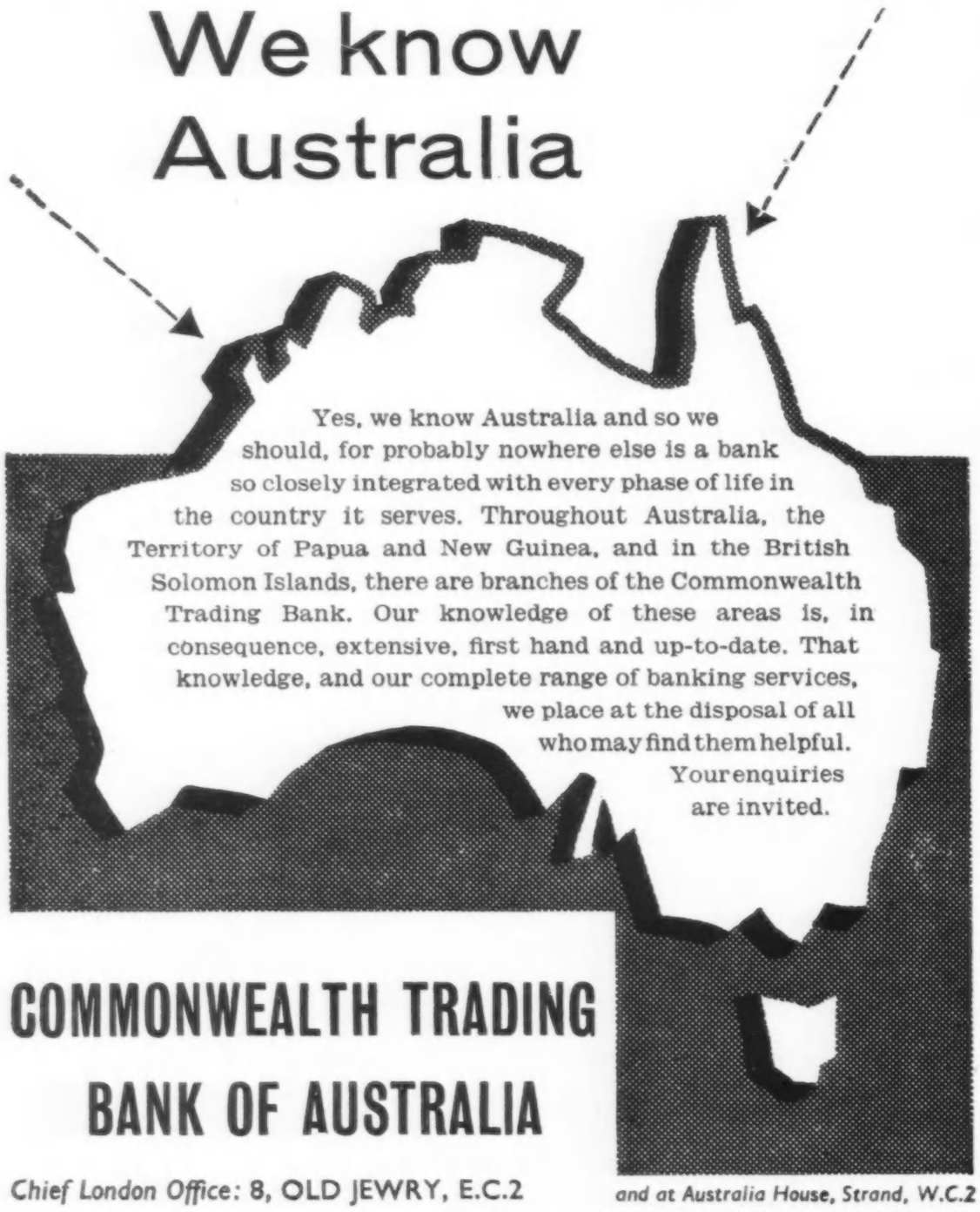
TABLE 1 (B)
TOTALS
Recorded values — £ million per month

	Exports f.o.b.	Imports c.i.f.	Re-exports f.o.b.
1964 1st quarter	371·4	474·4	12·8
2nd quarter	377·5	480·8	13·1
3rd quarter	338·7	460·4	12·0
4th quarter	383·2	484·9	13·3
1965 1st quarter	373·9	464·8	13·6
2nd quarter*	400·1	487·5	13·9
April	405·8	473·8	13·8
May	393·9	505·5	13·6
June*	400·6	483·3	14·4

* Provisional estimates.

(*Continued on page* 190)

We know Australia



Yes, we know Australia and so we should, for probably nowhere else is a bank so closely integrated with every phase of life in the country it serves. Throughout Australia, the Territory of Papua and New Guinea, and in the British Solomon Islands, there are branches of the Commonwealth Trading Bank. Our knowledge of these areas is, in consequence, extensive, first hand and up-to-date. That knowledge, and our complete range of banking services, we place at the disposal of all who may find them helpful. Your enquiries are invited.

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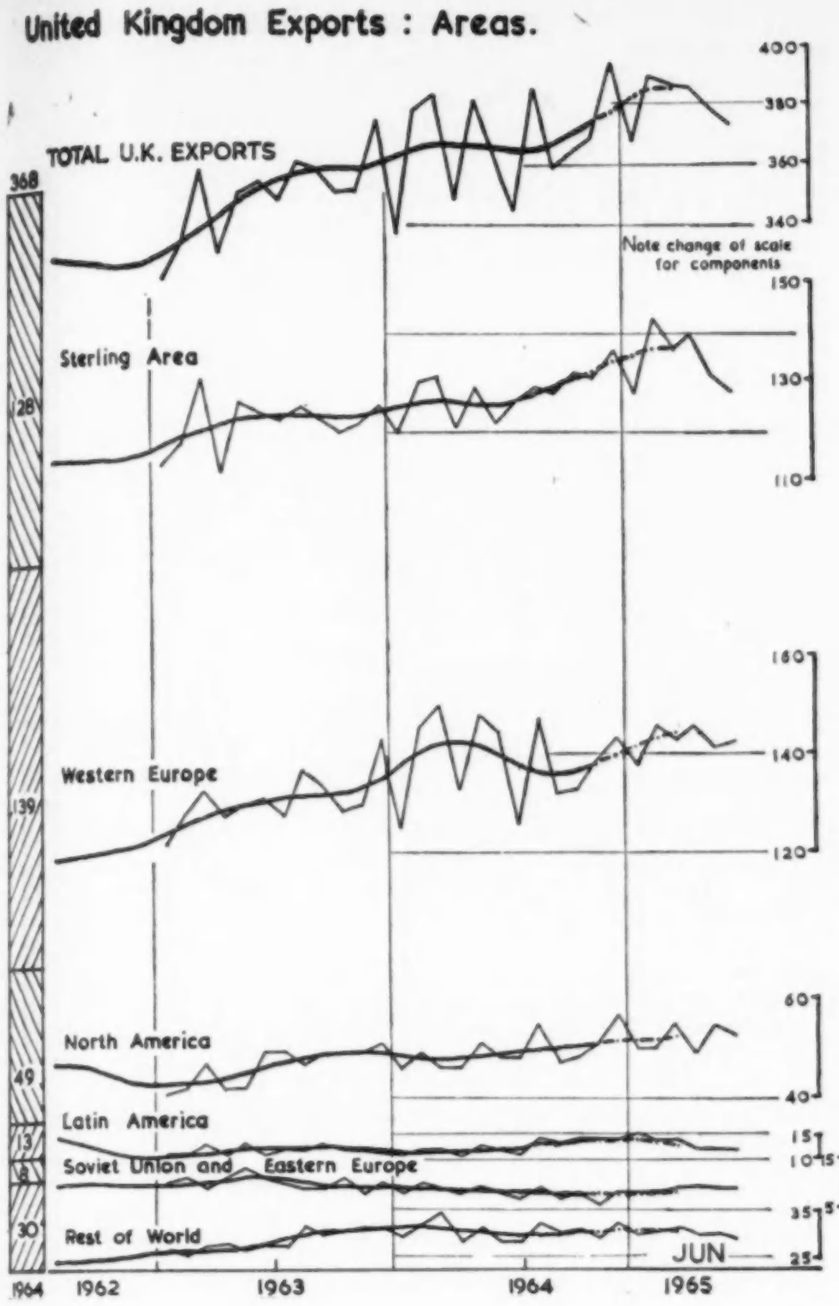
EXPORT INQUIRIES

Most of the detailed information which British traders may need to help them sell their goods overseas can be obtained by contacting the nearest Regional Office of the Board of Trade or the Export Services Branch, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757).

It may save you time if your export inquiries are sent in the first place to the Board of Trade rather than to Trade Commissioners or Commercial Officers overseas. A list of addresses of Regional Offices of the Board of Trade is given on page 1316 of June 11 issue.

United Kingdom Exports : Areas.



United Kingdom Exports : Commodity Classes.

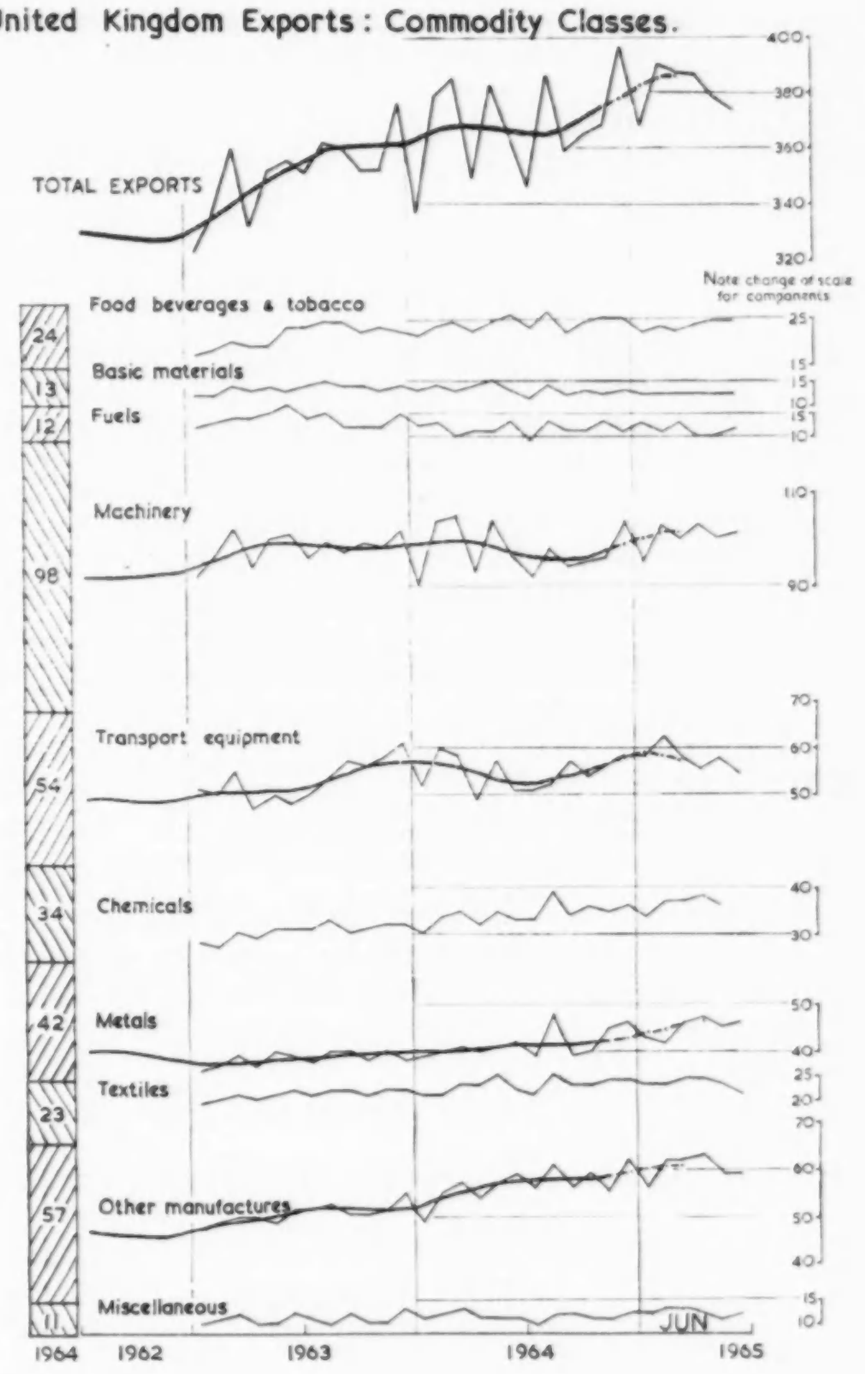


Table 2 — United Kingdom Exports: Areas

Seasonally adjusted £ million f.o.b. monthly average or calendar months.

	Sterling Area	Western Europe			North America	Latin America	Soviet Union and Eastern Europe	Rest of World	Total
		Total	EEC	EFTA					
1964 2nd quarter	124	142	77	53	48	12	9	29	365
3rd quarter	128	135	71	51	50	12	8	30	363
4th quarter	133	138	74	52	52	14	7	31	377
1965 1st quarter	136	143	74	56	52	15	8	31	383
April	140	146	77	56	49	13	9	30	387
May	131	142	73	55	55	12	9	30	379
June*	128	142	74	54	53	12	9	29	375
1st quarter	136	143	74	56	52	15	8	31	383
2nd quarter*	133	143	75	55	53	12	9	30	380
1st half*	135	143	74	55	52	13	9	30	382

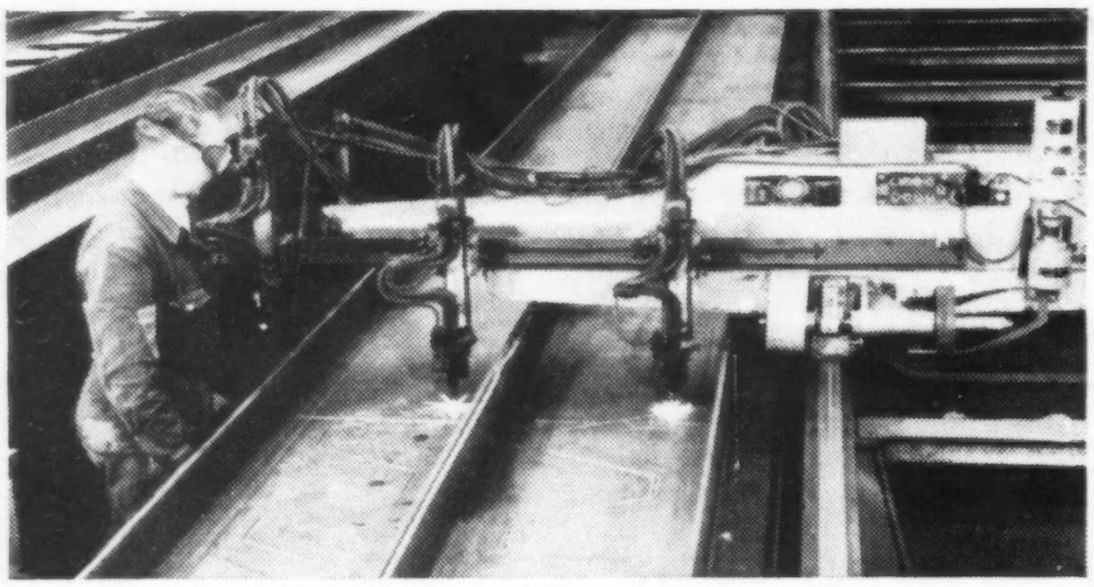
* Provisional estimates.

Table 3—United Kingdom exports: Commodity classes

Seasonally adjusted £ million f.o.b. monthly average or calendar months.

	Food beverages and tobacco	Basic materials	Fuels	Manufactures										
				Total	Machinery and transport equipment				Chemicals	Metals and misc. metal manufactures	Textiles	Other manufactures	Miscellaneous	Total
					Total	Machinery	Road motor vehicles	Other transport equipment						
1964 2nd quarter	23	14	12	305	150	98	44	9	33	41	23	57	11	365
3rd quarter	23	12	11	306	148	95	43	10	35	42	23	58	11	363
4th quarter	25	13	12	314	154	98	47	9	35	43	24	59	11	377
1965 1st quarter	23	12	12	322	159	100	46	14	36	44	23	60	13	383
April	23	12	10	330	158	103	46	8	38	47	24	62	12	387
May	24	12	10	321	158	100	46	12	36	45	23	59	11	379
June*	24	12	11	317	155	101	46	8	34	46	21	59	12	375
1st quarter	23	12	12	322	159	100	46	14	36	44	23	60	13	383
2nd quarter*	24	12	11	323	157	101	47	9	36	46	23	60	12	380
1st half*	23	12	11	322	158	101	46	11	36	45	23	60	12	382

* Provisional estimates.



Production of castellated beams at the factory of James Austin & Sons (Dewsbury) Ltd. seen here has increased by 50 per cent since the management installed a Hancomatic oxy-cutting machine, supplied by Hancock & Co. (Engineers) Ltd., of Croydon, Surrey, which has an extremely high degree of accuracy over its entire cutting area. Today James Austin & Sons, with a combined staff of 400 people, manufacture steel-framed buildings and fabricated steel for a wide variety of plant in this country and for export.

Imports

Imports in June were valued at £471 million, seasonally adjusted, a sharp fall of £30 million from the exceptionally high May figure. The reduction was mainly in goods bearing the temporary import charge which had accounted for a large part of the big rise in May. In the second quarter imports averaged £483 million, 5½ per cent higher than in the first quarter, but this undoubtedly overstates the underlying change owing to the uneven arrivals of imports during the first half of this year. Several factors contributed to this. Arrivals from the United States at the beginning of the year, especially in February, were delayed by the American dock strikes

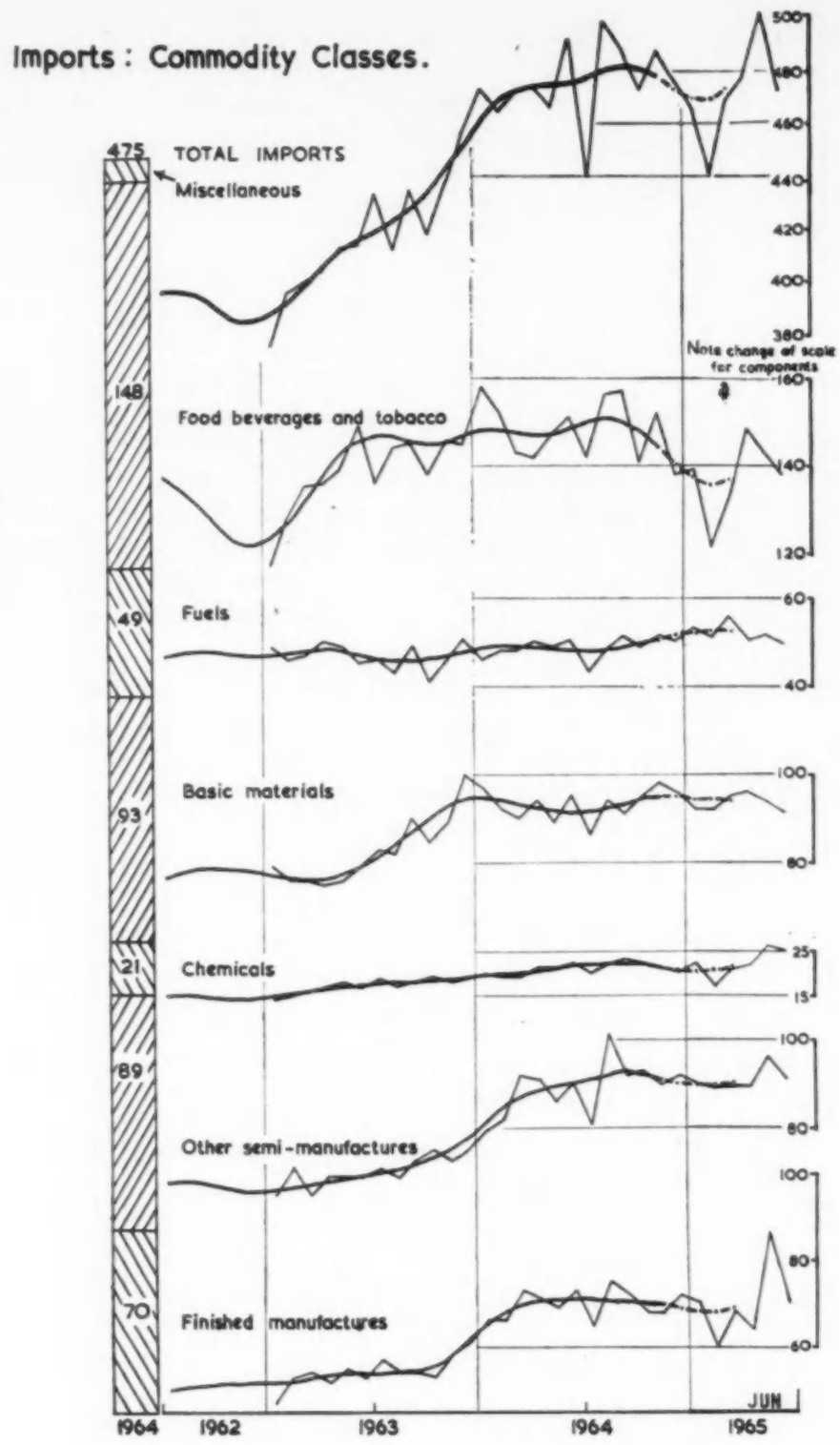


Table 4—Imports: Commodity classes

Seasonally adjusted £ million c.i.f. monthly average or calendar months.

	Food, beverages and tobacco	Fuels	Industrial materials				Finished manufactures	Miscellaneous	Total
			Total	Basic materials	Chemicals	Other semi-manufactures			
1964 2nd quarter	147	50	206	94	21	90	71	4	477
3rd quarter	152	48	204	91	22	91	70	5	476
4th quarter	143	51	209	96	21	92	69	7	478
1965 1st quarter	132	53	200	93	19	87	65	7	458
April	149	51	208	96	22	89	64	6	477
May	142	52	217	94	26	97	86	6	501
June*	138	50	207	91	25	91	70	6	471
1st quarter	132	53	200	93	19	87	65	7	458
2nd quarter*	143	51	211	94	25	92	73	6	483
1st half*	137	52	205	94	22	90	69	6	471

* Provisional estimates.

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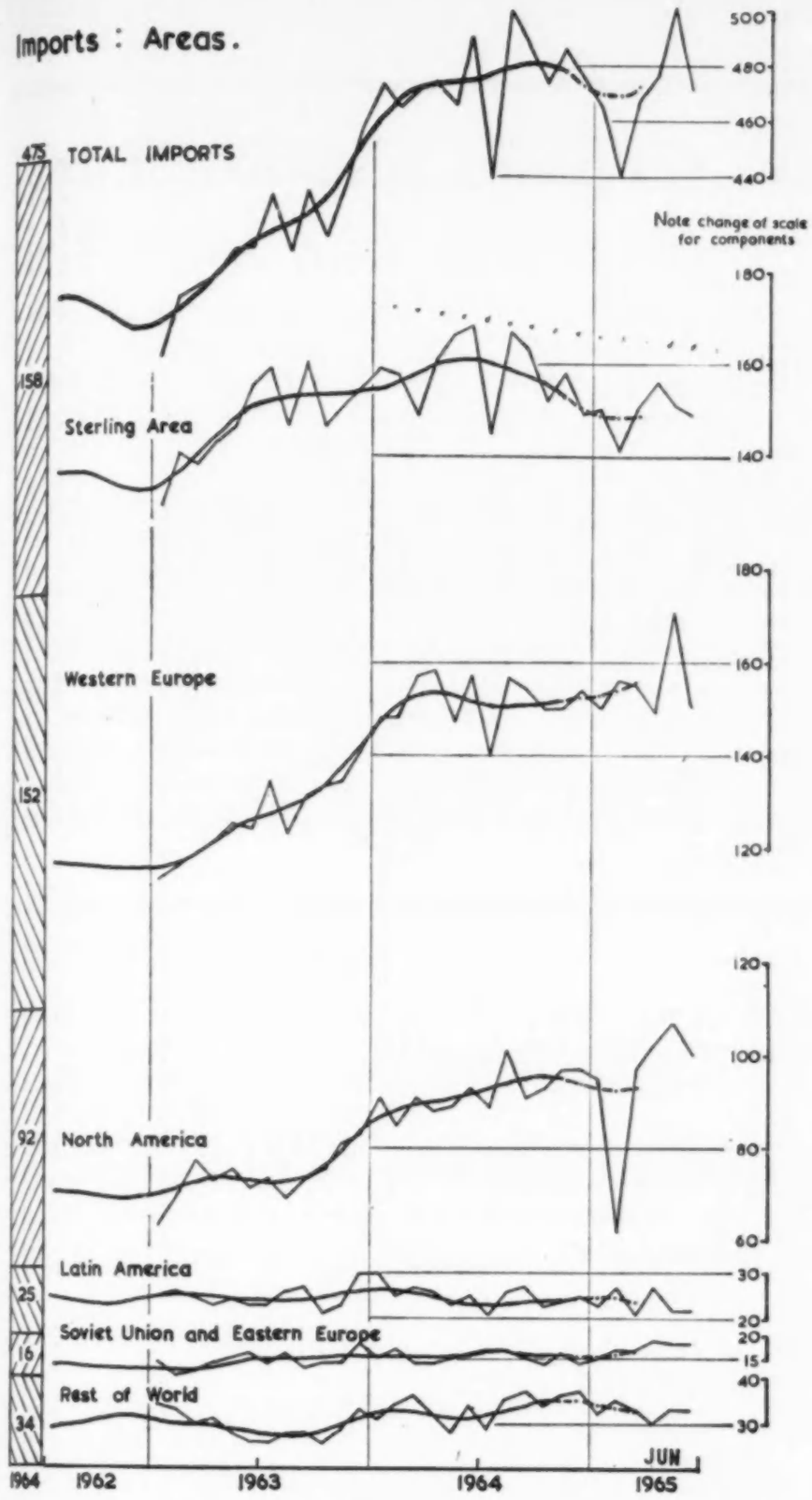


and were higher in subsequent months. Food imports, probably partly reflecting imports from the United States, were unusually low in the first quarter and showed a considerable rise in the second. In addition, the reduction in the import charge at the end of April, announced in February, led to the holding back of imports of chargeable goods until May. Taking the first half-year as a whole, imports averaged £471 million (the same as in June). They were nearly 1½ per cent lower than in the second half of last year and 1 per cent less than the average for last year as a whole.

Table 5 — Imports: Areas

Seasonally adjusted £ million c.i.f. monthly average or calendar months.

	Sterling Area	Western Europe	North America	Latin America	Soviet Union and Eastern Europe	Rest of World	Total
1964 2nd quarter	164	153	90	24	16	31	477
3rd quarter	157	150	94	24	17	33	476
4th quarter	152	151	96	24	16	36	478
1965 1st quarter	147	154	85	24	16	33	458
April	156	149	102	27	19	29	477
May	152	170	107	22	19	33	501
June*	149	150	100	22	18	33	471
1st quarter	147	154	85	24	16	33	458
2nd quarter*	152	156	103	24	18	32	483
1st half*	150	155	94	24	17	33	471

* Provisional estimates.

Against a background in the home economy of general expansion, imports of basic materials and of fuels in the first half-year both showed some increase over the second half of 1964. Lower prices at which fuel imports were recorded partly offset the effects of a substantial increase in volume. Some increase might also have been expected in imports of semi and finished manufactures, but growth in these was no doubt restrained by the import charge, and over the half-year as a whole they were 1 per cent lower than in the second half of last year. After the upsurge in these imports in May, following the reduction at the end of April in the rate of charge from 15 to 10 per cent, they fell back in June to not much above the average for the half-year. The main contribution to lower imports in the first half-year came from the food, drink and tobacco sector, where imports were 7 per cent lower than in the second half of 1964, with prices and volume both lower.

Imports from the sterling area were lower in the first half-year, though probably tending to level out in the period, and imports from North America were also a little lower in the half-year as a whole. Against this, imports from EFTA countries were about 8 per cent higher in the first half-year, and there was a small increase, of about 1 per cent, in arrivals from EEC countries.

Notes:

A further article based on the full Trade Account figures will appear in the issue of the *Board of Trade Journal* of August 6.

The full Trade Account particulars will be published on July 29*, and further analysis of the figures will be found in the form of tables in the Monthly Report on Overseas Trade for August† due to be published on or about August 27.

(*Continued on next page*)

Campaign to advertise Government services for exporters

We can help you profit from new markets overseas.
Call EXPORT INTELLIGENCE
-and get the vital facts, key contacts and individual guidance you need-for the price of a telephone call

The advertising campaign to publicise the Government's services for exporters has now been running for several weeks in the national and local Press and is being extended this month into the trade and technical Press.

A representative advertisement appeared on pages 1360 and 1361 of June 18 issue of the *Board of Trade Journal*.

The slogan of the campaign is 'Call Export Intelligence' and is mainly directed to management concerned with overseas trade. Telephone calls are invited for:

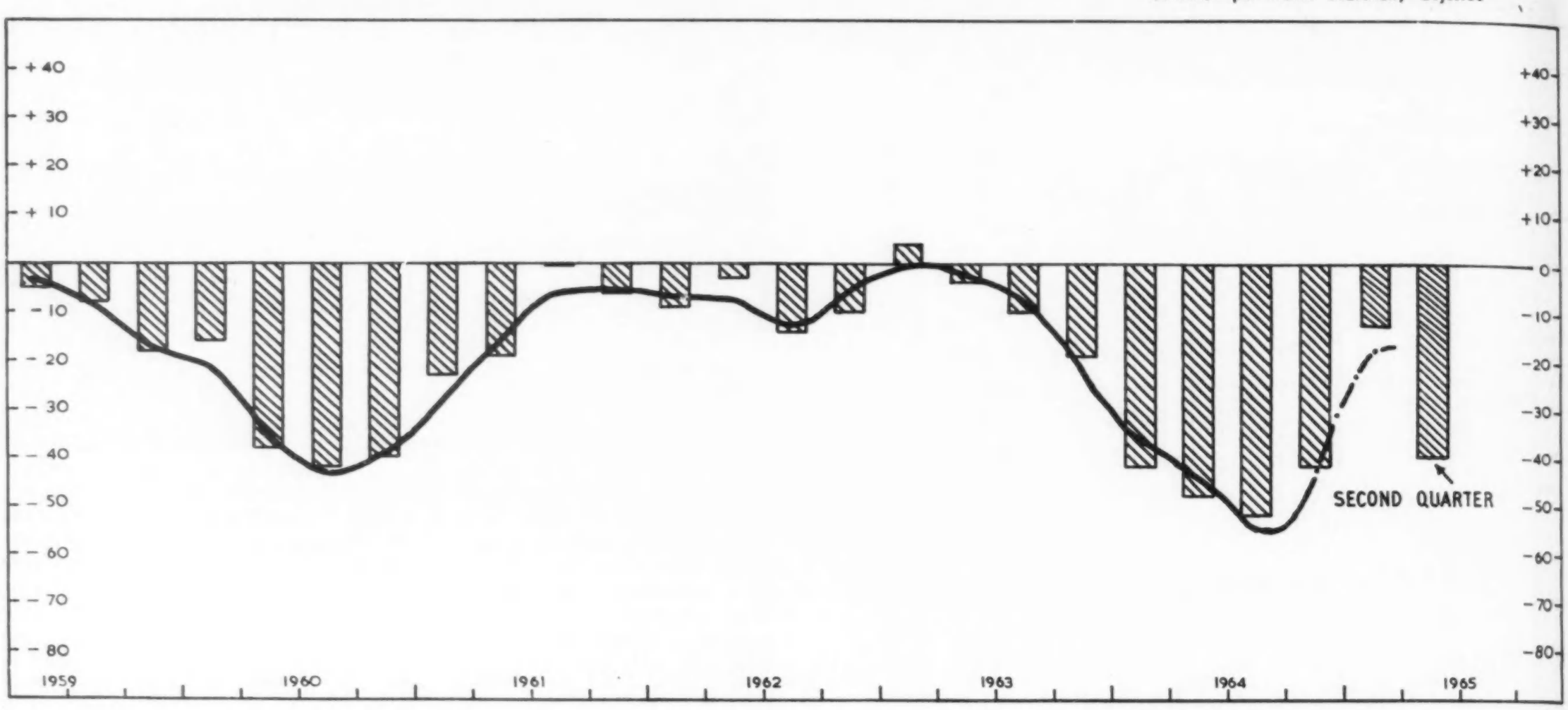
1. Guidance on individual export problems
2. Information on the most likely market(s) for product(s) overseas
3. Introductions to potential agents and buyers
4. Help with overseas business visits
5. Status reports on foreign firms
6. Information on Tariff and Import regulations
7. Details of overseas contracts out for tender
8. Help and advice on participating in Trade Fairs overseas
9. Assistance in finding licensees abroad
10. Information on how to market and advertise abroad
11. Investigation into product suitability for foreign tastes and customs
12. Help with overseas publicity (through Central Office of Information).

Special telephone lines and staff have been installed at the Board's Export Services Branch and regional offices to facilitate the handling of inquiries. The telephone numbers are given below:

HQ: London CITy 9633 Telex 25977

Belfast (Ministry of Commerce) Belfast 28271 Telex 74578
Birmingham MIDland 8221 Telex 33702
Bristol 294821 Telex 44214
Cardiff 65426 Telex 49203
Glasgow CITy 2855 Telex 77583
Inverness 30867/8
Leeds 20485 Telex 55265
London (South Eastern Counties) TATe Gallery 4355 Telex 25991
London (Eastern Counties) TATe Gallery 6271 Telex 25991
Manchester DEAnsgate 9321 Telex 66104
Newcastle 27575 Telex 53178
Workington 3788

THE TRADE BALANCE



Trade balance

The figures for the trade balance are on a balance of payments basis and are estimates and liable to revision. They are only published seasonally adjusted. In order to obtain the best guidance as to the trend of the trade balance, figures for several months should be taken together. This series is intended as a substitute for the crude 'trade gap' which, being the difference between imports (c.i.f.) and exports plus re-exports (both f.o.b.) is misleading in that the import valuation includes insurance and freight, which in so far as they are paid abroad are included in the invisibles account in the balance of payments. There are also smaller adjustments, for example, in allowances for goods not covered by the Trade Accounts.

* Accounts relating to the Overseas Trade of the United Kingdom, June 1965. HM Stationery Office. Price 30s., by post 31s.

† Report on Overseas Trade. Published by HM Stationery Office. Price 3s. 6d., by post 3s. 10d. Annual subscription £2 6s.

New companies registered

BELOW ARE DETAILS of new companies registered in Great Britain during June 1965 showing nominal capital. The figures are exclusive of unlimited companies and companies limited by guarantee.

Nominal Capital	Public Companies	Private Companies	Total
Under £1,000	—	1,765	1,765
£1,000 and under £10,000	2	770	772
£10,000 and under £50,000	—	117	117
£50,000 and under £100,000	1	10	11
£100,000 and under £1,000,000	1	7	8
£1,000,000 and above	—	—	—
Total number	4	2,669	2,673
Total amount of Nominal Capital	'000's £157	'000's £5,411	'000's £5,568

	Companies Registered in Great Britain in 1964-65			
	1964		1965	
	Number	Nominal Capital £'000's	Number	Nominal Capital £'000's
January	4,035	9,654	3,127	8,031
February	3,662	29,939	3,281	9,615
March	5,006	16,654	4,721	17,718
April	4,636	10,757	3,636	9,893
May	3,994	9,905	3,306	6,547
June	3,819	11,746	2,673	5,568
July	3,495	15,857		
August	3,518	10,370		
September	3,739	11,366		
October	4,121	11,415		
November	4,014	8,722		
December	3,778	12,127		
Total	47,817	158,512		

Business Monitor: Production Series

THE FOLLOWING titles and issues of Business Monitor Production Series are now available, and copies may be obtained by annual subscription from HM Stationery Office, PO Box 569, London, S.E.1:

Monthly at £1 a year, post free:

Clothing for March 1965.
Rotating Electrical Machinery for March 1965.
Office Machinery for April 1965.
Tools and Implements for April 1965.
Home-grown Timber for May 1965.
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Quarterly at 7s. 6d. a year, post free:

Engineers' Tools for First Quarter 1965.
Paint and Varnish for January-March 1965.
Scientific and Industrial Instruments and Apparatus for January-March 1965.

Index of retail prices for June 1965

AT JUNE 15, 1965, the official index figure which measures changes in the average level of retail prices compared with the level at January 16, 1962 (taken as 100), was 112.7, compared with 112.4 at May 18. The rise in the index during the month was due mainly to increases in the average prices of eggs, beef and some vegetables, partly offset by a reduction in the average price of potatoes.

Metal working machine tools deliveries and orders in April

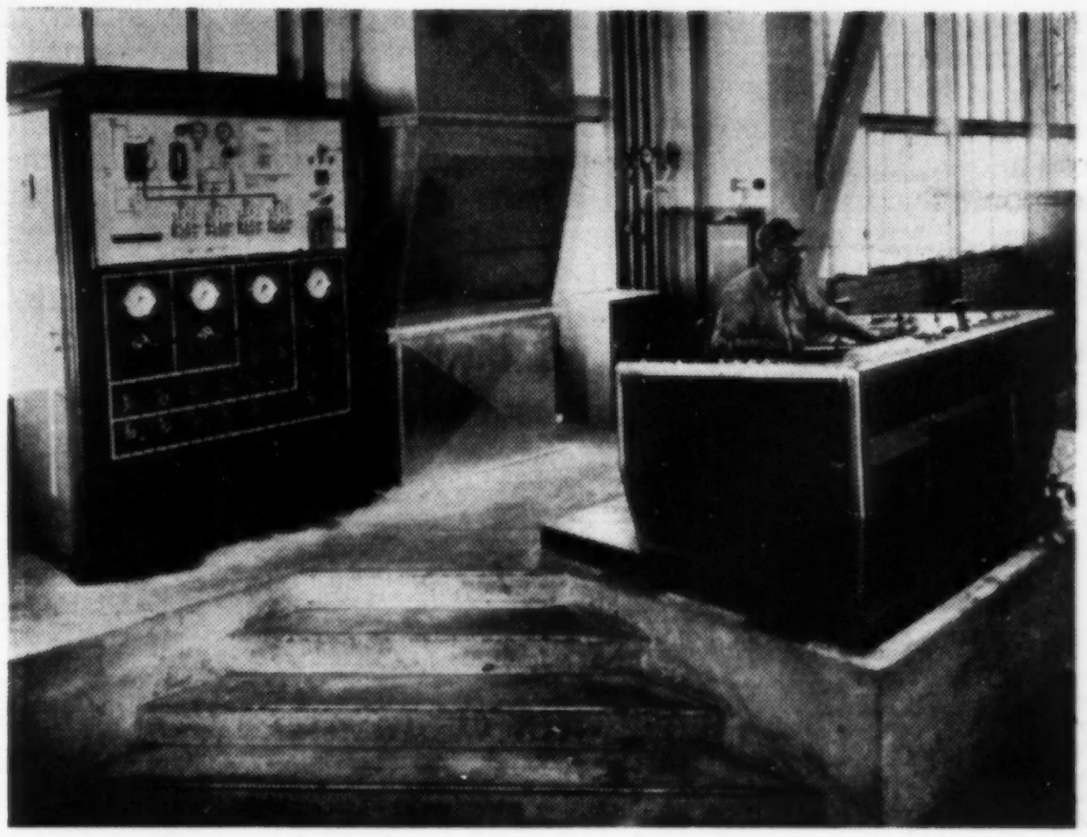
THE CURRENT monthly figures shown on the attached table are based on returns made to the Board of Trade by firms accounting for about 75 per cent of deliveries and include estimates for smaller firms making quarterly returns only. These monthly estimates are revised in the light of the more complete information obtained from the quarterly inquiry covering metal working machine tools, details of which are published in the Board of Trade's Business Monitor P. 64.

To assist in the interpretation of trends in the metal working machine tools industry the figures are also published in seasonally adjusted form. While the method adopted in adjusting for seasonal factors excludes regularly recurring influences it still reflects the effects of factors that do not recur regularly. Moreover the seasonal pattern may be changing. The month-to-month variations are therefore kept under review and the seasonal adjustment factors are re-assessed each year, as another twelve months' experience becomes available. Notwithstanding these difficulties, the seasonally adjusted figures have shown

(*Continued on next page*)

LETTERS TO THE EDITOR

Editorial communications should be addressed to the Editor, Board of Trade Journal, *Room 227A, Board of Trade, 1 Victoria Street, London, S.W.1 (Tel. Abbey 7877, Ext. 2653-6), and not to HM Stationery Office.*



Hydraulic equipment by Towler Brothers (MI Group) of Rodley, near Leeds, provides power and control for this large new forging press installed by Gebruder Sulzer Aktiengesellschaft in its works at Winterthur near Zurich. The press, which allows high speed precision forging to an accuracy of ± 1 mm, is the first of its kind in Switzerland.

TABLE 1: **Metal working machine tools orders and deliveries: recorded figures** (1)

£,000

	Deliveries			Orders Outstanding			Net New Orders (2)		
	Total	For export	Home	Total	For export	Home	Total	For export	Home
1958	83,915	20,751	63,164	54,384	16,075	38,309	59,798	17,465	42,333
1959	78,768	18,552	60,216	55,892	15,740	40,151	80,276	18,217	62,058
1960	94,936	24,310	70,626	105,703	24,296	81,407	144,747	32,868	111,879
1961	115,713	28,627	87,086	116,916	32,088	84,829	126,926	36,420	90,509
1962	127,172	35,471	91,701	88,266	34,691	53,576	98,522	38,074	60,449
1963	114,162	39,188	74,974	69,025	29,156	39,869	94,920	33,653	61,267
1964	121,709	37,801	83,908	86,573	29,527	57,046	139,257	38,172	101,085
1962 1st quarter	32,525	8,536	23,989	111,008	31,514	79,494	26,617	7,962	18,654
2nd quarter	31,731	8,590	23,142	107,385	34,233	73,153	28,108	11,308	16,800
3rd quaretr	30,934	8,935	21,999	99,721	35,735	63,986	23,270	10,438	12,833
4th quarter	31,982	9,410	22,572	88,266	34,691	53,576	20,527	8,366	12,161
1963 1st quarter	31,837	10,742	21,095	78,874	31,468	47,406	22,444	7,519	14,925
2nd quarter	28,165	9,426	18,739	74,618	30,281	44,337	23,909	8,239	15,670
3rd quarter	26,644	9,444	17,200	70,403	30,410	39,993	22,429	9,573	12,856
4th quarter	27,516	9,576	17,939	69,025	29,156	39,869	26,138	8,322	17 816
1964 1st quarter	31,471	10,222	21,249	70,949	27,658	43,292	33,395	8,723	24,672
2nd quarter	28,017	8,524	19,493	74,848	28,941	45,907	31,916	9,808	22,108
3rd quarter	28,798	8,119	20,679	81,307	30,176	51,131	35,258	9,354	25,904
4th quarter	33,423	10,936	22,487	86,573	29,527	57,046	38,689	10,287	28,402
1965 1st quarter*	35,356	10,887	24,469	89,370	27,795	61,575	38,153	9,155	28,998
1964 January	10,343	3,317	7,027	70,222	28,909	41,313	11,540	3,069	8,471
February	9,847	3,326	6,521	71,615	28,325	43,289	11,240	2,742	8,498
March	11,281	3,580	7,701	70,949	27,658	43,292	10,615	2,912	7,703
April	9,440	3,080	6,361	72,429	27,637	44,793	10,921	3,059	7,862
May	9,060	2,679	6,381	72,877	27,931	44,947	9,508	2,973	6,535
June	9,517	2,766	6,751	74,848	28,941	45,907	11,487	3,776	7,711
July	9,192	2,403	6,789	78,342	29,433	48,909	12,686	2,895	9,791
August	8,457	2,403	6,055	79,439	29,887	49,552	9,554	2,856	6,698
September	11,149	3,314	7,835	81,307	30,176	51,131	13,017	3,603	9,415
October	10,519	3,428	7,090	83,483	30,538	52,945	12,694	3,791	8,904
November	10,892	3,271	7,621	85,454	30,507	54,946	12,863	3,240	9,622
December	12,012	4,236	7,776	86,573	29,527	57,046	13,132	3,256	9,876
1965 January*	10,669	3,490	7,179	90,036	29,197	60,840	14,132	3,160	10,972
February*	11,692	3,655	8,038	90,045	28,204	61,841	11,701	2,662	9,039
March*	12,995	3,742	9,253	89,370	27,795	61,575	12,319	3,333	8,986
April*	10,070	2,943	7,127	90,988	28,248	62,740	11,687	3,396	8,291
January-April 1964	40,912	13,302	27,610	72,429	27,637	44,793	44,316	11,782	32,534
January-April 1965	45,426	13,830	31,596	90,988	28,248	62,740	49,840	12,551	37,289
Percentage change	+11	+4	+14	+26	+2	+40	+12	+7	+15

*Provisional.
(1) Figures have been rounded off to the nearest final digit and there may be an apparent slight discrepancy between the sum of the constituent items and the totals shown.
(2) Figures are derived from deliveries and the change in orders on hand during the period.

themselves to be a valuable aid in interpreting trends in the industry. The comments on recent trends given below relate to the seasonally adjusted series.

Care should be taken not to interpret changes between one month and another as necessarily indicating the underlying trend; the month-to-month fluctuations are particularly marked in the case of the derived net new order series. The averages in the latest three months and in the previous three months give a more reliable guide to recent changes.

The rate of new ordering continued to fall back in April from the high level recorded around the turn of the year. Allowing for seasonal factors net new home orders in the three months ending April were about one fifth lower than in the previous three months; for export markets the decrease was 5 per cent.

Deliveries for export were slightly higher in April than in March, but in the period February to April were 10 per cent below the level of the preceding three months. Home deliveries in the three months ending April were 6 per cent higher than in the previous three months. Total deliveries in consequence showed little change.

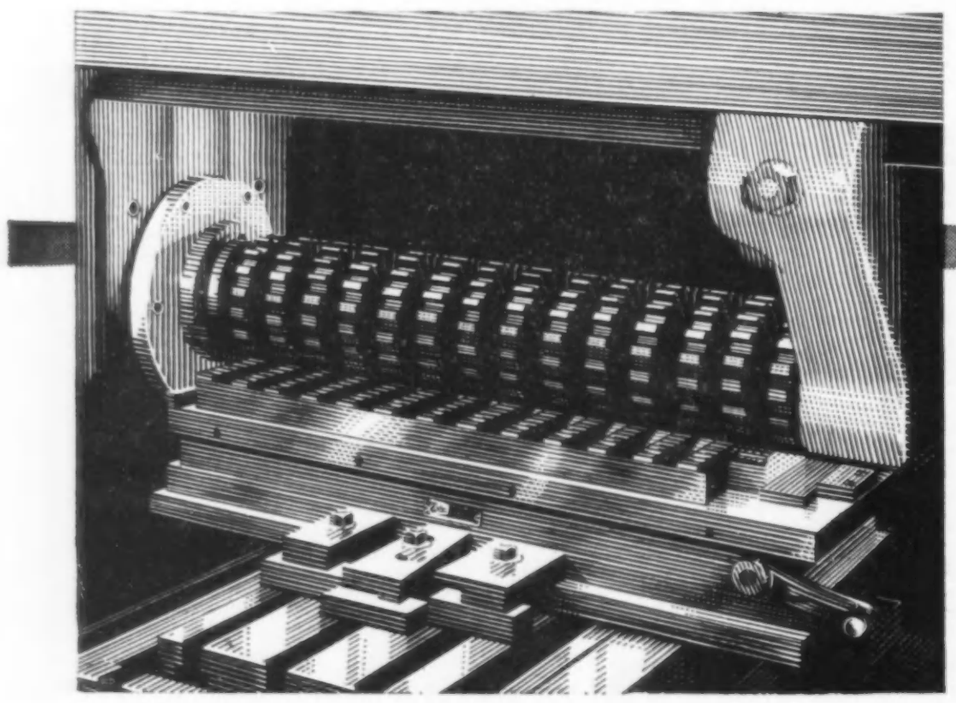
Orders on hand for overseas markets increased slightly during April. The export order book has now been unchanged on balance for about two years. Home order books at the end of April remained near the level reached in March.

TABLE 2: Metal working machine tools orders and deliveries: Seasonally adjusted (1)

£,000

	Deliveries			Orders outstanding (end of period)			Net new orders (2)		
	Total	For export	Home	Total	For export	Home	Total	For export	Home
1958	83,915	20,751	63,164	54,874	16,117	38,757	59,799	17,461	42,338
1959	78,768	18,552	60,216	56,441	15,762	40,679	80,335	18,197	62,138
1960	94,936	24,310	70,626	106,804	24,259	82,545	145,299	32,807	112,492
1961	115,713	28,627	87,086	118,058	31,969	86,089	126,967	36,337	90,630
1962	127,172	35,471	91,701	88,995	34,461	54,534	98,109	37,963	60,146
1963	114,162	39,188	74,974	69,625	28,960	40,665	94,792	33,687	61,105
1964	121,709	37,801	83,908	87,532	29,322	58,210	139,616	38,163	101,453
1962 1st quarter	30,862	7,991	22,871	113,021	32,827	80,194	25,825	8,849	16,976
2nd quarter	32,427	9,290	23,137	107,196	34,416	72,780	26,602	10,879	15,723
3rd quarter	32,061	8,965	23,096	98,912	34,606	64,306	23,777	9,155	14,622
4th quarter	31,822	9,225	22,597	88,995	34,461	54,534	21,905	9,080	12,825
1963 1st quarter	30,218	9,987	20,231	80,898	32,980	47,918	22,121	8,506	13,615
2nd quarter	28,850	10,107	18,743	74,393	30,419	43,974	22,345	7,546	14,799
3rd quarter	27,742	9,672	18,070	69,722	29,285	40,437	23,071	8,538	14,533
4th quarter	27,352	9,422	17,930	69,625	28,960	40,665	27,255	9,097	18,158
1964 1st quarter	29,940	9,565	20,375	72,766	28,992	43,774	33,081	9,597	23,484
2nd quarter	28,652	9,219	19,433	74,629	29,086	45,543	30,515	9,313	21,202
3rd quarter	29,931	8,253	21,678	80,771	29,071	51,700	36,073	8,238	27,835
4th quarter	33,186	10,764	22,422	87,532	29,322	58,210	39,947	11,015	28,932
1965 1st quarter*	33,624	10,190	23,434	91,395	29,135	62,260	37,488	10,004	27,484
1964 January	10,713	3,392	7,321	70,509	29,113	41,396	11,597	3,545	8,052
February	9,625	3,162	6,463	72,109	28,992	43,117	11,225	3,041	8,184
March	9,602	3,011	6,591	72,766	28,992	43,774	10,259	3,011	7,248
April	10,516	3,469	7,047	73,093	28,699	44,394	10,843	3,176	7,667
May	8,851	2,779	6,072	73,312	28,677	44,635	9,070	2,757	6,313
June	9,285	2,971	6,314	74,629	29,086	45,543	10,602	3,380	7,222
July	8,931	2,295	6,636	77,701	28,743	48,958	12,003	1,952	10,051
August	10,206	2,861	7,345	77,366	28,738	48,628	9,871	2,856	7,015
September	10,794	3,097	7,697	80,771	29,071	51,700	14,199	3,430	10,769
October	10,724	3,345	7,379	82,861	29,969	52,892	12,814	4,243	8,571
November	10,890	3,411	7,479	85,223	30,056	55,167	13,252	3,498	9,754
December	11,572	4,008	7,564	87,532	29,322	58,210	13,881	3,274	10,607
1965 January*	11,071	3,569	7,502	90,365	29,403	60,962	13,904	3,650	10,254
February*	11,464	3,474	7,990	90,463	28,868	61,595	11,563	2,940	8,623
March*	11,090	3,147	7,943	91,395	29,135	62,260	12,022	3,414	8,608
April*	11,233	3,314	7,919	91,514	29,333	62,180	11,352	3,512	7,839
Average of the latest 3 months	11,262	3,312	7,951	..	..	..	11,646	3,289	8,357
Average of the previous 3 months	11,178	3,663	7,515	..	..	..	13,679	3,474	10,205
Percentage change	+1	—10	+6				—15	—5	—18

*Provisional.
(1) See footnote (1) to Table 1.
(2) Figures derived from the seasonally adjusted deliveries series and from changes in seasonally adjusted orders on hand in the period.



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PM166

Orders in the textile and clothing industries

THE ESTIMATED VOLUME of orders-on-hand in the grouped textile and clothing industries at the end of May 1965 was at much the same level as at the end of April. The rate of deliveries in May 1965 was 6 per cent more than in May 1964, although this comparison may be affected to some extent by the changing incidence of Whitsun which last year fell in May. The rate of receipt of net new orders in May 1965 was 1 per cent less than in the same month last year.

Changes in the monthly rate of receipt of orders should not by themselves be taken to imply similar sharp changes in production; they may, for example, lead to changes in the length of order books or the level of stocks.

Textile and clothing industries (a)
Index numbers of the volume of total orders and deliveries (b)

	Orders-on-hand (end of period)	Net new orders (c)	Deliveries (c)
	April 1959 = 100	Average 1959 deliveries = 100	Average 1959 deliveries = 100
1960	136	103	103
1961	104	91	99
1962	100	92	93
1963	117	100	95
1964	124	99	98
1964 1st quarter	121	103	99
2nd quarter	124	100	97
3rd quarter	113	82	93
4th quarter	124	113	102
1965 1st quarter*	121	95	99
1964 March	121	98	97
April	123	105	101
May	126	104	96
1965 March*	121	99	100
April*	123	103	97
May*	123	103	102

(a) Wool, hosiery (and other knitted goods), made-up clothing and the spinning, weaving and merchant converting section of the cotton and man-made fibre industries.
(b) At constant (average 1958) prices.
(c) These indices have been adjusted to allow for differences in the length of calendar months but not for holidays or for any other seasonal variations.
* Provisional.

Output of the wool textile industry

THE VOLUME of production in the wool textile industry in May was 6 per cent more than in May 1964; this comparison may be affected, however, by the changing date of Whitsun which last year fell in May.

Figures issued by the Wool Industry Bureau of Statistics show that, if allowance is made for the length of the working month, the rate of deliveries of worsted yarn was 7 per cent less and the rate of deliveries of woven fabrics (excluding blankets) was 4 per cent less. The rate of production of tops in May was 5 per cent less than in the same month last year.

	Consumption	Production		Deliveries			
	Raw wool (clean weight)	Tops (a)	Woollen yarn (b)	Worsted yarn	Woven fabrics (excluding blankets)(c)		Blankets (b)
					Woollen	Worsted	
Quarterly average	Million lb.				Million sq. yds.		
1958	111·1	74·2	72·0	51·6	48·7	38·5	7·1
1959	127·3	87·1	78·3	58·0	51·6	39·7	7·7
1960	120·3	79·8	75·8	61·2	49·4	42·4	7·8
1961	118·0	80·0	70·3	61·6	45·8	42·4	8·4
1962	112·1	73·7	72·5	57·3	43·9	38·1	8·2
1963	114·5	76·0	78·3	59·9	44·2	37·2	8·8
1964	104·6	66·3	81·5	58·3	44·3	37·1	8·2
1964 1st quarter	117·9	77·9	84·0	61·9	41·9	39·1	8·4
2nd quarter	110·1	70·4	83·0	59·5	45·6	37·1	6·8
3rd quarter	92·1	57·7	74·5	52·8	44·4	32·9	7·7
4th quarter	98·1	59·3	84·5	59·1	45·2	39·2	10·0
1965 1st quarter	103·4	63·5	84·5	58·7	41·1	39·6	8·3
1964 March	37·2	24·7	26·5	19·7	12·7	12·5	2·2
April	39·8	25·9	29·1	20·7	14·2	12·8	2·1
May	33·8	21·2	25·6	18·8	14·5	11·4	2·0
1965 March	37·3	23·3	30·0	20·6	14·4	14·0	2·7
April	34·0	20·4	27·4	17·8	12·9	11·5	2·2
May	35·6	22·4	28·4	19·4	15·0	12·5	2·1

(a) Including hair. (b) Estimated. (c) Woven woollen fabrics include fabrics which are mainly woollen by weight of components and, similarly, woven worsted fabrics include fabrics which are mainly worsted by weight of components.

Yardley beautician Linda Richardson demonstrates the 'London Look' for Dr. Charlotte Peter (left), chief editor of the Swiss fashion magazine 'Elle'. Dr. Peter visited Yardley as part of a comprehensive fashion tour of Britain organized by the Central Office of Information and sponsored jointly by the Foreign Office and the National Wool Textile Export Corporation. Yardley has just started to launch its new Beauty Lines in Switzerland for the autumn.

Production in the cotton industry

THE VOLUME of production in the cotton industry in May was 3 per cent more than in May 1964. The comparison may be affected, however, by the changing incidence of Whitsun which last year fell in May.

Statistics issued by the Cotton Board show that in the period January-May 1965 the output of single yarn and the amount of yarn doubled were 2 and 4 per cent more respectively than in the same period last year. The yardage of cloth woven was 3 per cent more.

(All figures are weekly averages)

	Single yarn (a)		Double yarn		Woven Cloth	
	Cotton yarn (b)	Spun man-made fibre yarns and mixture yarn, inc. waste	Cotton yarn	Other	Cotton	Man-made fibre and mixtures
	Million lb.				Million lin. yds.	
1958†	11·91	2·86	3·07	1·32	27·0	11·3
1959	11·66	2·92	3·18	1·49	24·7	11·4
1960	11·46	2·98	3·30	1·66	24·9	11·9
1961	10·66	2·55	2·82	1·52	23·8	11·7
1962	9·46	2·30	2·50	1·64	20·1	10·9
1963	9·40	2·44	2·53	2·06	19·5	10·8
1964†	9·58	2·76	2·57	2·26	19·5	11·5
1964 May	10·23	2·87	2·70	2·42	20·7	12·1
June*	8·14	2·35	2·26	2·05	20·3	11·5
July	8·15	2·14	2·26	2·09	12·2	8·1
August	9·70	2·84	2·36	2·19	20·1	11·3
September*	9·63	2·79	2·56	2·31	19·2	11·6
October	10·37	3·14	2·76	2·49	20·9	12·6
November	10·35	3·19	2·83	2·50	21·2	12·8
December*	8·96	2·70	2·51	2·11	18·1	11·0
1965 January	10·17	3·09	2·82	2·43	20·7	12·6
February	10·32	3·10	2·84	2·46	21·3	12·8
March*	10·11	3·09	2·77	2·45	20·8	12·6
April	9·03	2·78	2·51	2·21	19·7	11·8
May	10·12	3·13	2·78	2·56	21·5	13·0

(a) Spun in the cotton industry. (b) Including yarns wholly of cotton and of cotton waste, cotton yarn spun on condenser system and mixture yarns of cotton and cotton waste.
* Average of five weeks. †53-week period.

Government surplus sales by auction

MINISTRY OF DEFENCE (ARMY DEPARTMENT)

1965	Stores	Location	Auctioneers
Aug. 10 .	Plant and equipment and miscellaneous stores including radial and other drilling machines, planing and slotting machines,	Ordnance Disposal Depot, Royal Arsenal, Woolwich, London, S.E.18.	Fuller, Horsey Sons & Cassell (Dept. L), 10 Lloyds Avenue, London, E.C.3. (Tel. Royal 4861).

broaching machines, shapers, lathes, woodworking machines, welding transformers, crawler cranes, Priestman 'Panther' crawler excavator, forklift truck, wireless and electronic equipment, Frigidaire and Pressed Steel refrigeration spares, ironmongers' stores, portable, pneumatic and electric hand tools, outboard motors and spares, MT spares, BD trousers and blouses, khaki greatcoats, drill jackets, trousers and shorts, men's and women's raincoats, boots and shoes, blankets, carpets, cotton and wool rags, old tentage, old canvas, large quantity furniture, curtaining, etc.

Catalogues for the sale shown above may be obtained from the auctioneers 14 days prior to the date of sale. Price 1s. 0d. (*Postal Orders only*).

SALE BY TENDER – MACHINE TOOLS

Auto lathes, two-spindle drill, tool grinder, capstan, turret, centre and multi-tool lathes, threading machines, presses, lapping, trimming, and marking machines.

Location: Royal Ordnance Factory, Birtley, Co. Durham.

Application for tender forms should be made to Ministry of Defence (AD), Directorate of Sales (4 (b) (ii)), First Avenue House, High Holborn, London, W.C.1. Tenders must be returned by 10 a.m. August 10, 1965. Permission to view on presentation of tender forms only.

MINISTRY OF DEFENCE (AIR FORCE DEPARTMENT)

1965	Stores	Location	Auctioneers
Sept. 8 .	Miscellaneous stores and equipment . .	No. 16 Maintenance Unit, Royal Air Force, Stafford.	South & Stubbs (AFD1), 28 Eastgate Street, Stafford. (Tel. Stafford 2331).
Sept. 16 .	Miscellaneous stores and equipment . .	No. 35 Maintenance Unit, Royal Air Force, Heywood.	Brady & Son (AFD1), 17 Warren Street, Stockport. (Tel. Stockport 2252).

Catalogues for the above sales may be obtained within 14 days of the advertised date of the sale on application to the auctioneers. Catalogues for sales held at Maintenance Units cost 1s. 0d. each (*Postal Orders only*).

North Shropshire – Two Lamella Hangars

Adjoining the Liverpool/London Road (A41), each measuring 300 ft. by 150 ft. together with other ancillary buildings standing on approximately 12 acres and forming ideal storage accommodation at **Stoke Heath, Nr. Market Drayton.**

Also six lots of freehold accommodation land from 3½ to 16¼ acres, some having buildings thereon. With vacant possession.

Freehold Investment Properties

At **Childs Ercall, Nr. Market Drayton,** comprising T2 hangar measuring 240 ft. by 120 ft. and other ancillary buildings standing on approximately 4½ acres.

Agricultural investment properties comprising Steppes Farm extending to approximately 164 acres and three lots of land approximately 7¼, 29 and 22½ acres.

To be offered for Sale by Auction by Messrs. Henry Manley & Sons at The Corbett Arms Hotel, Market Drayton, on Wednesday, July 28, 1965, at 2.30 p.m. (Subject to conditions).

Sale particulars and further information from Auctioneers Offices, 29 High Street, Whitchurch, Shropshire. (Tel.: 2541-2).

TENDER SALES

Sale by tender of office safes. Applications for tender should be addressed to Ministry of Defence (AFC.19a (Air)), Turnstile House, High Holborn, London, W.C.1.

MINISTRY OF PUBLIC BUILDING AND WORKS

1965	Description of goods	Location	Auctioneers
Aug. 5 .	100-acre site and 200,000 sq. ft. buildings up to 25 ft. headroom.	Padiham Factory, near Burnley, Lancs.. .	G. F. Singleton & Co., 53 King Street, Manchester 2. (Tel. DEA 7954/8).
Aug. 11 . (View day Aug. 10)	Office, domestic and miscellaneous furniture and equipment.	Ministry of Public Building and Works, Supplies Division Stores, Burnett Lane, near Keynsham, Somerset.	Messrs. W. J. Tolley & Hill, 16 King Street, Bristol.

Catalogues obtainable from auctioneers price 6d. each or 10d. each if to be sent by post.

Census of distribution for 1966

THE BOARD OF TRADE have made an Order prescribing 1967 as a year in which a census of distribution and other services shall be taken in Great Britain, covering trade done in 1966. This Order is the Census of Distribution (1967) Order 1965 (SI 1965/1408). Copies may be obtained from HM Stationery Office, Kingsway, London, W.C.2, and branches, or through any bookseller (price 6d.), or by post 9d. from HMSO, PO Box 569, London, S.E.1.

The following kinds of business will be included in the census: Retail trade (except establishments engaged only in selling goods by auction or in selling fuel, timber, building materials other than wallpapers or paints, agricultural supplies, motor vehicles and parts or accessories, petrol and oil); establishments engaged in installing, repairing or hiring out consumer goods, laundering (including launderettes), dry cleaning, pressing and dyeing, hairdressing, manicuring and beauty culture, pawnbroking and relaying sound or television broadcasts.

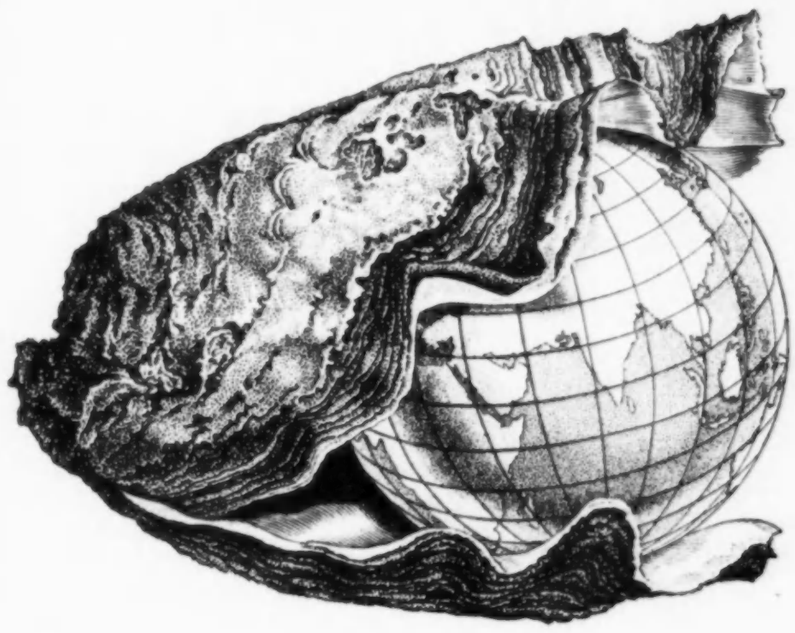
The census will not cover wholesale distribution, public houses or the provision of services other than those mentioned above.

Details of the census will be given in a further press announcement when specimens of the census forms are available.

The Board of Trade have also laid before Parliament the Census of Distribution (1967) (Restriction on Disclosure) Order, 1965. This Order, which needs to be approved by resolution of each House, will forbid the disclosure to other Government Departments of information obtained at the census relating to particular undertakings. Copies of this draft Order can also be obtained from HM Stationery Office, price 3d. (by post 6d.) from HMSO, PO Box 569, London, S.E.1.

The World's your Oyster

(to misquote Shakespeare)



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office supplies, stationary, drawing requisites, paperware

toys, festival articles, christmas decorations, sports goods

perfumery, cosmetics, toilet articles

shop fittings, display, advertising material

enquiries and hotel bookings:

royal netherlands industries fair
utrecht · holland · tel. 16421

u.k. agents:

exhibition consultants ltd.
11, manchester square, london w. 1
tel. hunter 1951

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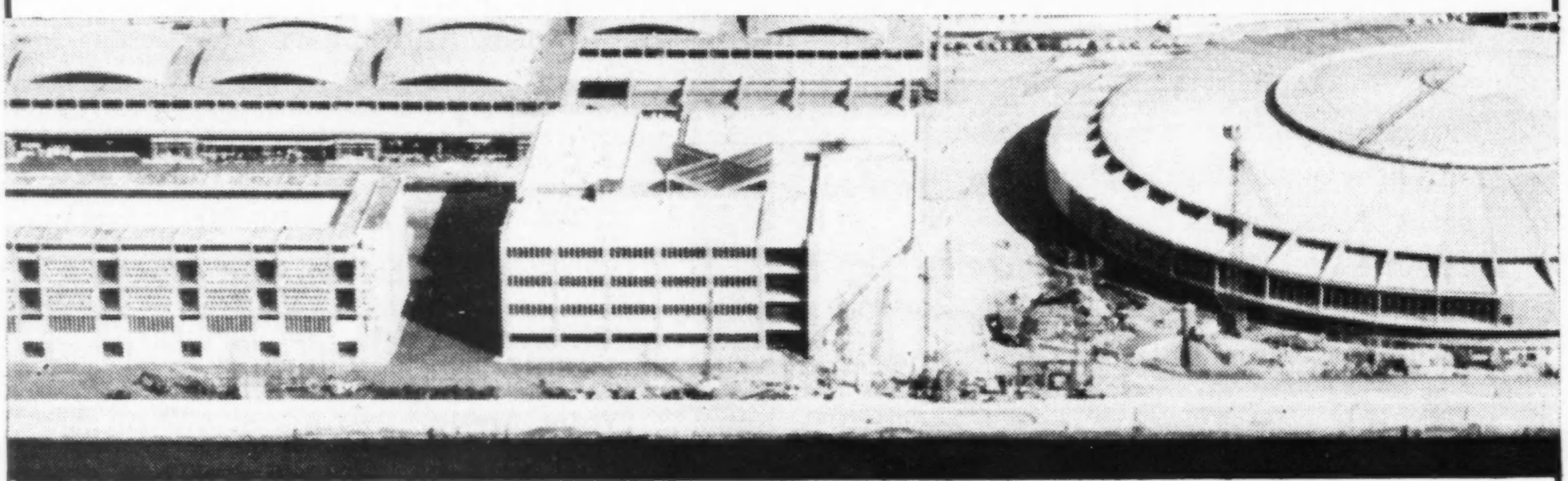


2nd International Aeronautical Show will feature aircraft & parts—airport installations & equipment—operational air activity—organisation of air traffic.

Full information can be obtained from:

EXHIBITION & TRADE FAIRS (OVERSEAS) LTD. · 10 CLIFFORD ST. · LONDON W.1 · (REGent 0511)

Exhibitions and Fairs

Mr. Douglas Jay opens Hartlepools exhibition

'I VERY MUCH welcome the enterprise of the Hartlepools Joint Industrial Development Committee in sponsoring this imaginative exhibition of industry in the area. Your committee is a local and voluntary venture, quite independent of the Government in London, and I am sure that the industrial revival of towns like the Hartlepools must be based partly on this sort of self-help as well as on planning and stimulation from government at the centre. But I can also promise on behalf of the present Government that we mean to go through with the job of developing this area and the whole of the North-east, as a fully employed centre of modern industry.' This was said by Mr. Douglas Jay, President of the Board of Trade, when he opened the Hartlepools Industrial Exhibition on July 13.

'I hope that this exhibition will provide another spur to the revival and modernization of the Hartlepools and Durham as a whole; and in declaring it open today, I congratulate the local authorities concerned and all those now taking part in the joint campaign to attract new industry to this area,' added the President.

PREPARATION FOR THE BRITISH WEEK IN MILAN

Mr. Peter Stephens, HM Consul-General, Milan (right) visits the 3rd Samples Display (on food and drink) held in Milan last month in preparation for the British Week next October. Mr. Stephens is talking to Signor Rucano of Wax and Vitale, an Italian agency which represents many British concerns.

CHANGES IN TRADE FAIRS AND EXHIBITIONS ANNOUNCEMENTS

BECAUSE *of pressure on space all the various classified lists of trade fairs and exhibitions will be published in full only on the dates indicated below:*

	Date last published	Date next published
Outside Europe . . .	*July* 2	*Oct.* 1
Europe	*June* 4	*Sept.* 3
United Kingdom . .	*May* 7	*Aug.* 6

Amendments and additions to the three lists will be shown in the issues of the intervening weeks.

No responsibility is taken for the standing of organizations or individuals mentioned in the lists, and dates, etc., may be subject to alteration.

The Board of Trade Export Promotion and Fairs Branch, Queen Anne's Mansions, Queen Anne's Gate, S.W.1. (Tel. Abbey 7877, Ext. 3557, Germany and Scandinavia; 2783, France, Italy, Benelux, Switzerland, Austria, Finland, Greece, Turkey and Middle East; 3558, United Kingdom and Rest of the World) will be glad to answer general inquiries, but applications should be made to the organizers or United Kingdom agents for details of costs and conditions of participation. Export Promotion and Fairs Branch can also provide information about other events which, owing to space limitation, are not included in the lists.

** indicates event which is held annually at approximately the time stated.*

† indicates event which is held alternate years at approximately the time stated.

Additions to Classified Lists

The fairs and exhibitions given below are additions to the full lists published in the *Board of Trade Journal* on July 2, June 4 and May 7 respectively.

UNITED KINGDOM

Additions:

LONDON: FURNITURE TRADE SHOW – January 31-February 4, 1966. At Earls Court.
Apply: B.F.M. Exhibitions Ltd., Commonwealth House, 1/19 New Oxford Street, London, W.C.1. (Tel. Chancery 9011).

LONDON: INTERNATIONAL DISPLAY MARKET WEEK – February 21-24, 1966. At Royal Garden Hotel, W.8.
* Apply: National Display Equipment Association, 2 Caxton Street, London, S.W.1. (Tel. Abbey 4813/4).

LONDON: 'DAILY MAIL' IDEAL HOME EXHIBITION – March 1-26, 1966. At Olympia.
* Apply: Associated Newspapers Ltd., Exhibition Office, Harmsworth House, Bouverie Street, London, E.C.4. (Tel. Fleet Street 6000).

LONDON: STATIONERY AND OFFICE EQUIPMENT TRADE FAIR – March 14-17, 1966. At Royal Horticultural Society's Old and New Halls, S.W.1.
* Apply: Stationers' Association of Great Britain and Ireland, 6 Wimpole Street, London, W.1. (Tel. Langham 9256/7).

LONDON: NATIONAL STAMP EXHIBITION – March 18-26, 1966. At Central Hall, S.W.1.
* Apply: Philatelic Traders' Society Ltd., 2 Clements Inn, London, W.C.2. (Tel. Chancery 3764).

HARROGATE: AUTUMN SHOES EXHIBITION – April 18-21, 1966.
* Apply: British Footwear Manufacturers' Federation, 22 Gilbert Street, London, W.1. (Tel. Mayfair 2843).

LONDON: JUNIOR FASHION FAIR – April 25-28, 1966. At The Royal Horticultural Society's New Hall, S.W.1.
* Apply: National Children's Wear Association, 40/42 Oxford Street, London, W.1. (Tel. Museum 1833/4).

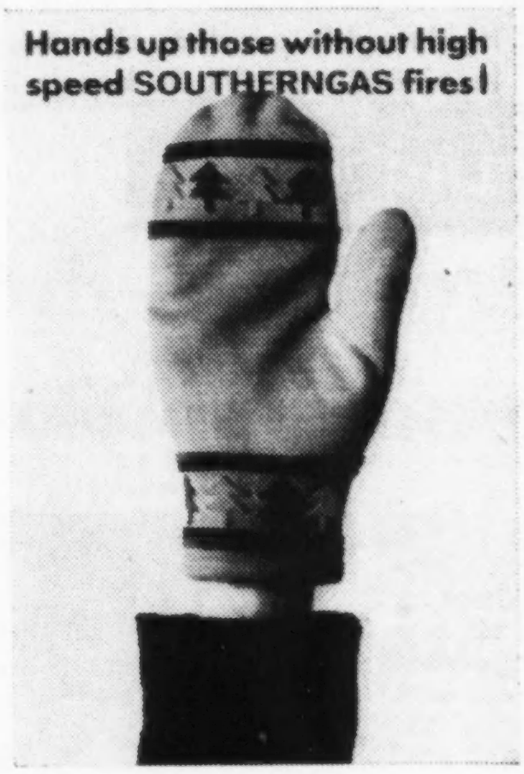
LONDON: ANTIQUE DEALERS' FAIR, EXHIBITION – June 8-23, 1966. At Grosvenor House, Park Lane, W.1.
* Apply: Captain C. S. Platts, A.C.I.S., Grosvenor House, Park Lane, London, W.1. (Tel. Grosvenor 6363).

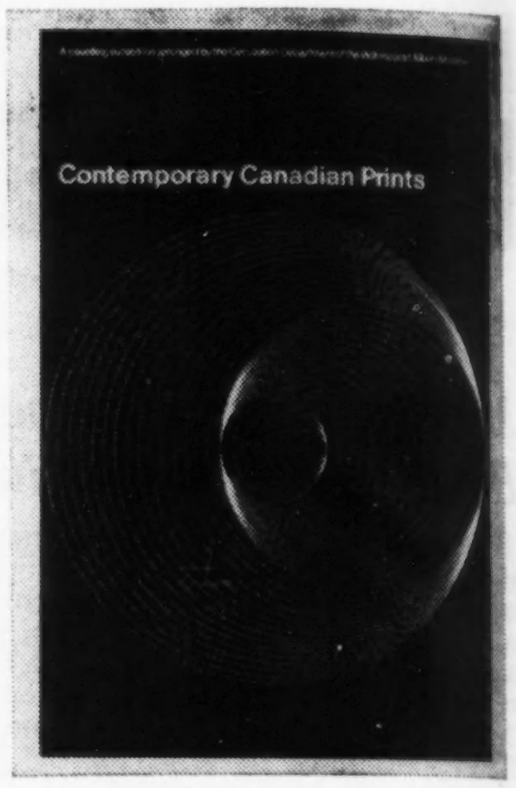
LONDON: ROYAL SMITHFIELD SHOW – December 5-9, 1966. At Earls Court.
* Apply: Exhibition Manager, Smithfield Joint Committee, Forbes House, Halkin Street, London, S.W.1. (Tel. Belgravia 6611).

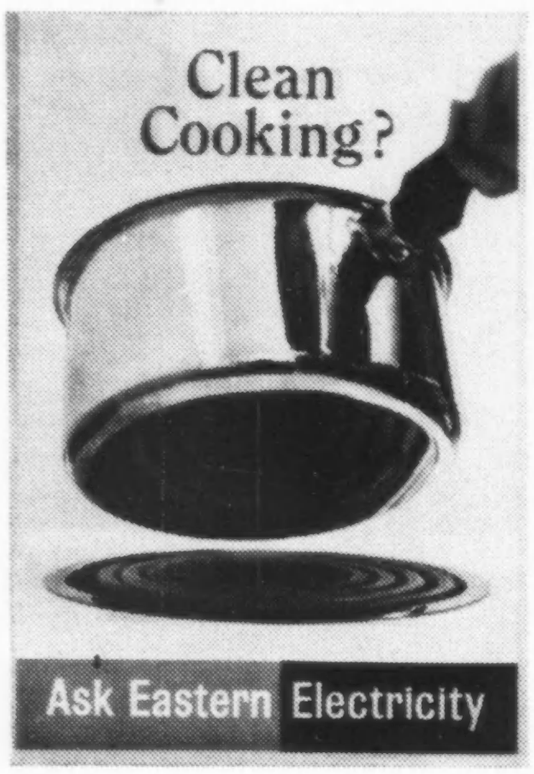
LONDON: INTERNATIONAL POULTRY SHOW – December 7-9, 1966. At Olympia.
* Apply: Iliffe Exhibitions Ltd., Dorset House, Stamford Street, London, S.E.1. (Tel. Waterloo 3333).

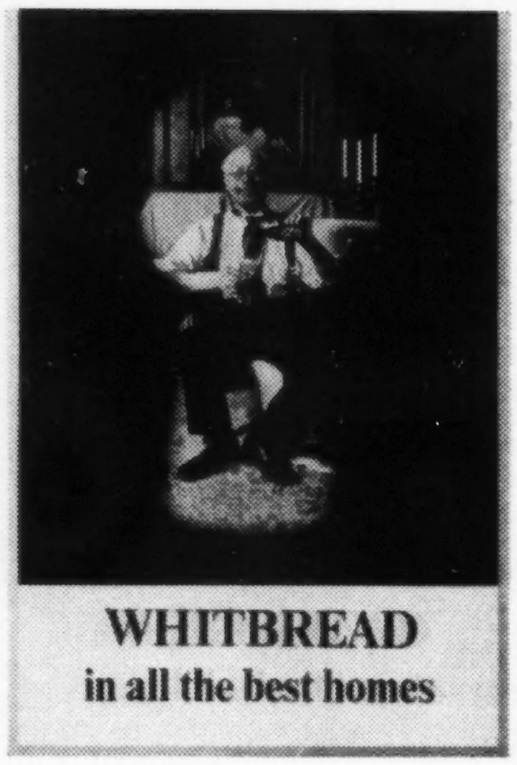
British poster design awards

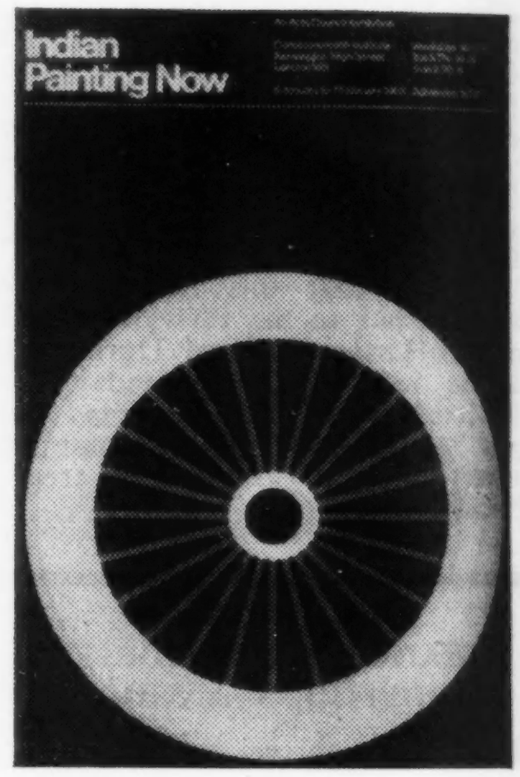
Some of the 24 posters which gained British Poster Design Awards this year from a total entry of 370. The awards are sponsored by the Council of Industrial Design in association with 17 organizations representing clients, advertisers, agents, printers, designers and town planners. The awards were first offered in 1961 to create a fresh interest in poster design and to reaffirm the poster as a valuable form of publicity. Right (left to right): designed by Christopher D. Barlow for Southern Gas Board; designed by Peter W. Branfield for Victoria and Albert Museum through HM Stationery Office. Below (left to right): designed by a Mather and Crowther design group for Eastern Electricity Board; designed by Peter J. Burnhill for Stafford Newsletter; designed by John Goss for Whitbread and Co. Ltd.; designed by Kenneth Briggs and Ian McLaren of Arts Council of Great Britain. The winning posters are on display at Reed House, 82 Piccadilly, London, W.1, until July 30 and concurrently slides of the winning designs are being projected continuously at the Design Centre, Haymarket, London, S.W.1. Another winning poster design, featuring the forthcoming British Week in Milan, was shown in last week's issue, page 151.











BRITISH EXHIBIT IN QUEENSLAND

The British exhibit at the Queensland Fair, held in Brisbane and visited by over a quarter of a million people during May. From left to right are: Mr. A. E. D. Smith, Fair Manager; Mr. Arthur Vine, British Trade Commissioner in Queensland; Hon. G. F. R. Nicklin, Premier of Queensland; Mr. and Mrs. Leo Jones (Mr. Jones is a member of the Fair Executive).

PUBLICITY OVERSEAS FOR UK TRADE FAIRS

Organizers of Trade Fairs and Exhibitions in the United Kingdom are reminded that they are welcome to send posters and brochures about their Trade Fairs to Official British Commercial Representatives Overseas, who are always anxious to publicize such events.

But Commercial Representatives must receive material on events **well in advance**—*two clear months is a minimum notice—and they should be sent a reasonable number of brochures and posters for distribution. Two or three dozen copies for the Commercial Representatives in each area it is desired to cover should be considered an absolute minimum. A full list of British Commercial Representatives Overseas, together with their addresses, is published every three months in the* Board of Trade Journal.

Publicity material for Commercial Representatives in more distant countries should be despatched **by air-mail**, *since delivery to some countries by surface mail can take up to two months.*

The Commercial Representatives should be told whether the publicity material sent to them is receiving any separate distribution in the country concerned.

Overseas Trade and Exports

TRADE AND FINANCIAL ARRANGEMENTS

Denmark and Czechoslovakia

THE CZECHOSLOVAK Press reports that a protocol supplementing the long term trade agreement between Denmark and Czechoslovakia was signed in Prague on June 18. The exchange of goods envisaged in this protocol marks a small increase over the trade in 1964.

Denmark supplies Czechoslovakia with agricultural products, chemical and pharmaceutical products, some machines and other goods. Czechoslovakia exports to Denmark mainly motor vehicles, machinery equipment, rolled material and textiles.

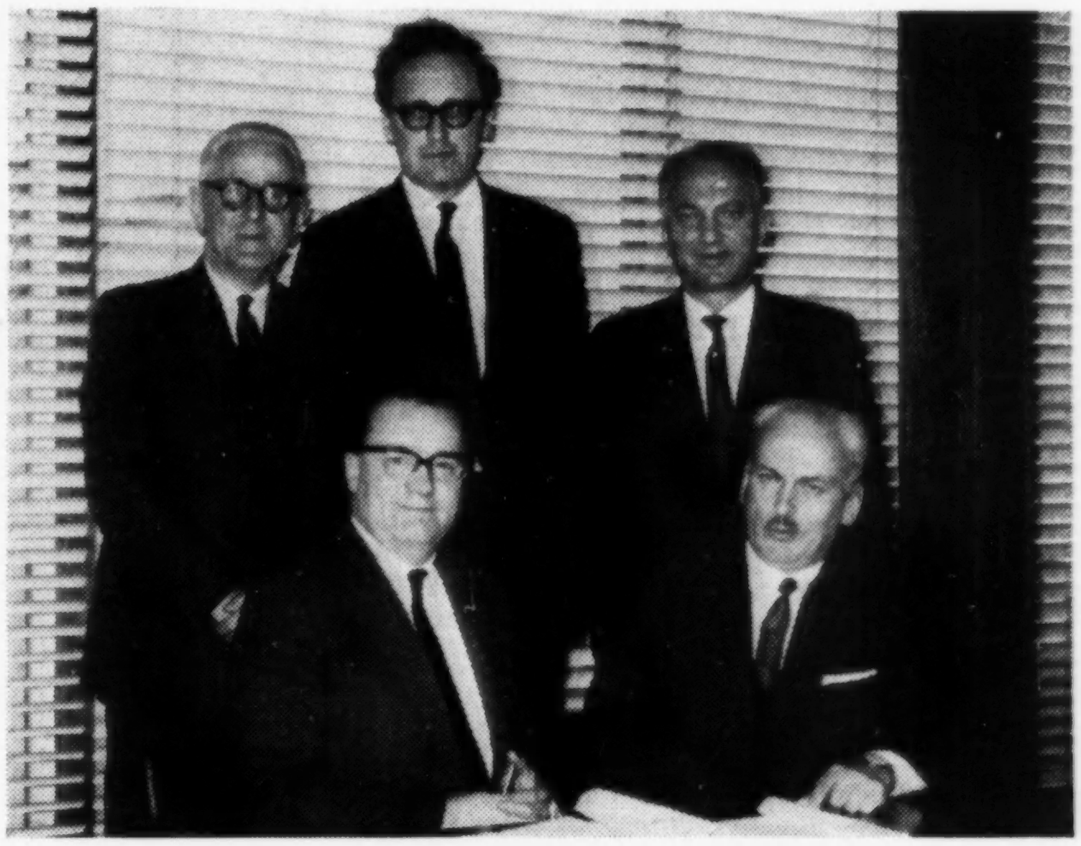
A copy of the quota list negotiated under this protocol is available at Export Services Branch, Hillgate House, 35 Old Bailey, London, E.C.4.

Austria and Poland

HM EMBASSY in Vienna have reported that an Austro-Polish Mixed Trade Commission met in Vienna in May 1965 to fix mutual trade quota lists as provided for in their long-term agreement of September, 1954.

The quota lists annexed to the new Protocol will remain in force from August 1, 1965, to July 31, 1966.

Full details (in German) may be seen at Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel City 5757, Ext. 458).



The Polish foreign trade enterprise Centrozap has placed an order worth approximately £360,000 for bi-metal strip manufacturing equipment with Glacier Metal Company Limited, a member of the Associated Engineering Group. Seen during the signing of the contract in London recently are: (back row, left to right) Mr. A. Piasecki of Centrozap, Mr. R. C. Battersby, manager, Eastern Trade Dept., Glacier Metal, and Mr. F. Kwaskiewicz, of Centrozap. Seated (left to right) Mr. P. P. Love, managing director, Glacier Metal, and Mr. S. Mrowczyk, managing director, Centrozap. 667

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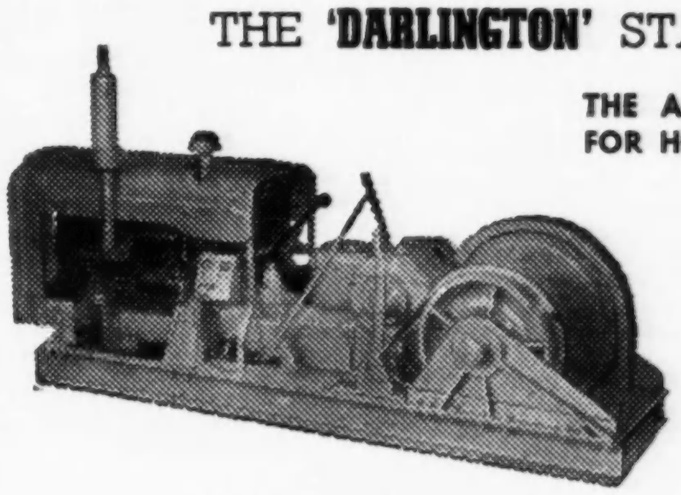

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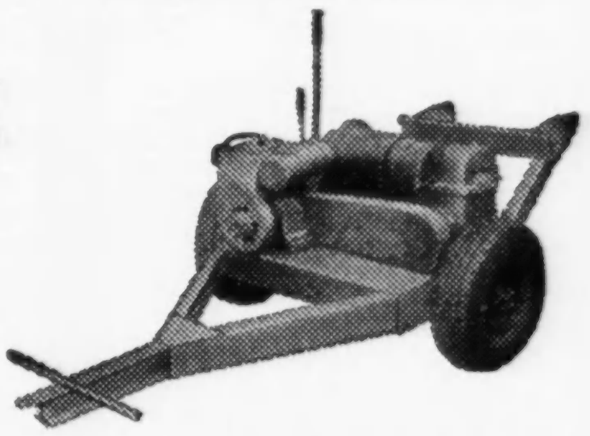

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Information for exporters

Brief details are given below of overseas inquiries for British products, contracts open for tender, reports on commercial conditions abroad, export trade openings, etc., issued recently by the Export Services Branch, Board of Trade, to subscribers to the 'Export Service Bulletin.'

The Bulletin, published daily, is available to manufacturers and exporters at a subscription of £10 10s. a year. A subscription form can be obtained from the Export Services Branch, Board of Trade, Room H35, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757, Ext. 433) (Telex 25977). Copies of particular issues containing further details of the items referred to below can be obtained from the same address by forwarding cash remittance of 2s. per copy with order.

Calls for tender

Inquiries connected with the calls for tender mentioned below should be addressed to the Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757, Ext. 404 and 406). Please quote reference numbers, country and commodity in all inquiries. The date given is the closing date, and refers to the current year unless otherwise indicated.

*Tender documents are available on loan in those cases marked with an asterisk.**

The number in brackets indicates the Export Service Bulletin in which published.

ARGENTINA

Argentine National Road Authority:
(141/65) Road Construction. August 24. E.S.B. 25563/65.
(141/65) Road Construction. August 13. E.S.B. 25564/65.

AUSTRALIA

(138/65) Surge Diverters for Capricornia Regional Electricity Board, Brisbane. August 18. E.S.B. 24546/65.*
(139/65) Computer for Department of Civil Aviation, Melbourne. August 10. E.S.B. 25268/65.*
(139/65) Uniselector Parts for Postmaster General's Department, Melbourne, August 26. E.S.B. 25267/65.*
Department of Supply, Melbourne:
(139/65) Transfer Presses. August 25. E.S.B. 25249/65.*
(139/65) Bullet Weighing Machine. September 1. E.S.B. 25241/65.*
(139/65) Capping and Rivetting Machine. September 8. E.S.B. 25247/65.*
(139/65) Filling and Assembly Machine. September 7. E.S.B. 25242/65.*
(139/65) Assembly and Loading Machinery. August 5. E.S.B. 25248/65.*
State Electricity Commission of Victoria:
(141/65) Carrier Line Traps. August 16. E.S.B. 25598/65.*
(141/65) Locomotives. August 30. E.S.B. 25599/65.*
(141/65) Lightning Arresters. August 7. E.S.B. 25597/65.*

BURMA

(138/65) Transformers; Switchgear; Erectors for Electricity Supply Board. August 23. E.S.B. 24877/65.*
(138/65) Pumps; Air Compressor for Peoples Stores Corporation. August 12. E.S.B. 24879/65.*

CANADA

British Columbia Hydro and Power Authority:
(136/65) Busbar Systems. August 31. E.S.B. 24518/65.
(136/65) Circuit Breakers. August 31. E.S.B. 24520/65.
(140/65) Transformers and Reactors. October 5. E.S.B. 25515/65.

CEYLON

Ministry of Finance:
(141/6) Sack Twine. August 17. E.S.B. 25502/65.
(140/65) Socks and Stockings. August 17. E.S.B. 25501/65.
(140/65) Tyres and Tubes for Milk Board. August 4. E.S.B. 25299/65.
(138/65) Medical Injections for Ministry of Health. (Further Information.) Tender documents now available. E.S.B. 22389/65.*

CHILE

(138/65) Abattoir Plant for La Corporacion de Fomento de la Produccion. September 20. Tender documents (in Spanish) available.—E.S.B. 24889/65.*

CYPRUS

(139/65) Telex and Telephone Equipment for Cyprus Telecommunications Authority. August 27. E.S.B. 24273/65.*

FORMOSA

Central Trust of China:
(136/65) Wire. August 6. E.S.B. 24577/65.*
(136/65) Printing Machine. August 10. E.S.B. 24579/65.
(136/65) Glycyrrhiza. August 6. E.S.B. 24581/65.*
(136/65) Heat Exchanger. August 9. E.S.B. 24588/65.*
(136/65) S.S. Wire Screen. August 5. E.S.B. 24589/65.*
(139/65) Chemicals, Pyrometer. August 6. E.S.B. 24805/65.*
(139/65) Cocoa. August 5. E.S.B. 24807/65.*
(139/65) Filter Paper. August 4. E.S.B. 24811/65.*
(138/65) Carrier Telephone and Power Supply Equipment. August 6. E.S.B. 24813/65.*
(138/65) Controlling Equipment. August 10. E.S.B. 24563/65.*
(137/65) Fire Fighting Equipment. August 4. E.S.B. 24819/65.*
(137/65) Foam Concentrate. August 6. E.S.B. 24830/65.*
(137/65) Frequency Response Tester. August 6. E.S.B. 24831/65.*
(136/65) Die Steel. August 6. E.S.B. 24578/65.*
(136/65) Industrial Chemicals. August 5. E.S.B. 24582/65.*
(136/65) Zinc Plates. August 4. E.S.B. 24590/65.*
(136/65) Sieves. August 4. E.S.B. 24801/65.*
(137/65) Pipe Fitting. August 4. E.S.B. 24812/65.*
(137/65) Wrenches. August 6. E.S.B. 24814/65.*
(137/65) Vacuum Pressure Gauge. August 5. E.S.B. 24816/65.*
(138/65) Parquet Machines. August 5. E.SB. 24565/65.*

GERMANY, FEDERAL REPUBLIC OF

(140/65) Surgical Dressings Etc. for Civil Procurements Office of the Minister of the Interior. August 17. E.S.B. 25284/65.*
(139/65) Uniform Clothing for Rechtsfachige Anstalt Des Oeffentlichen Rechts. August 27. E.S.B. 25285/65.

GREECE

Agricultural Bank of Greece:
(138/66) Mill Plant Equipment. August 19. E.S.B. 24858/65.*
(141/65) Chemicals. August 17. E.S.B. 25578/65.*
(136/65) Generator for the Public Corporation. (Advance Information.) Closing date not known. E.S.B. 24536/65.
(139/65) Vehicles for Ministry of Trade. August 13. E.S.B. 25281/65.*

The twin diesel-engined 6,000 h.p. ice-breaking salvage tug 'Herakles', the largest and most powerful vessel of its kind to be built in Britain, being side-launched at the Selby shipyard of Cochrane & Sons Ltd. on July 1. The 146-ft. tug is the third to be built by Cochrane's for Sweden's Red Tug Fleet. Fully air-conditioned, it has been designed to operate in tropical and ice conditions, and will be based in the Mediterranean during the summer and in the Baltic during the winter.

No. 10 of a series

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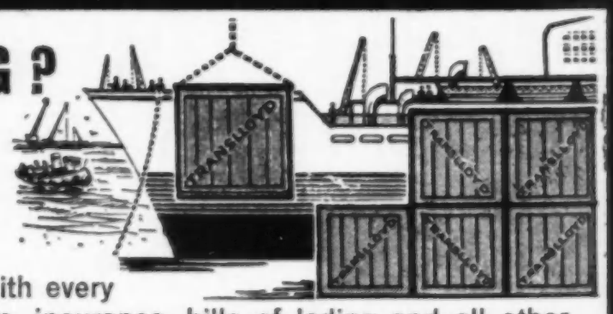

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(137/65) Emergency Gates for Tons Civil Construction Circle. Closing date postponed to October 15. E.S.B. 21552/65.

Atomic Energy Establishment:

(139/65) Valves. (Further Information.) Tender documents now available. E.S.B. 22728/65.*

(139/65) S.S. Valves. (Further Information.) Tender documents now available. E.S.B. 22722/65.*

(139/65) Steel Plates. (Further Information.) Tender documents now available. E.S.B. 24242/65.*

(139/65) S.S. Tubes. (Further Information.) Tender documents now available. E.S.B. 24241/65.*

(139/65) Diaphragm Valves. (Further Information.) Tender documents now available. E.S.B. 21410/65.*

(139/65) Thermo Compression Bonder. (Further Information.) Tender documents now available. E.S.B. 24252/65.*

(141/65) Fertilizer Berth for Vishaknapatnam Port Trust. August 26. E.S.B. 25811/65.

Beas Purchase Organization:

(137/65) Drill Rods and Couplings. August 25. E.S.B. 24833/65.*

(137/65) Core Barrels. August 23. E.S.B. 24834/65.*

Indian Telephone Industries Ltd.:

(138/65) Solder Wire. (Further Information.) Tender documents now available. E.S.B. 22316/65.*

(138/65) Nickel Sheets. (Further Information.) Tender documents now available. E.S.B. 22317/65.*

(138/65) Machine Taps. (Further Information.) Tender documents now available. E.S.B. 24219/65.*

(141/65) Copper Wire Bars for Heavy Electricals (India) Ltd. (Further Information.) Tender documents now available. E.S.B. 24527/65.*

(140/65) Chemical Plants and Machinery for Hindustan Organic Chemicals Ltd. Closing date not known. E.S.B. 25282/65.

(139/65) Circuit Breakers for Integral Coach Factory. August 5. E.S.B. 25226/65.

(139/65) Power Tunnel Construction for Kerala State Electricity Board. (Advance Information.) Closing date not known. E.S.B. 25215/65.

Public Works Department, Andhra Pradesh:

(141/65) Pumps; Valves, etc. (Further Information.) Tender documents now available. E.S.B. 22312/65.*

(141/65) Pipe Couplings; Welding Equipment. September 15. E.S.B. 25260/65.

(140/65) Transformers for Singareni Collieries Co. Ltd. August 5. E.S.B. 25571/65.

Directorate of Supplies and Disposals:

(141/65) Planing Machine. August 18. E.S.B. 25567/65.*

(141/65) Die Sinking and Engraving Machine. September 7. E.S.B. 25569/65.*

(139/65) Clamping Press. August 12. E.S.B. 25259/65.*

(139/65) Silver Nickel Sheets. August 26. E.S.B. 25222/65.

(141/65) Calculating Machines. (Further Information.) E.S.B. 24216/65.*

(137/65) Capstan Lathe. August 6. E.S.B. 24856/65.*

(139/65) Honing, Polishing and Burnishing Machine. August 26. E.S.B. 25227/65.*

(139/65) Sawing Machine. August 13. E.S.B. 25258/65.*

(140/65) Valve Grinder. September 3. E.S.B. 25568/65.*

IRAN

Iranian State Railways:

(138/65) Hand Tools. September 29. E.S.B. 24837/65.*

(138/65) Railway Equipment. (Further Information.) Tender documents now available. E.S.B. 21559/65.*

(137/65) Iron Hoops. (Further Information.) Tender documents now available. E.S.B. 22627/65.*

(138/65) Wood Preservative. October 3. E.S.B. 24836/65.*

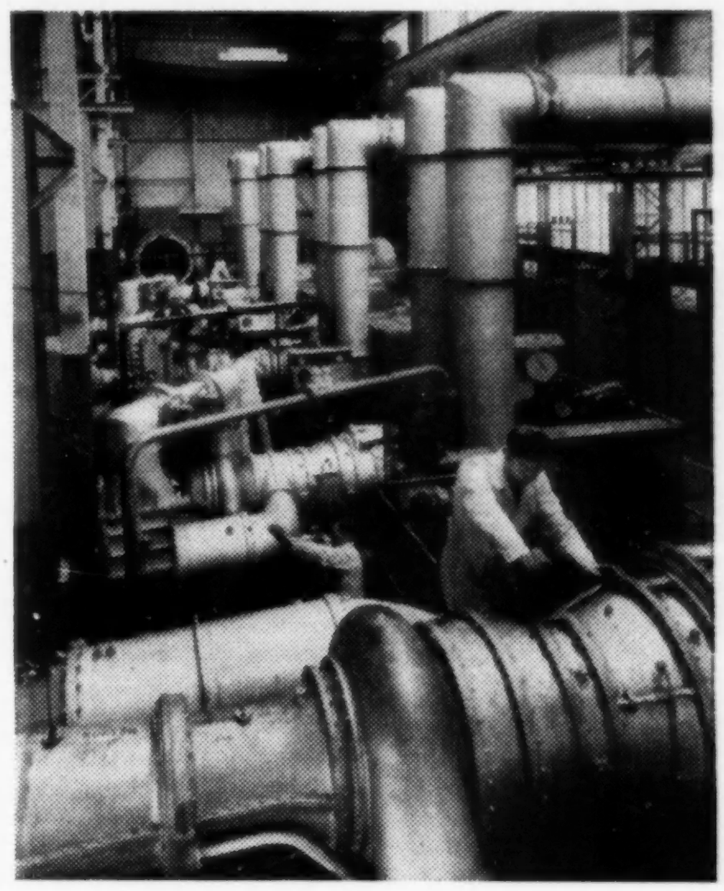
(138/65) Bottle Filling Machine. October 2. E.S.B. 24838/65.*

IRAQ

Central Foreign Purchasing Board:

(140/65) Workshop and Laboratory Training Equipment. September 12. E.S.B. 25527/65.*

(140/65) Typewriters. September 26. E.S.B. 25526/65.*



Ruston and Hornsby Ltd., have won an order for approximately £¼ million-worth of gas turbines and ancillary equipment for installation in Nigeria by the Shell-BP Petroleum Development Company of Nigeria. Before despatch from Rustons, all turbines undergo comprehensive testing. In the photograph is a batch of type TA's, similar to those to be used on the Nigerian Pipeline.

Ministry of Defence:

(141/65) Field Cookers. August 24. E.S.B. 25531/65.*

(140/65) Haberdashery. (Further Information.) Tender documents now available. E.S.B. 23342/65.*

(136/65) Machine Tools and Accessories. August 10. E.S.B. 23333/65.*

(140/65) Sanitary Fittings and Accessories; Refrigeration Materials. Closing date not known. E.S.B. 24867/65.

National Electricity Administration:

(141/65) Meters. August 15. E.S.B. 25517/65.

(141/65) Cables. August 15. E.S.B. 25519/65.

(141/65) Tungsten Lamps. (Further Information.) Tender documents now available. E.S.B. 24300/65.*

(140/65) Transmitters and Receivers for Ministry of Finance. September 11. E.S.B. 25528/65.*

(141/65) Overhead Line for Ministry of Municipal and Rural Affairs, October 12. E.S.B. 25516/65.

Iraqi Ports Administration:

(140/65) Fork Lift Trucks. (Further Information.) Tender documents now available. E.S.B. 24293/65.*

(140/65) Street Lighting Fittings. (Further Information.) Tender documents now available. E.S.B. 24294/65.*

(140/65) Oil Fired Furnace. (Further Information.) Tender documents now available. E.S.B. 24295/65.*

Government Oil Refineries Administration:

(141/65) Tractor. August 21. E.S.B. 25521/65.

(136/65) Spare Tubes for Furnaces. August 7. E.S.B. 24288/65.*

(140/65) Metals. (Further Information.) Tender documents now available. E.S.B. 24297/65.*

(140/65) Pipes and Fittings. August 15. E.S.B. 25532/65.*

(140/65) Sewage Project for Baghdad Sewage Board. (Further Information.) Tender documents now available. E.S.B. 24501/65.*

KENYA

(140/65) Schools Equipment for Sirikwa County Council. August 7. E.S.B. 25561/65.

KOREA

Office of Supply:

(139/65) Machine Tools. August 27. E.S.B. 25289/65/D.L.F.*

(140/65) Miscellaneous Equipment. August 12. E.S.B. 25293/65.*

(138/65) Ventilation Fans for Dai Han Coal Corporation. August 10. E.S.B. 24584/65/D.L.F.

LEBANON

(138/65) Automatic Telephone Exchanges for Ministry of P.T.T. (Further Information.) Re-issue of Tender.) Closing date postponed to September 29. E.S.B. 4993/64.*

LIBYA

(139/65) Maps and Guide Books for Central Tenders Board. August 9. E.S.B. 25271/65.

(140/65) Electrical Equipment for Electricity Corporation of Tripolitania. August 16. E.S.B. 25280/65.

(140/65) Marine and Land Equipment for Ministry of Communications. August 23. E.S.B. 23602/65.

(140/65) Constructional Project for Moslem School of Arts and Crafts. August 16. E.S.B. 25270/65.

(139/65) Domestic Appliances for Public Works Department. August 30. E.S.B. 25276/65.

MALAYSIA

Public Utilities Board, Singapore:

(140/65) Switchgear. August 17. E.S.B. 25255/65.

(139/65) Cable. August 8. E.S.B. 25254/65.

MOROCCO

(140/65) Ampoules and Laboratory Equipment for La Pharmacie Centrale, Casablanca. August 10. Tender documents (in French) available. E.S.B. 25203/65.*

MOZAMBIQUE

Ports, Railways and Transport Department:

(139/65) Miscellaneous Equipment. Closing dates varying to September 27. E.S.B. 24821/65.

(136/65) Lubricants. August 8. E.S.B. 24839/65.

NETHERLANDS

Directorate of Waterways:

(140/65) Constructional Project. August 25. E.S.B. 25237/65.

(140/65) Civil Engineering. August 25. E.S.B. 25294/65.

(139/65) Constructional Project. August 24. E.S.B. 25228/65.

NEW ZEALAND

(141/65) Paper for Government Printing Office. August 16. E.S.B. 25579/65.*

(136/65) Toggle Switches for General Post Office, Wellington. August 9. E.S.B. 24550/65.

Ministry of Works:

(138/65) Towelling and Face Cloths. August 10. E.S.B. 25238/65.*

(141/65) Textiles. August 13. E.S.B. 25580/65.*

(141/65) Cotton Sheeting Etc. August 20. E.S.B. 25831/65.*

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NIGERIA

(141/65) Overhead Lines for Electricity Corporation. August 18. E.S.B. 25295/65.

NORWAY

(140/65) Trucks for Allied Forces Northern Europe. August 6. E.S.B. 25287/65.*

PAKISTAN

E.P. Industrial Development Corporation:
(138/65) Road Making Plant. August 9. E.S.B. 24895/65.*
(139/65) Tractors. August 23. E.S.B. 24897/65.*

RHODESIA

(137/65) Textile Machinery for Grain Marketing Board. August 4. E.S.B. 24871/65.*

SAUDI ARABIA

Ministry of Communications:
(141/65) Generating Sets. August 30. E.S.B. 25545/65.
(140/65) Mailbags. September 5. E.S.B. 25540/65.

SOUTH AFRICA

Cape Provincial Tender Board:
(140/65) Pencils. August 20. E.S.B. 25554/65.*
(140/65) Hospital Equipment. August 10. E.S.B. 25556/65.*
(140/65) Hospital Equipment. August 6. E.S.B. 25557/65.*
(141/65) Reflective and Non-Reflective Materials. August 6. E.S.B. 25553/65.*
(141/65) Paper. August 10. E.S.B. 25549/65.*
(140/65) Hospital Leather Materials. August 10. E.S.B. 25559/65.*
(140/65) Hospital Equipment. August 13. E.S.B. 25558/65.*
(137/65) Hardware. August 3. E.S.B. 24822/65.*
(139/65) Science Apparatus. August 6. E.S.B. 24599/65.*

South African Railways:
(137/65) Axleboxes. August 6. E.S.B. 24825/65.*
(138/65) Lighting Arrestors. August 6. E.S.B. 24824/65.*
(139/65) Relays. August 13. E.S.B. 25505/65.*
(139/65) Road Vehicles. August 6. E.S.B. 24826/65.*
(140/65) Spindles and Insulators. August 13. E.S.B. 25504/65.*
(137/65) Telephone Cable. September 24. E.S.B. 24823/65.*

Transvaal Provincial Tender Board:
(137/65) Radiological Equipment. August 6. E.S.B. 24861/65.*
(138/65) Respirator. August 6. E.S.B. 24862/65.*
(138/65) Mechanical Horses and Semi-Trailer Tankers. August 6. Tender documents without drawings available E.S.B. 24863/65.*
(138/65) Loudhailers for State Tender Board. August 6. E.S.B. 24566/65.*

SPAIN

(140/65) Measuring Apparatus for Direccion General de Corroes y Telecomunicacions. (Further Information.) Closing date postponed to August 17. E.S.B. 23131/65.

SUDAN

Sudan Railways:
(137/65) Sleepers. August 4. E.S.B. 24854/65.*
(140/65) Steel Work. August 5. E.S.B. 25296/65.*

THAILAND

(141/65) Connectors for Provincial Electricity Authority. August 4. E.S.B. 25523/65.*
(139/65) Transformers for Metropolitan Electricity Authority. August 17. E.S.B. 25229/65.*
(141/65) Radiator Cores for State Railway of Thailand. August 16. E.S.B. 25539/65.

TURKEY

State Supplies Office:
(140/65) Graph Paper. August 9. E.S.B. 25542/65.*
(140/65) Numbering Machines. August 9. E.S.B. 25543/65.*

Turkish Maritime Bank:
(137/65) Coil Winding and Welding Machines. August 5. E.S.B. 24851/65.*
(139/65) Mobile Cranes. August 9. E.S.B. 25257/65.*

UAR (EGYPT)

(139/65) Boiler Plant for the Organic Chemical Industries Co. August 16. E.S.B. 24864/65.*

URUGUAY

(139/65) Wire for State Electricity Board. August 10. E.S.B. 25208/65.

UNITED STATES OF AMERICA

(136/65) Turbines for U.S. Corps of Engineers, Arkansas. (Advance Information.) August 25. E.S.B. 24548/65.

Agency and export opportunities, market surveys, etc.

Further details of the items referred to below can be obtained from the Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4 (Tel. City 5757, Ext. 427). Please quote reference number, country and commodity in all inquiries.

The number in brackets indicates the Bulletin in which published.

The Bulletin, published daily, is available to manufacturers and exporters at a subscription of £10 10s. a year. A subscription form can be obtained from the Export Services Branch, Board of Trade, Room H35, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757, Ext. 433) (Telex 25977). Copies of particular issues containing further details of the items referred to below can be obtained from the same address by forwarding cash remittance of 2s. per copy with order.

Australia

(136/65) Agency inquiry for bedspreads; furnishing nets; knitwear. E.S.B. 23751/65.

(137/65) Inquiry for pickles. E.S.B. 22816/65.

(137/65) Inquiry for marine speedometers. E.S.B. 24698/65.

(138/65) Inquiry for electronic and scientific equipment; nucleonic equipment – further information. E.S.B. 20055/65.

(138/65) Inquiry for marine equipment; mining and industrial equipment. E.S.B. 25072/65.

Austria

(141/65) Agency inquiry for carpet cleaners; domestic appliances. E.S.B. 24067/65.

(141/65) Agency inquiry for hairdressers' supplies; toilet and cosmetic preparations. E.S.B. 25462/65.

(141/65) Agency inquiry for building materials. E.S.B. 25390/65.

Bahamas

(140/65) Inquiry for hardware. E.S.B. 21655/65.

British Guiana

(138/65) Agency inquiry for cotton shirtings. E.S.B. 24973/65.

Burma

(140/65) Inquiry for bicycles, motor cycles and accessories; marine equipment; vehicle parts and accessories. E.S.B. 25403/65.

Canada

(136/65) Agency inquiry for electronic, radio and telegraphic equipment. E.S.B. 24496/65.

(136/65) Inquiry for hospital slippers. E.S.B. 24752/65.

(138/65) Inquiry in respect of college development. E.S.B. 24925/65.

(138/65) Inquiry for gloves. E.S.B. 24914/65.

(138/65) Inquiry for sueded plastic sheetings. E.S.B. 24788/65.

(139/65) Inquiry for converting machinery, soda ash. E.S.B. 25061/65.

Denmark

(137/65) Agency inquiry for liquorice confectionery. E.S.B. 24949/65.

France

(136/65) Agency inquiry for condiments; confectionery; fruit juice; tinned foodstuffs; whisky. E.S.B. 24718/65.

(138/65) Agency inquiry for gardening and horticultural equipment and sundries. E.S.B. 25025/65.

(138/65) Inquiry for dining-room furniture. E.S.B. 24944/65.

(138/65) Inquiry for men's clothing; shoes; umbrellas. E.S.B. 24789/65.

Germany, Federal Republic of

(137/65) Agency inquiry for yarns. (E.S.B. 24716/65.

(137/65) Agency inquiry for cooling systems; tanks. E.S.B. 24738/65.

(137/65) Agency inquiry for hot water bottles. E.S.B. 23831/65.

(133/65) Agency inquiry for piece-goods. E.S.B. 22718/65.

(138/65) Agency inquiry for wallpaper. E.S.B. 24993/65.

(138/65) Agency inquiry for building materials. E.S.B. 24997/65.

(140/65) Agency inquiry for contractors' machinery. E.S.B. 25080/65.

(141/65) Inquiry for electronic components; indicators, switches and tools. E.S.B. 25082/65.

(138/65) Inquiry for weighing machines. E.S.B. 25048/65.

(137/65) Inquiry for wire mesh. E.S.B. 23532/65.

(137/65) Inquiry for wallpaper, allied materials and tools etc. E.S.B. 23216/65.

(136/65) Import opportunity – foodstuffs. C.R.E. 66/65.

(136/65) Import opportunity – canned pears. C.R.E. 66/65.

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Ghana
(140/65) Supply Commission. C.R.E. 9934/G.

Hong Kong
(137/65) Inquiry for biscuits. E.S.B. 4472/65.

India
(137/65) Inquiry for machinery for the manufacture of alloy steel. E.S.B. 23860/65.
(136/65) Manufacture under licence: burners; meters; mills; pumps; temperature recorders and ancillary equipment. E.S.B. 2533/65.

Iran
(141/65) Inquiry for chemicals; cosmetics; pharmaceuticals. E.S.B. 25107/65.
(139/65) Inquiry for the equipment for the water and oil industries. E.S.B. 19252/65.

Iran/Poland
(141/65) Trade Agreement. C.R.E. 8705/G.

Iraq
(137/65) Agency inquiry for bottling, capping and filling machinery; bulbs and fluorescent tubes; electric irons. E.S.B. 24747/65.

Israel
(140/65) Agency inquiry for furnishing fabrics. E.S.B. 7129/65.
(141/65) Inquiry for lifts and escalators; medical elastic adhesives; X-ray and photographic films. E.S.B. 24669/65.
(137/65) Inquiry for bagging machines; filling machines. E.S.B. 30131/64.
(139/65) Inquiry for glass marbles used in the manufacture of fibre glass. E.S.B. 24669/65.

Italy
(140/65) Agency inquiry for plastification plant. E.S.B. 23073/65.
(136/65) Inquiry for presses and pressing moulds; testing machines; water treatment equipment. E.S.B. 20534/65.
(136/65) Inquiry for pianoforte supplies. E.S.B. 24142/65.
(137/65) Inquiry for costume jewellery; gift articles; leather goods; perfumery. E.S.B. 24759/65.
(137/65) Inquiry for kaolin; vulcanizing presses for rubber products. E.S.B. 20386/65.

Jamaica
(137/65) Agency inquiry for shirt buttons. E.S.B. 24099/65.
(138/65) Inquiry for handkerchief manufacturing machinery; piece-goods. E.S.B. 25067/65.

Japan
(138/65) Inquiry for oil burner parts; solenoid valves. E.S.B. 25085/65.
(140/65) Inquiry for compacts. E.S.B. 25120/65.

Jordan
(136/65) Agency inquiry for hosiery. E.S.B. 24625/65.
(140/65) Inquiry for chemicals; papermaking materials. E.S.B. 25138/65.

Kenya
(137/65) Inquiry for yarns. E.S.B. 8760/65.

Lebanon
(137/65) Agency inquiry for chocolate; confectionery; giftware; suitings. E.S.B. 21301/65.
(141/65) Agency inquiry for stationery; underwear. E.S.B. 25400/65.
(140/65) Market report on sporting guns. E.S.B. 11581/65.

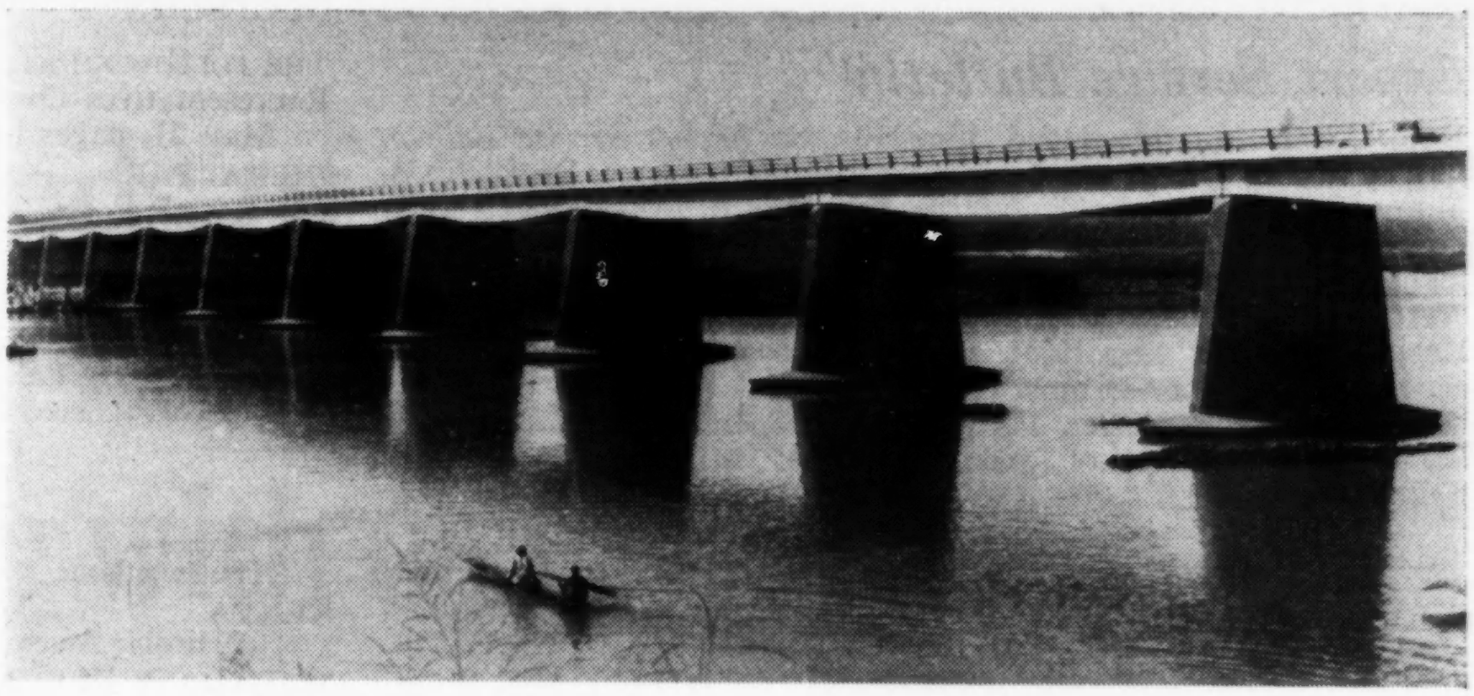
Malaysia
(139/65) Agency inquiry for cooking appliances; photographic chemicals; sensitized paper; tape recorders. E.S.B. 24938/65.
(136/65) Inquiry for hospital equipment. E.S.B. 6970/64.
(136/65) Inquiry for medical and surgical plasters. E.S.B. 24314/65.
(140/65) Inquiry for hospital equipment – further information. E.S.B. 6970/64.

Malta
(138/65) Inquiry for chocolate; sugar confectionery. E.S.B. 23441/65.

Morocco
(140/65) Collaboration – development projects. E.S.B. 24401/65.

Mozambique
(137/65) Inquiry for slaughtering and meat processing machinery. E.S.B. 24959/65.

Netherlands
(137/65) Agency inquiry for machine tools. E.S.B. 24677/65.
(141/65) Agency inquiry for electric welding apparatus. E.S.B. 25378/65.



Built for the Government of N. Nigeria, the Wuya Bridge over the River Kaduna in Northern Nigeria which was opened by the Hon. Alhaji Sir Ahmadu Bello, Sardauna of Sokoto, the Premier of Northern Nigeria last year. The construction of the bridge, which is more than a quarter of a mile long, was a joint venture by Alhaji Audu Bida and Costain (West Africa) Limited, Scott & Wilson, Kirkpatrick & partners were the Consulting Engineers. The first multi-span road bridge of its type to be built in Africa, it replaces a ferry crossing over the River Kaduna and completes an uninterrupted route for road traffic to productive areas north of Niger and Benue Rivers. The whole project was constructed within two and a half years at a total cost of approximately £1,700,000. Costain's are celebrating their Centenary this year.

(137/65) Agency inquiry for hose and pipe fittings. E.S.B. 18975/65.
(139/65) Inquiry for industrial trade literature. E.S.B. 25181/65.

New Zealand
(136/65) Agency inquiry for metal tea sets. E.S.B. 15226/65.
(137/65) Agency inquiry for textile piece-goods. E.S.B. 24708/65.
(138/65) Inquiry for steam pressing equipment. E.S.B. 25134/65.
(136/65) Market report on fishing tackle. E.S.B. 17239/65.

Nigeria
(138/65) Inquiry for textiles. E.S.B. 24604/65.

Norway
(137/65) Agency inquiry for woollen and worsteds for men's wear; linings. E.S.B. 21688/65.

Pakistan
(136/65) Inquiry for cardboard container making machinery. E.S.B. 24398/65.
(137/65) Inquiry for electrical incinerators; laundry plant; wool scouring machinery. E.S.B. 24904/65.
(139/65) Inquiry for air compressors and generators; contractors' plant; electrical equipment; wire ropes and cables; mobile workshop; machinery and tools; pumps; railway materials; telecommunications equipment. E.S.B. 24994/65.

Panama
(141/65) Agency inquiry for handbags; spectacle cases; vanity cases. E.S.B. 22519/65.

Philippines/Australia
(137/65) Trade Agreement. C.R.E. 7907/G.

Portugal
(139/65) Agency inquiry for fancy goods. E.S.B. 24995/65.
(140/65) Agency inquiry for domestic electrical apparatus; insulating materials. E.S.B. 25336/65.
(138/65) Agency inquiry for tools. E.S.B. 24397/65.

Rhodesia
(137/65) Inquiry for knitwear; women's separates. E.S.B. 24491/65.

Postal service with Dominican Republic

THE GENERAL POST OFFICE announce that surface mail service to the Dominican Republic which has been suspended since May 25 has now been resumed. The air-mail service was resumed on May 31.

Saudi Arabia
(141/65) Inquiry for aluminium; agricultural equipment; animal-feed packing presses; pumps. E.S.B. 25170/65.
(140/65) Inquiry for machinery for making plastic beads; vacuum metallizing plant. E.S.B. 25024/65.
(137/65) Market report on furniture. E.S.B. 20527/65.

South Africa
(138/65) Agency inquiry for clocks; lace; napery; tickings. E.S.B. 12311/65.
(136/65) Inquiry for electrical equipment; fancy goods; furnishings; gift items; hardware; optical equipment; pens; vehicle accessories. E.S.B. 20997/65.
(136/65) State Tender Board – unsuccessful tenderers. S.A./C.F.

Sudan
(137/65) The Commercial Agents Licensing Act, 1964. E.S.B. 776/G.

Sweden
(136/65) Agency inquiry for screws. E.S.B. 24308/65.
(141/65) Market report on metal-working machine tools. E.S.B. 17432/65.

Switzerland
(140/65) Agency inquiry for shoe-polishing machines. E.S.B. 25197/65.
(139/65) Agency inquiry for piece-goods. E.S.B. 2540/64.
(138/65) Agency inquiry for furnishing fabrics. E.S.B. 2540/64.
(137/66) Agency inquiry for masking tapes; sanding discs; sanding tapes. E.S.B. 24977/65.

Tanzania
(137/65) Agency inquiry for biscuits. E.S.B. 24671/65.
(136/65) Inquiry for biscuits. E.S.B. 24474/65.

United States of America
(140/65) Inquiry for frozen fruits. E.S.B. 25173/65.
(139/65) Inquiry in respect of multiwall paper bags; refractory materials; transformers. E.S.B. 6418/1/65.
(138/65) Inquiry for billiard tables and supplies; florists' supplies. E.S.B. 25081/65.
(139/65) Inquiry for knife blades. E.S.B. 24415/65.
(137/65) Inquiry for wire. E.S.B. 24731/65.
(136/65) Inquiry for knitwear; tweeds and tartans. E.S.B. 22555/65.
(137/65) Inquiry for confectionery; speciality foodstuffs. E.S.B. 22253/65.
(136/65) Inquiry for machine tools. E.S.B. 24453/65.
(138/65) Inquiry for brackets and shelving for display units; electrical supplies; hardware for refrigeration vehicles. E.S.B. 20921/65.
(136/65) Manufacture under licence in Britain – industrial electronic controls. E.S.B. 24754/65.

ADVERTISEMENT INQUIRIES FOR THE JOURNAL

Inquiries from the London Postal Area concerning the insertion of advertisements in the *Board of Trade Journal* should be addressed to **H. M. Stationery Office, Room D.94, Atlantic House, Holborn Viaduct, London, E.C.1 (City 9876 Ext. 147).**

Inquiries from other parts of the United Kingdom should be addressed to **Cowlishaw & Lawrence (Advertising) Ltd., Memorial Hall Bldgs., 16 Farringdon Street, London, E.C.3 (City 3718).**

Export Service Bulletin

DURING THE quarter ended June 30, the *Export Service Bulletin* published information about export opportunities open to British firms. Many of these were specific inquiries for goods of British origin, while others were international calls for tender invited by overseas government purchasing bodies.

An abridged classified analysis of these inquiries is given below. Reports covering important economic developments and general economic conditions in most overseas countries have also been published during the quarter. Particulars can be obtained from Export Services Branch, Board of Trade, Room H35, Hillgate House, 35 Old Bailey, London, E.C.4 (Tel. City 5757, Ext. 7058).

Quarter ended June 30, 1965

Commodity Heading	*No. of Inquiries*
Aircraft and watercraft	62
Boots, shoes and slippers	25
Brushes and brooms	11
Building supplies	134
Ceramic products	80
Chemicals, oils, fats, greases and paints	266
Clothing	115
Contracts	406
Cosmetics, toilet preparations, perfumery and hairdressing equipment	18
Domestic appliances	93
Druggists' sundries	45
Drugs, pharmaceutical preparations	144
Electrical machinery and apparatus	981
Fancy goods	49
Foodstuffs, beverages, produce and tobacco	131
Furniture and floor coverings	80
Glass and glassware	46
Iron and steel	487
Jewellery and cutlery	38
Leather and imitation leather and leather goods	28
Livestock and appliances and equipment, etc.	19
Machinery and plant (including machine tools)	1,311
Medical and surgical appliances and equipment	121
Mineral products	50
Musical instruments	14
Non-ferrous metals	165
Office machinery and equipment	65
Paper, printed matter and stationery	179
Photographic and cinematographic apparatus and requisites	51
Plastics materials	37
Radio apparatus (including television receivers, record players and tape recorders)	135
Railway and tramway rolling stock	108
Rubber manufactures	99
Scientific and optical instruments	254
Spectacle and opticians' supplies	11
Sports goods	36
Soap and cleansing preparations	15
Textiles	233
Timber and wood manufactures	33
Tools, hand and engineers small (including portable power tools)	152
Toys, games and model engineering	21
Vehicles and parts	355
Watches and clocks	12

REGIONAL HELP FOR EXPORTERS

The services of the Export Sections of the Board of Trade Regional Organizations are freely available to you. Each of these Export Sections is closely linked with the Board of Trade Headquarters and thus with the Overseas Offices of H.M. Government, The Controller and his staff will give you all possible help in your efforts to sell your goods overseas.

British commercial representatives overseas

THE FOLLOWING are amendments to the list of British Commercial Representatives Overseas published in the *Board of Trade Journal* on May 21, pages i-viii.

GIBRALTAR *Delete* 'The chief Secretary'
Insert The Permanent Secretary.

IVORY COAST
DAHOMEY
NIGER
UPPER VOLTA
– Abidjan: The address of the British Embassy is now:–
Fifth Floor,
Immeuble Shell,
Avenue Lamblin,
ABIDJAN.
The telephone and PO Box numbers remain unchanged.

KENYA
– Nairobi: Amend the PO Box number to 30133.

MALAGASY REPUBLIC (Madagascar)
– Tananarive: The telephone number of the British Embassy has been changed to
206 – 50.
The address and PO Box number remain unchanged.

PERU
– Lima: Amend the address of the British Embassy to read:–
Edificio Washington – 12th Floor (for visitors),
Plaza Washington, Avenida Arequipa, LIMA.
The telephone and PO Box numbers remain unchanged.

SOUTH AFRICA
– Port Elizabeth: Amend the address of HM Consul to read:–
Standard Bank Building,
32, 34 and 36 Main Street,
Port Elizabeth.
The telephone, telex and PO Box numbers remain unchanged.

UNITED STATES
– Portland: The address of the British Consulate is now:–
World Trade Building, Portland, Oregon 97204.
The telephone number remains unchanged.

URUGUAY
– Montevideo: The British Embassy has moved to the following new address:–
Edificio Banco de Londres y America del Sud,
Cerrito 420, Piso 7°, MONTEVIDEO.
The telephone number is 92501.

'PICK-A-BACK' ARRANGEMENTS FOR EXPORT ASSISTANCE

A booklet, with a foreword by Mr. Douglas Jay, President of the Board of Trade, containing names and addresses of manufacturing firms who have offered to help other firms with export assistance has been published by Export Services Branch of the Board of Trade, in collaboration with the main organizations of British Industry.

Copies may be obtained from Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4. (Reference 987 G.) Tel. City 5757, Ext. 245. (Telex 25977), or from any Board of Trade Regional Office.

Robert Hough

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RH ESTABLISHED 1860

Thousands of firms are now getting a 12% discount by shipping with us in these new containers.

PAN AM

Join the group!

SC38
40⅞ x 24⅜ x 31
(Inside dimensions in inches)

SC39
46⅞ x 28⅞ x 34
(Inside dimensions in inches)

SC37
40⅞ x 24⅜ x 20
(Inside dimensions in inches)

SC40
82⅞ x 49⅞ x 24
(Inside dimensions in inches)

Why don't you join the many companies who are saving more than ever on shipping air freight? It's simple.

If you have a product which can be shipped in any one of the above containers, our new AIRPAK Savings Plan will entitle you to up to 12% discount —figured on the gross weight of the shipment.

These containers are made of extra-strong, 3-ply corrugated board, and can be purchased just by calling our nearest office. Because these containers enable us to handle your shipment more efficiently, we can give you this preferential rate within Europe or between Europe and the U.S.A.

When the total weight of the shipment equals 12 cubic feet and 100 kilos you earn the 12% discount. Obviously, the denser the actual cargo the more money you'll save over conventional air freight shipping.

What's more, these new containers often eliminate the need for other forms of packing (and their costs!).

Let these new containers reduce *your* shipping expenses. We'll be glad to have a Pan Am representative explore your shipping needs with you . . . recommend containers . . . and tell you approximately how much your savings will be.

Get in touch with your Pan Am Cargo Agent or your local Pan Am Office. Call now.

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Birmingham: CENtral 8731
Manchester: DEAnsgate 3981
Glasgow: CITy 5744

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Tariff, Customs and Import Regulations in overseas countries

REGISTERED TRADE MARK (RTM)

GOODS IN OVERSEAS TARIFF LISTS

The Lists of Tariff, Customs and import regulations changes in overseas countries published in this section of the Journal sometimes contain words which are registered trade marks in the United Kingdom. So far as is practicable, all lists of goods are checked before publication from this point of view.

Items which fall into this category will now be preceded by the letters 'r t m'. Readers of the Journal should note that this prefix signifies that the words are registered as trade marks in the United Kingdom, but that in the present context they are assumed to refer generally to products of the description stated in brackets.

While every attempt will be made to ensure that the scrutiny is complete, the lists may contain other words which are registered as trade marks in the United Kingdom or in other countries but which it has not been possible to identify.

CANADA

Customs tariff amendments and extensions

THE CANADIAN Government have issued an Order in Council PC 1965-1158 dated June 23, 1965 making certain changes in the Canadian Customs Tariff which are listed below. Additions to the tariff are shown in italics and deletions indicated by square brackets.

SCHEDULE A

Tariff Item		British Preferential Tariff	Most-Favoured-Nation Tariff	General Tariff
181c	Coated paper, not punched nor printed, in single sheets or rolls, for use in the manufacture of master units for offset duplicating machines (Expires June 30, 1967)	Free	7½%	35%
181d	Paper in rolls, to be coated or impregnated with a duplicating preparation, and to be further manufactured into master units for use on spirit duplicating machines (Expires June 30, 1966)	Free	7½%	35%
187f	Thirty-five millimetre positive colour print film for use in the production of 35 millimetre motion picture films and film strips from negatives (Expires June 30, 1966)	Free	Free	30%
187g	Sensitized film and sensitized paper in rolls not less than 30 inches in width for use in the manufacture of photographic films and photographic papers, under such regulations as the Minister may prescribe (Expires June 30, 1966)	Free	12½%	30%
188b	Plain basic photographic paper, baryta coated, for use exclusively in manufacturing albumenized or sensitized photographic paper (Expires June 30, 1966)	Free	Free	10%
199k	Paper-covered asphalt dash liner board for use in the manufacture of automotive dash insulation panels (Expires June 30, 1966)	Free	Free [7½%]	35%
210j	*Sodium bichromate for use in the manufacture of chromic acid and chromium sulphate, including basic chromium sulphate* (Expires June 30, 1966)	Free	Free	20%
220e	Materials, of a class or kind not made in Canada, for use in the manufacture of additives for heating, lubricating and fuel oils (Expires June 30, 1966)	Free	5%	25%
220g	Emulsions containing materials in microcapsules for coating paper to be further manufactured into multi-copy forms (Expires June 30, 1966)	5% [10%]	5% [10%]	25%
238a	Rice hulls and rice hull ash for use in Canadian manufactures (Expires June 30, 1967)	Free	Free	25%
246d	Colours or pigments for use in the manufacture of roofing granules (Expires June 30, 1966)	Free	Free	22½%
246f	Iron oxide for use in the manufacture of magnetic recording tape (Expires June 30, 1966)	Free	Free	22½%
247a	(3) Handles for use in the manufacture of artists' brushes (Expires June 30, 1967)	10%	10%	25%
263f	*Zeolites of a kind not produced in Canada for use in the manufacture of cracking catalysts for the refining of petroleum* (Expires June 30, 1966)	Free	Free	25%
314a	Graphite blocks exceeding 40 inches in diameter and 15 inches in thickness for use in the manufacture of moulds for casting wheels for railway vehicles, including locomotives and tenders (Expires June 30, 1967)	Free	5%	25%
326c	(5) Glass shapes not further manufactured than rough cut or unwrought for use in the manufacture of optical instruments (Expires June 30, 1967)	Free	Free	30%
326c	(6) Plates, discs and blanks of germanium, silicon or other materials for infra-red or ultra-violet light transmission, not further manufactured than rough cut or unwrought, for use in the manufacture of optical instruments (Expires June 30, 1967)	Free	Free	25%
352k	*Metal parts, not plated, coated or engraved, for use in the manufacture of cigar and cigarette lighters* (Expires June 30, 1966)	Free	Free	30%
355c	Nickel, and alloys containing 60% by weight or more of nickel, in powder form, for use in Canadian manufactures (Expires June 30, 1967)	Free	Free	Free
355d	Nickel or nickel alloys, namely: matte, sludges, spent catalysts and scrap, and concentrates other than ores, for recovery of the nickel or attendant by-products (Expires June 30, 1967)	Free	Free	Free
379d	Rods of iron or steel, in the coil, not more than 0·375 inch in diameter, for use in the manufacture of wire for wire fencing per ton (Expires June 30, 1966)	Free	Free	$5·00
380	Shapes or sections of iron or steel, not further manufactured than hot- or cold-rolled: (5) Locking ring and rim sections of iron or steel, hot-rolled, for use in the manufacture of wheel rim assemblies (Expires June 30, 1966)	Free	Free	20%
382c	Sheet, of iron or steel, hot- or cold-rolled, over 60 inches in width, deep drawing quality, for use in the manufacture of bathtub body stampings (Expires June 30, 1966)	Free	Free	25%
397c	Tubes of iron or steel, welded, not more than one-half inch in diameter, coated with metals other than zinc, not polished, bent nor further manufactured for use in Canadian manufactures (Expires June 30, 1966)	5%	12½%	30%
402f	Wire, cold drawn, galvanized, tempered or not, in coils of not less than 5,000 feet, for use in the manufacture of flexible outer casing for speedometer cables (Expires June 30, 1966)	Free	Free	20%
425d	Semi-pneumatic tyres and solid tyres, wholly or in part of rubber, for use in the manufacture of power lawn mowers (Expires June 30, 1966)	5%	10%	32½%
427	(9) Axles, channel assemblies, control valves and linkage, engines, steering gear, transmissions, torque converters, and parts thereof, for use in the manufacture of industrial trucks commonly known as 'fork lift' or 'lift' trucks (Expires June 30, 1966)	Free	7½%	35%
427	(10) Vane type hydraulic drive wheels, hydraulic pump and motor units, and parts thereof, for use in the manufacture of industrial trucks, commonly known as 'fork lift' or 'lift' trucks (Expires June 30, 1966)	Free	7½%	35%
427r	Parts for use in the manufacture of machines commonly known as front-end loaders (Expires June 30, 1966)	Free	7½%	30%
428j	Reciprocating natural gas engines, of a class or kind not made in Canada, for use in the manufacture of self-contained compressors (Expires June 30, 1966)	Free	7½%	30%
428m	Gasoline internal combustion engines, air-cooled, four-cycle, for use in the manufacture of domestic washing machines (Expires June 30, 1967)	5%	10%	30%

Tariff Item		British Preferential Tariff	Most-Favoured-Nation Tariff	General Tariff
432g	Aerosol containers of metal other than aluminium, and *metal* parts thereof, for use in Canadian manufactures . . . . (Expires June 30, 1966)	2½%	7½%	30%
438k	Sheet or strip of iron or steel, aluminized, for use in the manufacture of mufflers, tail pipes and exhaust pipes for motor vehicles (Expires June 30, 1966)	Free	Free	20%
438s	Parts for use in the manufacture of air and vacuum power brake control systems for motor vehicles and truck trailers . . (Expires June 30, 1967)	Free	Free	30%
438u	Safety latches for use in the manufacture of door locks for motor vehicles . . . (Expires June 30, 1967)	Free	Free	25%
438w	Diode rectifiers for use in the manufacture of alternators or alternator generators for motor vehicles . . . . . (Expires June 30, 1966)	Free	Free	35%
438x	Cold-rolled steel strip electroplated with copper, 0·032 inch or less in thickness, not more than 3½ inches in width, for use in the manufacture of double wall brazed pressure tubing for motor vehicles . . (Expires June 30, 1966)	Free	Free	20%
438y	Gasoline internal combustion engines, air-cooled, four-cycle, transaxles, and parts thereof, for use in the manufacture of golf cars . . . . . (Expires June 30, 1966)	Free	7½%	35%
442e	*Parts, wholly or in chief part of metal, for use in the manufacture of engines entitled to entry under tariff item* 438*v* . . . (Expires June 30, 1966)	Free	Free	30%
445t	Molybdenum rod and tubing for use in the manufacture of radio tubes and parts therefor . . . . . (Expires June 30, 1966)	Free	Free	30%
445u	Getters and getter assemblies for use in the manufacture of radio tubes and parts therefor . . . . . (Expires June 30, 1966)	Free	Free	30%
446q	Metal parts for use in the manufacture of loose leaf binders . . . . (Expires June 30, 1966)	Free	12½%	35%
446s	Balls of stainless steel or tungsten carbide for use in the manufacture of ball point pens or refills therefor . . . . . (Expires June 30, 1967)	Free	Free	25%
462j	Filled thermometer tubes of glass or glass fused or encapsuled to metal tubing, not calibrated or numbered, without separate matching scales, for use in the manufacture of thermometers . . . . . (Expires June 30, 1966)	Free	Free	30%
462k	Rangefinders, flash apparatus, exposure meters, *and parts thereof* for use in the manufacture of cameras. . . . (Expires June 30, 1967)	Free	Free	10%
521	Yarns and rovings, including threads, cords and twines, wholly of cotton: (7) *2-ply, with pearl twist, for use in the manufacture of hand-made lace* . . (Expires June 30, 1966)	Free	Free	30%
522	Woven fabrics, wholly of cotton: (10) *With uncut pile, not bleached, mercerized nor coloured, for use in the manufacture of corduroy* . . . (Expires June 30, 1966)	15%	15%	30%
561g	Yarns, wholly of man-made fibres or filaments, 125 denier, for use in the manufacture of velvets . . . . . but not less than, per pound (Expires June 30, 1967)	Free	Free	35% 28 cents
562k	Woven fabrics, in the web or with fused edges, wholly or in part of silk or wholly of man-made fibres or filaments, not coloured, for use in the manufacture of ribbons for typewriters, calculators, and other office appliances . . . . (Expires June 30, 1967)	7½%	10%	45%
562n	Fabrics, of a class or kind not made in Canada, for use in the manufacture of screens for printing . . . . (Expires June 30, 1967)	Free	Free	45%
567a	Woven fabrics, wholly or in part of man-made fibres or filaments, in the web or with fused edges, of a type not made in Canada, for use in the manufacture of sails for boats and ships . . . . . (Expires June 30, 1967)	Free	7½%	25%
596a	Steel music wire for use in the manufacture of piano strings . . . . . (Expires June 30, 1966)	10%	10%	30%
598	(4) Parts for use in the manufacture of brass band instruments . . . . (Expires June 30, 1967)	Free	17½%	25%
616	(5) Scrap or used tyres and tubes, wholly or in part of rubber, when imported for use exclusively in the manufacture of reclaim rubber . . . . . (Expires June 30, 1967)	Free	Free	Free
863	Chemicals for use in the manufacture of steroid derivatives . . . . . (Expires June 30, 1966)	Free	Free	25%
875a	Amyl acetate, calcium carbonate, casein hydrolysates, cholesterol, ergosterol, ether USP, methanol anhydrous, methyl isobutyl carbinyl acetate, N-ethyl piperidine, N-hexanol, procaine hydrochloride, penicillin precursors, beef extract, corn steep liquor, soluble vegetable protein, distillers' dried solubles, and soya bean meal; all of the foregoing for use in the manufacture of antibiotics, bacteriologicals, hormone products and biologicals . . (Expires June 30, 1966)	Free	Free	25%
924c	Cellulose plastics plates or sheets, less than 6 inches in width, for use in the manufacture of spectacle and eyeglass frames . (Expires June 30, 1966)	Free	Free	25%
924d	Preforms containing fluorocarbon textile yarns and impregnated with phenolaldehyde resin for use in the manufacture of ball joint suspensions for motor vehicles . (Expires June 30, 1967)	Free	Free	25%

SCHEDULE B

Item No.	Goods	When Subject to Drawback	Portion of Duty (not including Special Duty or Dumping Duty) Payable as Drawback
1002	Steel sheets, hot- or cold-rolled, 0·064 inch or less in thickness and over 60 inches in both length and width, provided such sheets are stamped before slitting or cutting.	When used in the manufacture of stampings for automotive vehicles and imported on or before June 30, 1966.	99%

'Made in Canada' rulings

THE FOLLOWING RULINGS have been made for Canadian customs purposes:

Of 'a class or kind made in Canada':

Wheel-mounted hydraulic hospital stretchers.

Three-ring, 11-inch loose leaf metals, up to and including 2-inch capacity, as used in loose leaf binders.

Note:

The customary 30 days' notice will not apply to 3-ring, 11-inch loose leaf metals up to and including 1-inch capacity which have previously been ruled to be of a class or kind made in Canada.

(Rulings effective August 13, 1965).

The above information is contained in Canadian Department of National Revenue Memoranda Series D51-35-1 and D51-4-1 dated July 13, 1965.

Thinking of Trade with

CANADA?

If so, you will find our booklet 'YOUR GUIDE TO ESTABLISHING A BUSINESS IN CANADA' a useful publication.

Why not write for a copy to our Business Development Department at 47 Threadneedle Street, London E.C.2.

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Covers Canada... Spans the World

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PARIS No. 10 Place Vendôme, Paris 1er, France
C. E. NOBLET, Asst. Gen. Manager Europe (Resident Paris)

DÜSSELDORF Königsallee 6, Düsseldorf, Federal Republic of Germany
R. J. R. BONNELAND, European Representative

BARBADOS

Customs tariff changes

THE BOARD OF TRADE have been advised that under the recent Barbados Budget the following changes were proposed:

(a) a 10 per cent increase on the preferential and general rates of duty on paints and enamels and upholstered furniture and fixtures,
(b) the exemption from duty of chemicals used in the processing of logs, squared timber and lumber,
(c) the duty-free importation of:
  (i) machinery and spare parts for the maintenance of saw mills,
  (ii) squared timber not less than 10 ft. long and 8 in. x 8 in. square,
(d) a reduction of the duty on all textiles and other fabrics.

Confirmation of these and any other changes will be published in due course. It was also confirmed that a specific airport service charge of WI$2.00 would be imposed on all outgoing passengers from Seawell Airport.

Industrial Incentives Act, 1963

THE BARBADOS GOVERNMENT is considering whether the following products should be declared 'approved products' for the purposes of the above Act:

APC Tablets, Toilet Waters, Medicated Rubs.

Pioneer manufactures of these products will enjoy income-tax relief, duty-free imports of building materials, plant, machinery, etc., and other concessions.

Applications for approved status are processed by the Barbados Development Board, PO Box 250, Bridgetown, Barbados. It would be appreciated if firms writing to the Development Board would copy their initial correspondence to the British Trade Commissioner, PO Box 225, Port of Spain, Trinidad.

Inquiries about the above notice should be addressed to the Board of Trade, Commercial Relations and Exports Department, 1 Victoria Street, London, S.W.1. (Tel. Abbey 7877, Ext. 2273).

JAMAICA

Industrial Incentives Law, 1956

THE JAMAICAN Minister of Trade and Industry is considering whether the following products should be declared 'approved products' for the purposes of the above law:

Oxygen and acetylene regulators, oxygen and acetylene welding and cutting torches, oxygen and propane cutting torches.

'Approved manufacturers' of these products will enjoy income-tax relief, duty-free imports of building material, plant, machinery, etc., and other concessions.

Applications for the status of 'approved product' and 'approved manufacturer' are processed by the Jamaica Industrial Development Corporation, 4 Winchester Road, Kingston 10, Jamaica (PO Box 505). It would be appreciated if firms writing to the Industrial Development Corporation would copy their initial correspondence to the British High Commission, Commercial Department, PO Box 393, Kingston, Jamaica.

Inquiries about the above notice should be addressed to the Board of Trade, Commercial Relations and Exports Department, 1 Victoria Street, London, S.W.1. (Tel. Abbey 7877, Ext. 2273).

Import licensing arrangements

THE LIST of Exceptions to the Jamaica Open General Licence (see *Board of Trade Journal* of April 24, 1964, page 925) is further amended by the addition:

1. of the following sub-items to *item* 37 (*machinery and equipment*):
  (x) Vending machines
  (xi) Sugar machinery
2. of the following new paragraph to *item* 7:
  (p) Men's jackets
3. of the following *new items:*
  113 'Milk' table glassware of all colours
  114 Brake fluid

Inquiries about the above notice should be addressed to the Tariff Section, Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757, Ext. 471).

CHILE

Amendments to import list

THE FOLLOWING AMENDMENTS should be made to the New Chilean List of Permitted and Prohibited Imports, notice of which was given in the *Board of Trade Journal* of December 25, 1964. The percentage of prior deposit required and tax surcharge payable (see Column 4) are the same, unless otherwise stated. If no figure is given it should be understood that the percentages have yet to be fixed.

Section	Group	Item	Tax/Deposit
IX	45/53	Plasticizers for rubber and synthetic fibres . . .	17
XII	64	Replace the item: 'Railway material and spare parts, excepting items which figure on the Prohibited List.' By two new items: 'Railway material except Tipcars, Decauville cars, special cars with hopper for the transportation of minerals; wagons for carrying liquids; wheels; hoppers and buckets; axles and tyre rims.' Spare parts for railway equipment.'	
	66	After the item: 'Aircraft for commercial aviation' Insert new item: 'Spare parts for aircraft.'	
XIII	79	After the item: 'Machines, apparatus and their spare parts, utensils and materials for dental use' Insert new item: 'Teeth of acrylic material.'	

Prior deposits on imports

IT HAS BEEN REPORTED by HM Embassy in Santiago that, by Decree No. 1616 of the Chilean Ministry of Finance, which was promulgated in the *Official Gazette* on July 3, 1965, the importation was authorized of *second-hand* Caterpillar-mounted cranes of over 10 tons capacity, subject to lodgement of the percentage of prior deposit payable on the equivalent new machines. This means that the prior deposit payable is 90 per cent of the c.i.f. value instead of the usual 200 per cent which is applicable to second-hand machines. This privilege is only applicable when the import is made

(a) under the Foreign Investors' Statute,
(b) on deferred payment terms, and
(c) out of foreign aid funds.

COLOMBIA

Prior deposits on imports

THE BRITISH EMBASSY in Bogota reports that Resolution No. 19 (operative from June 23, 1965) of the Monetary Board reduces to 5 per cent the prior deposit required in respect of imports of capital equipment. The text of the Resolution is as follows:

Article 2

In accordance with the dispositions of Article 20 of Law 1 of 1959, the prior deposit in respect of imports of capital equipment complying with the undermentioned conditions, which must be qualified by the Monetary Board, is reduced to 5 per cent. The conditions are as follows:

(a) The f.o.b. price of the machine of plant equipment which it is intended to import must not be less than US$250,000.
(b) The terms of remittance abroad must be adequately spread over three or more years.
(c) The importer must be the person or entity who will use the machine or plant to be imported; the benefit of the reduction cannot be granted to intermediaries.
(d) The reduction will be applicable only to capital equipment for transmutation industries and public service concerns where the capital equipment is required for the establishment of new industries or for the expansion of existing ones.

Import regulations

IT WAS reported by HM Embassy at Bogota that, on June 19 the Colombian government issued Decrees Nos. 1611 and 1612 modifying the customs duties on imports of certain motor vehicles and parts

Decree 1611 reduces from 25 per cent to 10 per cent the duty on bus chassis (already assembled) when imported by certain organizations. These come under tariff heading 87.04-B, which by the first article of Decree 1612 is divided into two. The rest of the second decree makes special reductions for parts imported for the vehicle assembly industry.

The text of these decrees is as follows:

Decree No. 1611

Article 1 – Customs duty on chassis for buses imported by duly established transport firms exclusively, permanently and indefinitely destined to public passenger transport services, urban, intermunicipal or interdepartmental, is fixed at 10 per cent *ad valorem.*

The same duty is applicable to chassis for buses imported by universities and colleges, exclusively, permanently and indefinitely, destined to transport their students.

Article 2 – Vehicles imported under the terms established in the preceding article may only be registered with the pertinent authorities in the name of such firms, exclusively, permanently and indefinitely and for the purpose of rendering the specific services mentioned in Article 1.

Article 3 – The rate of duty established in Article 1 will apply to the types of vehicles mentioned in that Article which are cleared through customs after the date of this decree.

Article 4 – This decree is in force from the date of issue.

Decree No. 1612

Article 1 – The text and duties of Customs Tariff Item 87.04-B will be as follows:

87.04 – Chassis with engine, for motor vehicles classified under Items 87.01 to 87.03, inclusive:

B. Other:

I – For buses, duty 25 per cent *ad valorem.*

II – Other, duty 180 per cent *ad valorem.*

Article 2 – Unassembled complete or incomplete chassis imported by duly authorized industries who have concluded manufacturing or assembly contracts with the National Government will be subject to the following duty rates:

Customs Item	Description	Duty *Ad val.*
87.02 O I a I	Pick-up chassis with cabin	10%
87.02 C I b I	Lorry chassis with cabin	10%
87.04 A II a	Chassis for station wagons and similar vehicles of Item 87.02 A II a	120%
87.04 A II b	Chassis for station wagons and similar vehicles of Item 87.02 A II b	220%
87.04 A II c	Chassis for station wagons and similar vehicles of Item 87.02 A II c	320%
87.04 B I	Chassis for buses	5%
87.04 D II	Other	120%

Article 3 – Unassembled, complete or incomplete motor vehicles imported by duly authorized industries who have concluded manufacturing or assembly contracts with the National Government will be subject to the following duty rates :

Customs Item	Description	Duty *Ad val.*
87.02 A I	Jeep type vehicles	4%
87.02 A II a	Station wagons and similar vehicles	140%
87.02 A II b	Station wagons and similar vehicles	240%
87.02 A II c	Station wagons and similar vehicles	340%
87.02 B	Passenger vehicles of 10 or more seats, not including the driver's seat	40%
87.02 C I a 2	Panels and the like	140%

Article 4 – Unassembled, complete or incomplete motor bodies imported by duly authorized industries who have concluded manufacturing or assembly contracts with the National Government will be subject to the following duty rates:

Customs Item	Description	Duty *Ad val.*
87.05 B I b 1	For station wagons and similar vehicles of Item 87.02 A II a	120%
87.05 B I b 2	For station wagons and similar vehicles of Item 87.02 A II b	220%
87.05 B I b 3	For station wagons and similar vehicles of Item 87.02 A II c	320%

Article 5 – The rates of customs duties established in the preceding articles will apply to the vehicles and bodies described in the said articles which are cleared through customs after the date of issue of this decree.

Article 6 – The use in the vehicle assembly industry of parts, pieces and accessories imported under customs items other than those established in this Decree, or (the use) of such parts which, having been imported under the said Items, are destined to the assembly of vehicles other than those specified in the customs Item quoted for the import, will constitute contraband.

Article 7 – This decree is in force from the date of issue.

EL SALVADOR

Exchange control

THE BRITISH EMBASSY in El Salvador have reported that the Central Bank of El Salvador have announced that the period during which foreign exchange must be obtained for the payment of imports under the new exchange control regulations reported in the *Board of Trade Journal* dated June 18, 1965 will be calculated from the date on which the goods enter a Customs warehouse in El Salvador and not from the date of shipment.

BELGIUM

Importation of beef and beef offals

THE AGRICULTURAL DEPARTMENTS have announced that licences will be issued on request to enable the importation into Great Britain of beef and beef offals from Belgium. The licences will set out the veterinary certification that must accompany all consignments of meat.

Application for a licence should be made to the Ministry of Agriculture, Fisheries and Food, Animal Health Division, Government Buildings, Block B, Hook Rise South, Tolworth, Surbiton, Surrey, for a landing in England and Wales, and to the Department of Agriculture and Fisheries for Scotland, Animal Health Branch, 6 St. Colme Street, Edinburgh 3, for a landing in Scotland.

FRANCE

Imports of goods from Britain under negotiated quotas

THE FRENCH *Journal Officiel* of July 14 announced the opening of the quotas for the second half of 1965. Full details will appear in next week's *Board of Trade Journal.*

A list of the relevant quotas appeared on page 664 of the *Board of Trade Journal* dated March 19.

(*Continued on next page*)

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BRUNEL COLLEGE

The Department of Chemistry announces a two-day Symposium on

PLASTICS IN FURNITURE

dealing with current and potential applications of plastics materials to the Furniture Industry.

The Symposium, which should be particularly of interest to designers and manufacturers of furniture, will be held on:

Thursday, 16th September, 1965
Friday, 17th September, 1965
Fee: £5 5. 0.

Full details and application forms available from the
Head of the Chemistry Department, Brunel College, Woodlands Avenue, Acton, London, W.3

FRANCE, *continued*

Import regulations for meat for human consumption

THE FRENCH *Journal Officiel* of July 11, announced that the list of abattoirs in Britain inspected and approved by the competent authorities in Britain and accepted by the French authorities, should be extended by the addition of the following abattoirs:

Name and address	Approval No.
W. K. Jackson & Son, Symington, Biggar, Lanark	S.8.
Thomas Borthwick & Sons Ltd., Ross-on-Wye, Hereford	EWS 26
Bowketts (Tenbury) Ltd., Westfields Trading Estate, Hereford	EWS 31
Public Abattoir, Cattle Market, Preston	EWS 32

The French text of the above notice may be seen at the Export Services Branch, Board of Trade, Room E.13, Hillgate House, 35 Old Bailey, London, E.C.4.

Customs tariff modifications

THE FRENCH *Journal Officiel* of June 30, announced the following amendments to the French customs tariff as from July 1:

Tariff No.	Description of goods	Rate of duty %
13.03	Saps and vegetable extracts; pectins; agar-agar and other natural mucilages and thickeners extracted from vegetable materials: A. Saps and vegetable extracts: V. Of pyrethrum and of roots and plants containing rotenone	8·4 (2)

(2) This duty is reduced to 5 per cent until December 31, 1965, inclusive, for extract of pyrethrum.

14.02	Vegetable materials, whether or not put up on a layer or between two layers of other material, of a kind used primarily as stuffing or as padding (e.g. kapok, vegetable hair and eel-grass): B. Other: I. Vegetable hair	1·5 (1)

(1) This duty is suspended until December 31, 1965, inclusive.

16.02	Other prepared or preserved meat or meat offal: B. Other: II. Not specified: b. Other: 1. Containing beef or beef offal, excluding those containing pork or pork offal: x. Not truffled	31·5 (1)
	y. Truffled	39·3 (3)
	2. Other: x. Not truffled	31·5 (P)
	y. Truffled	39·3 (P)

(1) and (3) No amendments.
(P) This duty is suppressed for other prepared or preserved meat or meat offal, not specified, containing pork or pork offal (ex 16.02 B II b 2), during the application of the regime of levies to which they are submitted under the regulations decreed by the Council of the EEC.

29.15	Polyacids, their anhydrides, acid halides, acid peroxides and peracids, and their halogenated, sulphonated, nitrated or nitrosated derivatives: C. Aromatic polyacids: II. Other: b. Other	20·6 (4)

(4) This duty is reduced to 18 per cent until December 31, 1965, inclusive, for isophthalic acid.

29.27	Nitrile function compounds	18.1 (7)

(7) This duty is reduced to 7 per cent until December 31, 1965, inclusive for acrylonitrile.

29.34	Other organo-inorganic compounds: B. Other: II. Other	18·6 (6)

(6) This duty is reduced to 18 per cent for aluminium diethylchloride, aluminium triisobutyl and ethyl aluminium sesquichloride.

Tariff No.	Description of goods	Rate of duty %
38.19	Chemical products and preparations of the chemical or allied industries (including those consisting of mixtures of natural products), not elsewhere specified or included; residual products of the chemical or allied industries, not elsewhere specified or included: Q. Other: IV. Not specified: i, j. Other	20·6 (2) (3) (4) (6)

(2)-(4) No amendment.
(6) This duty is reduced to 12 per cent until December 31, 1965, inclusive, for briquettes based on silicon carbide.

45.01	Natural cork, unworked, crushed, granulated or ground; waste cork: A. Natural cork, unworked, in the form of boards or parts of boards, of a thickness of more than 30 mm.	5 (2)
	B. Other	8 (2)

(2) This duty is reduced to 4 per cent, until December 31, 1965, inclusive, for these products imported under a quota; the amount and conditions of this quota are fixed by decree of the Minister of Finance and Economic Affairs.

48·01	Paper and paperboard (including cellulose wadding), machine-made in rolls and sheets: E. Other: II. Not specified: d. Other: 1. Made in continuous lengths: n. Other: u. Containing mechanical pulp in a proportion of: x. More than 60%: 2. Other	18·6 (2)
	y. 60% or less	18·6 (2)
	v. Not containing mechanical pulp: x. Containing no rag pulp or containing less than 75% of rag pulp	18·6 (2)
	y. Containing 75% or more of rag pulp	18·6 (2)

(2) This duty is suspended, until December 31, 1965, inclusive, for Japan paper intended for the manufacture of artificial casings, subject to the conditions and control formalities fixed by the competent authorities.

84.06	Internal combustion piston engines: C. Marine engines: II. Other, provided they are used in watercraft (2), of a weight of: a. and b. [no amendment].	

(2) The admission of these goods is subject to the presentation of a certificate of installation (*certificat de mise abord*).

85.23	Insulated (including enamelled or anodized) electric wire, cable, bars, strip and the like (including co-axial cable), whether or not fitted with connectors: A. Lead-sheathed cable	17 (1)
	B. Other: I. Without continuous sheath, with or without metal armour, insulated with varnish, lacquer, enamel or metallic salts or oxides	16·9
	II. Other	16·9 (1)

(1) When intended for the repair or maintenance of aerial navigation apparatus and subject to the fulfilment of the conditions and formalities fixed by the competent authorities, these goods are admitted at the reduced rate of 8·2 per cent.

92.13	Other accessories and parts of apparatus listed in heading No. 92.11 (gramophones, dictating machines, other sound reproducers or recorders): C. Other: II. Pick-ups and sound-heads for the apparatus listed in heading No. 92-11 B	14
	III. Other	18·8

The full French text of the above notice may be seen at the Export Services Branch, Board of Trade, Room E.13, Hillgate House, 35 Old Bailey, London, E.C.4.

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ITALY

Italian customs regulations applying to refund of duty

EXPORTERS TO ITALY should be aware that Italian Customs Regulations do not permit the refund of customs duties paid on imported goods once the goods have been removed from Customs supervision. These regulations apply even if the goods are subsequently found by the importer to be defective, not in accordance with specifications, or otherwise unsatisfactory and are returned to the exporter. These difficulties have been encountered frequently in the past, particularly with machinery, the performance of which it is not possible to test on Customs premises.

As a general rule, to avoid such difficulties, exporters should encourage their Italian importers to examine the goods, where practicable, before paying import duties. In the particular case of machinery and equipment, attention is drawn to a provision contained in Italian Royal Decree 1453 of December 18, 1913, by which temporary import facilities are granted for 'machinery and equipment to be experimented on trial'. The period of 'trial' may not normally exceed six months although extensions may be granted according to circumstances. At the end of the trial period the temporary import can be transformed into a permanent import at the request of the importer or, alternatively, the equipment can be re-exported (if found unsatisfactory) with a refund of the duty temporarily deposited.

The Italian Customs have indicated that the term 'machinery and equipment to be experimented on trial' would cover all items of machinery and technical equipment requiring installation and test over a period. Where this facility is used, however, import documents must clearly indicate that the machine or equipment is being imported on a temporary basis 'on trial'. For this facility, no prior approval by the Ministry of Foreign Trade is required.

FEDERAL REPUBLIC OF GERMANY

Uniform conditions for the approval and recognition of motor vehicle parts

BY A LAW which came into effect on June 12 (Bundesgesetzblatt Part II 1965, No. 21) the Federal German Government has promulgated the Agreement concerning the adoption of uniform conditions of approval and reciprocal recognition of approval for motor vehicles equipment and parts.

This Agreement, dated March 20, 1958, was signed by the Federal Government on June 19, 1958. A copy of the text in English is available for inspection at Export Services Branch, Board of Trade, Room E11, Hillgate House, 35 Old Bailey, E.C.2. (Tel. City 5757, Ext. 449).

SPAIN

Opening of Global quotas

THE LIST of Spanish global quotas for 1965 was published in the *Board of Trade Journal* of February 26, page 473.

The Spanish authorities have invited applications from Spanish importers, merchants and industrialists against the following quotas for the second half of 1965:

Quota No.	Goods	Minimum value of licences for which applications invited	Closing date for applications
		Pesetas	
1	Hops	13,200,000	August 20
4	Preserves for children	3,000,000	August 20
6	Soups and soup preparations	4,500,000	August 20
24	Non-liberalized wood manufactures	5,000,000	August 16
26	Miscellaneous textile fibres (natural)	4,500,000	August 16
27	Yarn of miscellaneous textile fibres (natural)	6,000,000	August 16
32	Carpets and rugs	2,750,000	August 15

SWEDEN

Temporary exemption of certain products from import duty

THE SWEDISH GOVERNMENT has announced its intention to exempt from import duty during the period July 1, 1965 to June 30, 1966 the following items:

B.N. No. 29.26.200 Hexamethylenetetramine in solid form.
B.N. No. 84.59.390 Machines for the production of X-ray films.

Reduction in import duties

THE SWEDISH GOVERNMENT has announced that with effect from July 1, 1965 the import duty on the following items has been reduced from 35 to 33 Swedish crowns per 100 litres:

B.N. No. 22.01.101 Aerated spa waters and other aerated waters.
B.N. No. 22.02.001 Lemonade, flavoured spa waters, flavoured aerated waters and other non-alcoholic beverages, *not* including fruit and vegetable juices falling within heading No. 20.07.

Inquiries about these notices should be addressed to Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757, Ext. 458, 459 and 461).

TURKEY

Global import quotas and liberalization lists

THE TURKISH AUTHORITIES announced on July 5, 1965, the fifteenth list of global quotas and the liberalization list for the second half of 1965. Applications to import under the quotas must be made by Turkish importers within *one month* of the date of the publication in Turkey.

The main changes in the lists as compared with those published in the *Board of Trade Journal* of January 29, 1965 (pages 235 to 241), February 5, 1965 (pages 294 to 298) and February 12, 1965 (pages 362 to 364) are as follows:

Customs Tariff No.	Description
	Items transferred from quota list to liberalization list II.
40.10	Transmission belts (V belts)
76.04	Aluminium foils and strips
85.14.11	Caps of telephones, microphones and earphones
90.20	X-ray equipment, tubes, parts and accessories
90.24	Instruments for measuring, checking and regulating gases, liquids and temperature
	Items transferred from liberalization lists into quota list.
	List I
51.02	Synthetic yarns for fishing
73.14.30	Galvanized wires for exporters
	List II
73.13.90	Lacquered tin coated sheets
	New additions under quotas for the manufacturing industry.
	Material necessary for the manufacture of motor cycles and tricycles
	Material necessary for the manufacture of bicycles
	Material necessary for the manufacture of paint
	Material necessary for the manufacture of cooling units of refrigerators
	Material necessary for the manufacture of LPG tanks bigger than 8 cu.m. and boilers
	Material necessary for electric bulb manufacturers
	Items transferred from liberalization list II into liberalization list I.
28.19.10	Zinc oxide
29.02	Halogenated derivatives of hydrocarbons
29.15.90	Phthalic anhydride (AID)
29.16	Acid alcohol
29.19	Phosphoric esters (AID)
29.31	Organo-sulphur compounds
29.33	Organo-mercury compounds
32.05.21	Anilines, alizarines }
22	Artificial organic colours } AID
29	Other }
40.01.10	Crepe sheets (except crepe sole). (For rubber factories)
40.01.20	Natural rubber of RSS2 and RSS4 quality
40.01.20	Natural rubber of RSS1 and 3 quality (AID)
41.01.12	Fresh hides and skins of bovine cattle weighing 15 kilos or more }
41.01.16	Dried hides and skins weighing 9 kilos or more } (AID)
41.01.32	Fresh buffalo hides weighing 15 kilos or more }
41.01.36	Dried buffalo hides weighing 9 kilos or more }
	Items added to liberalization list I.
29.16.33	Acetylosalicylic acids (with the permission of the Ministry of Health)
38.19.20	Chemical products used in petroleum production (AID). (With the permission of the Ministry of Power and Natural Resources.)
90.18.10	Gas masks used for medical and surgical purposes
90	Others
	Items added to liberalization list II.
80.01.10	Unwrought tin (for use only in food containers, excepting those containing more than 0·02% arsenic and 0·5% lead and antimony as well as cadmium
84.18.30	Filtering and purifying apparatus (except air filters)
85.04.90	Separators for use in lead batteries of land transport vehicles (subject to the permission of the Ministry of Industry) (AID)
85.19.20	} Non-heating resistors and potentiometers (except rheostats)
40	}

(*Continued on next page*)

TURKEY, *continued*

Items deleted from liberalization lists and not transferred to quota list.
List I

09.02	Tea
48.01.69	Diphenyl papers

Items added to the AID liberalization list.

38.19.20	Chemical products used in petroleum production

Items deleted from AID liberalization list.

73.13.90	Tin coated sheets. (This item is now included in the general quota list)
76.16.59	Label tickets made of aluminium (for the needs of exporters) (This item is now included in the A.I.D. quota list)

Items added to the AID quota list.

73.13	Pickled sheets finer than 0·75 mm. (included)
73.15	Alloyed and high carbon steel (for the manufacture of automobile springs)
76.16.59	Label tickets made of aluminium (deleted from AID liberalization list)

Items deleted from AID quota list.

73.07.20	Sheet, billets and slabs. (This item is now included in the general quota list)
73.08 } 73.12 }	Sheets of iron and steel up to 539 mm. wide.
73.13.10/20	Iron and steel sheets (except pickled sheets). (This item is now included in the general quota list)
73.13.60	Electrolytic tinned plate.
76.04	Aluminium foil and strips. (This item is now included in the general liberalization list II)
84.13	Automatic burners.
85.01.31/32	Electric motors. (This item is now included in the general quota list)
85.19.40	Starters for fluorescent lamps and mercury vapour lamps.
85.19.20	Rheostats.
87.02.11/13	Dumpers and dumper trucks with capacity of 15 tons and more. (This item is now included in the general quota list)

A further announcement will be made when full details of the quota and liberalization lists become available.

ISRAEL

Amendment to customs tariff

THE FOLLOWING amendment to the Israeli Customs Tariff has been made.

Tariff Ref. No.	Description	Rate of Duty (*ad val.* c.i.f.)
84-22 (a) (1) (i)	Hydraulic jacks for cars	80% up to June 1, 1966 60% after June 1, 1966

All inquiries about this notice should be addressed to Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4· (Tel. City 5757, Ext. 460/462).

INDIA

Deposit requirements for payments for imports

THE RESERVE BANK OF INDIA issued a notice on June 29 announcing new conditions which importers in India now have to fulfil before they can make an import. Importers of goods will now have to put a deposit of 25 per cent of the c.i.f. value of the shipment with the Reserve Bank before the shipment takes place. This deposit has to remain in a special account of the Bank for a minimum period of two months and bears an interest of 2 per cent. The condition originally applied to all imports worth more than 5,000 rupees and was to be irrespective of the method of finance involved. However, a further notice was issued on July 12 exempting the following categories from the requirement:

(i) Capital goods imported under licences issued on approved deferred payment terms.
(ii) Capital goods paid for out of share subscriptions made in cash by foreign collaborators as approved by the Government of India and retained abroad with the permission of the Reserve Bank of India for the specific purpose of making payment for the goods to be imported.
(iii) Capital goods imported against issue of shares to foreign collaborators as approved by the Government of India and the Reserve Bank of India.
(iv) Goods imported under licences stipulating payment out of foreign exchange loans granted by foreign Governments, foreign collaborators or foreign or Indian institutions or any other persons, and paid for by the letter of commitment procedure, or by any other procedure approved by the Reserve Bank and providing in either case for direct payment to the supplier from out of the proceeds of such foreign exchange loans.
(v) Cotton, cotton seed oil, soya bean oil and mutton tallow imported and paid for under PL480 arrangements.
(vi) Any goods for which an import licence is not required.

Any further inquiries about this notice should be addressed to Commercial Relations and Exports Department, Room 337, Board of Trade, 1 Victoria Street, S.W.1. (Tel. Abbey 7877, Ext. 2280).

PAKISTAN

Import policy for July 1965 to June 1966

PAKISTAN ANNOUNCED her import policy for the period July 1965 to June 1966 on July 5. For the first time, this policy has been issued on an annual basis rather than a six-monthly basis and an advance notice about it was published in the *Board of Trade Journal* of July 9. The policy continued the 'free list' which was first introduced in June 1964 and in fact five new items have been added to it, fabrics, valves for iron and steel pipes and tubes, packing for engines and boilers, gelatine capsules and shoe lasts. The list for imports under OGL has been reduced from 34 to 33 items.

Import licences will be valid for the period between the date of issue and the date of validity mentioned in the licence which will normally be one year. During the first six months of the period of validity of the licence, the licensee will be entitled to import goods up to 50 per cent of the value of the licence and remittance to this extent will be allowed during the first period. Licences for items covered by the OGL list will continue to be issued with a validity of six months only. Any further queries about this notice should be addressed to Export Services Branch, Room E54, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757, Ext. 468.)

MALAYSIA (SINGAPORE)

Quarterly import quotas

THE BOARD OF TRADE has received a Notice to Singapore Importers No. 237 which states that import quotas for TV aerials (7.5 per cent) and wheat flour (1 per cent) remain unchanged for the three-month period July 1 to September 30, 1965.

Importers are reminded that letters of credit should not be established or orders for such goods placed with suppliers unless an import licence is first obtained from the Imports and Exports Control and Registration Department authorising the import of specified consignments.

The abovementioned commodities manufactured in Malaysia are not subject to this measure of import control, but the importation of such consignments must be supported by documentary evidence showing the country of manufacture or origin of the goods and countersigned by the appropriate Malaysian customs authority of the exporting State.

FIJI

Customs tariff

THE FOLLOWING RULINGS of the Commissioners of Customs were published for general information in the Fiji *Royal Gazette* dated June 4, 1965:

(1) Gummed paper tape when imported solely for use in the packing of butter should be admitted under Tariff Item 175(c).
(2) Steel wire rope declared to be imported solely for use in logging does not, when cut into specific lengths, constitute component and fashioned parts of logging equipment and therefore should be admitted under Tariff Item 129(e)

Inquiries about the above notice should be addressed to the Tariff Section, Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757, Ext. 471).

Hints to businessmen visiting Greece and Uganda

REVISED editions of the booklets on Greece and Uganda have been published in the 'Hints to Business Men' series.

British businessmen who intend visiting these countries on export business can obtain copies of the booklets on application to Export Services Branch, Board of Trade, Room F56, Hillgate House, 35 Old Bailey, London, E.C.4, Tel: City 5757, Ext. 7146, or to any Regional Office of the Board of Trade, or on personal application to the Export Information Centre, Board of Trade, 50 Ludgate Hill, London, E.C.4

AUSTRALIA

Tariff Board inquiries

THE AUSTRALIAN Minister for Trade has referred to the Tariff Board for inquiry and report the question whether assistance should be accorded the production of

(1) **photographic film and papers** (Tariff Items 37.01, 02, 03, 04.1 and 04.9)

(2) **compressors for air conditioning and refrigeration** (Tariff Items 84.11.12, 15.2, 15.3 and 17.6)

Reference (1) has been made as a result of representations by local manufacturers, reference (2) is of Departmental origin.

Details of the Tariff Items under which the above-mentioned goods are dutiable are given below:

Note: Specific rates are shown in Australian currency: £A125 = £100 Sterling.

Tariff Item	Goods	Rates of Duty	
		General	Preferential
37.01	Photographic plates and film in the flat, sensitized, unexposed, of any material other than paper, paperboard or cloth.		
37.01.100	Autochrome and similar type plates: collodion and Schuhmann plates .	7½%	Free
37.01.900	Other	27½%, or if higher, 6d. per sq. ft.	12½%, or if higher, 3d. per sq. ft.
37.02	Film in rolls, sensitized, unexposed, perforated or not:		
37.02.100	Cinematograph film, as prescribed by by-law	Free	Free
37.02.2	Perforated		
37.02.210	35 millimetres in width and not exceeding 5·5 feet in length . .	27½%	12½%
37.02.29	Other:		
37.02.291	Not greater than 16 millimetres in width	¼d. per ft. Primage 10%	¼d. per ft. Primage 5%
37.02.299	Other	1d. per ft.	1d. per ft.
37.02.900	Other	27½%, or, if higher, 7½d. per sq. ft.	12½%, or, if higher, 4d. per sq. ft.
37.03	Sensitized paper, paperboard and cloth, unexposed or exposed but not developed:		
37.03.100	Albumin, autotype, bromoil, collodion, direct positive, platinotype and stripping papers	7½%	Free
37.03.200	Papers and fabrics of a kind used in the production of heliographic prints, blue prints and like prints .	37½% Primage 10%	15% Primage 5%
37.03.3	Negative paper for the photocopying of documents by the image process .		
37.03.310	In sheets or strip, of an area not exceeding 400 square inches . .	17½%	10%
37.03.390	Other	10%	Free
37.03.900	Other	27½%, or if higher, 1d. per sq. ft.	12½%, or, if higher, ½d. per sq. ft.
37.04	Sensitized plates and film, exposed but not developed, negative or positive:		
37.04.1	Plates:		
37.04.110	Autochrome and similar types: collodion and Schuhmann . . .	7½%	Free
37.04.190	Other	27½%, or, if higher, 6d. per sq. ft.	12½%, or, if higher, 3d. per sq. ft.
37.04.02	Perforated film: (Not under reference).		
37.04.9	Other:		
37.04.910	Flat film	27½%, or, if higher, 6d. per sq. ft.	12½%, or, if higher, 3d. per sq. ft.
37.04.990	Other	27½%, or, if higher, 7½d. per sq. ft.	12½%, or, if higher, 4d. per sq. ft.
84.11	Air pumps, vacuum pumps and air or gas compressors (including motor and and turbo pumps and compressors, free-piston generators for gas turbines); fans, blowers and the like:		
84.11.12	Compressors for refrigerating appliances:		
84.11.121	Sealed unit types of 2 horsepower rating or less	57½%, or, if higher, £3 10s. each, and 17½%.	40%, or, if higher, £3 10s. each.
84.11.129	Other	47½%	30%
84.15	Refrigerators and refrigerating equipment (whether electrical or other):		
84.15.100	Refrigerators of 16 cubic feet gross internal capacity or less . . (Shown for information only; not under reference).	37½%	20%
84.15.200	Other refrigerators and refrigerating equipment	47½%	30%
84.15.3	Parts for refrigerators and refrigerating equipment:		

Continued on next page

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Tariff Item	Goods	Rates of Duty	
		General	Preferential
84.15.310	Incorporating sealed motor compressors of 2 horsepower rating or less	In respect of each compressor 57½%; or, if higher, £3 10s., and 17½%. In respect of the remainder of the refrigerator or refrigerating equipment 47½%.	In respect of each compressor 40%, or, if higher, £3 10s. In respect of the remainder of the refrigerator or refrigerating equipment 30%.
84.15.390	Other	47½%	30%
84.17	Machinery, plant and similar laboratory equipment, whether or not electrically heated, for the treatment of materials by a process involving a change of temperature, not being machinery or plant of a kind used for domestic purposes; instantaneous or storage water heaters, non-electrical:		
84.17.600	Condensers, coolers, and evaporators, refrigerating, not falling within sub-item 84.17.1 or 84.17.2	47½%	30%

This matter has been reported by telegraph by the British Senior Trade Commissioner at Canberra, who has been asked by the Australian authorities to notify them at the earliest possible date if any United Kingdom interests propose to tender evidence. In accordance with normal procedure, notification in this instance should be given to the Australian authorities **not later than August 10.** Before this date, therefore, United Kingdom Trade Associations or firms intending to submit evidence to the Tariff Board should so advise the Commercial Relations and Exports Department, Board of Trade, 1 Victoria Street, London, S.W.1, quoting reference Nos.(1) C.R.E. 7139/65 and (2) C.R.E. 7140/65.

References to the Special Advisory Authority

DETAILS WERE GIVEN in the *Board of Trade Journal* of March 2, 1962 (page 472) of the Australian Government's decision in accordance with which quantitative restrictions may in future be imposed as an alternative, or as an addition to temporary duties.

A reference has now been made to the Special Advisory Authority in respect of

hot water bags (Tariff Item 40.12.2)

Details of the Tariff Item under which the above-mentioned goods are dutiable are given below:

Note: Specific rates are shown in Australian currency: £A125 = £100 Sterling.

Tariff Item	Goods	Rates of Duty	
		General	Preferential
40.12.2	Hot water bags	37½%, or, if higher, 1s. 6d. per lb. Primage 10%	17½%, or, if higher, 9d. per lb. Primage 5%

The Special Advisory Authority is required to report within 30 days of the date of the reference.

In the short time available for investigation United Kingdom interests wishing to make their views known to the Special Advisory Authority will no doubt get in touch with their Australian agents or with the London office of the Australian British Trade Association, 42 Leicester Square, London, W.C.2. (Tel. Whitehall 5072).

Any inquiries about this notice should be addressed to the Commercial Relations and Exports Department, Board of Trade, 1-19 Victoria Street, London, S.W.1 (Tel. Abbey 7877, Ext. 2318 or 2319) quoting reference No. CRE 6958/65.

OPPORTUNITIES FOR EXPORTERS

Details of inquiries for United Kingdom products by overseas buyers, contracts open for tender, and agents wishing to represent United Kingdom firms, are published each week in the Board of Trade Journal *under the heading 'Information for Exporters'. Fuller information is also provided in the* Export Service Bulletin, *which is published by the Export Service Branch of the Board of Trade.*

ZAMBIA

Customs tariff changes

THE CUSTOMS AND EXCISE (Amendment) (No. 2) Act 1965 amends the Zambia customs tariff with effect from July 9. The items affected and the new rates of duty are as follows:

(Britain pays the column D rate of duty)

Tariff Item	Item		Duty A	Duty B	Duty C	Duty D
50	Spirits:					
	(a) (i) Liqueurs, cordials and mixed potable spirits (except bitters) exceeding 3% of proof spirit	per imp. prf. gal.	£8 1s. 6d.	£6 13s. 0d.	£6 13s. 0d.	£6 13s. 0d.
	(ii) Bitters	per imp. gal.	£3 15s. 0d.	£2 13s. 0d.	£2 10s. 0d.	£2 10s. 0d.
	(b) Other spirituous liquors, exceeding 3% of proof spirit, n.e.e.:					
	(i) Brandy	per imp. prf. gal.	£8 1s. 6d.	£6 13s. 0d.	£6 13s. 0d.	£6 13s. 0d.
	(ii) Gin	per imp. prf. gal.	£8 1s. 6d.	£6 13s. 0d.	£6 13s. 0d.	£6 13s. 0d.
	(iii) Whisky	per imp. prf. gal.	£8 1s. 6d.	£6 13s. 0d.	£6 13s. 0d.	£6 13s. 0d.
	(iv) Other	per imp. prf. gal.	£8 1s. 6d.	£6 13s. 0d.	£6 13s. 0d.	£6 13s. 0d.
	(c) Plain or rectified spirits	per imp. prf. gal.	£8 1s. 6d.	£6 13s. 0d.	£6 13s. 0d.	£6 13s. 0d.
	(d) Rum	per imp. prf. gal.	£8 15s. 0d.	£6 16s. 0d.	£6 13s. 0d.	£6 13s. 0d.
	(e) Methylated spirits exceeding 3% of proof spirit:					
	(i) Coloured methylated spirits	per imp. prf. gal.	£0 2s. 0d.	£0 1s. 3d.	£0 1s. 3d.	£0 1s. 3d.
	(ii) Other	per imp. prf. gal.	£8 1s. 6d.	£6 13s. 0d.	£6 13s. 0d.	£6 13s. 0d.
	NOTES: (1) For the purposes of paragraphs (*b*) and (*d*) of this item no allowance will be made for underproof in excess of 22%. (2) Coloured methylated spirits means unsweetened and unflavoured spirits methylated by such means as may be prescribed by regulation for the preparation of coloured methylated spirits produced within Zambia to every hundred gallons of which has been added three-eighths of one gallon of mineral naphtha (petroleum oil) and not less than one-fortieth of an ounce by weight of powdered methyl violet dye.					
52	Wines:					
	(a) Still wines, not exceeding 25% of proof spirit	per imp. gal.	£0 16s. 0d.	£0 12s. 0d.	£0 12s. 0d.	£0 12s. 0d.
	(*b*) Still wines, exceeding 25% of proof spirits, but not exceeding 50%	per imp. gal.	£1 2s 0d.	£0 16s. 0d.	£0 16s. 0d.	£0 16s. 0d.
	(c) Sparkling wines	per imp. gal.	£1 15s. 0d.	£1 5s. 0d.	£1 5s. 0d.	£1 5s. 0d.
	NOTES: (1) Wines containing less than 3% of proof spirit are not included in the above, and wines containing more than 50% of proof spirit are classified as spirits. (2) Wines having an absolute gaseous pressure exceeding 50 pounds per square inch at a temperature of 80 degrees Fahrenheit and wines having an absolute gaseous pressure of 50 pounds per square inch or less at a temperature of 80 degrees Fahrenheit shall be classified as sparkling wines and still wines respectively.					
129	Motor vehicles and trailers therefor:					
	(a) Passenger:					
	(i) Motor cars including coupe-imps, station-wagons, safari vans, general purpose vehicles and motor caravans	*ad val.*	A rate per cent. calculated by adding 32½ to the product of the figure representing the value for duty purposes expressed in pounds multiplied by ·020: provided that the minimum duty shall be 42½% and the maximum duty shall be 62½%	A rate per cent. calculated by adding 27½ to the product of the figure representing the value for duty purposes expressed in pounds multiplied by ·020: provided that the minimum duty shall be 37½% and the maximum duty shall be 57½%	A rate per cent. calculated by adding 22½ to the product of the figure representing the value for duty purposes expressed in pounds multiplied by ·020: provided that the minimum duty shall be 32½% and the maximum duty shall be 52½%	A rate per cent. calculated by adding 10 to the product of the figure representing the value for duty purposes expressed in pounds multiplied by ·020 provided that the minimum duty shall be 20% and the maximum duty shall be 40%.
134	Pipes, piping, tubes, tubing and fittings: of metal or substitutes therefor:					
	(ii) Mild steel tubing, enamelled: welded or open seam, whether or not perforated (the outside diameter being confined to nominal sizes ¾ inch and 1 inch and the thickness being confined to ·056 inch to ·072 inch inclusive), the ends being plain or screwed and additionally or alternatively fitted with any form of joint	*ad val.* or per foot plus *ad val.*	30% £0 0s. 2d. 10%	25% £0 0s. 2d. 5% whichever duty shall be the greater.	20% £0 0s. 2d. —	20% £0 0s. 2d. —
139	Refrigerators, refrigeration plant, ice-making machines and plant; and refrigerants therefor:					
	(b) Refrigerators, including cabinet refrigerators	*ad val.*	30%	20%	15%	15%
	(c) Refrigerated counters, display cabinets and ice-making machines, n.e.e.	*ad val.*	20%	10%	5%	5%
143	(3) Washing and ironing machines including wringers, not industrial	*ad val.*	45%	37½%	35%	25%
154	Radio wireless and electrical sound reproducing and recording apparatus including radar and television apparatus and accessories but not including batteries:					
	(b) Wireless and television broadcast receivers; radio gramophones; electrical record players; electrical sound amplifiers; electrical sound reproducing and recording machines; cabinet loudspeakers; chassis, complete or incomplete; and cabinets, imported separately; n.e.e.:					
	(i) Broadcast receivers, radio gramophones, record players, amplifiers and car radios: of a value for duty purposes not exceeding £10 each	*ad val.*	35%	25%	25%	10%
	(ii) Other	*ad val.*	50%	40%	40%	25%
	(c) Other, and parts and accessories, n.e.e.	*ad val.*	30%	20%	20%	5%

Suspensions of duty

THE ZAMBIAN CUSTOMS AND EXCISE (Suspension) (Amendment) (No. 3) and (No. 4) Regulations, 1965 amend the Schedule to the Customs and Excise (Suspensions) Regulations, 1965, with effect from July 9:

(a) by the deletion of:

Tariff Item	Item		Duty A	Duty B	Duty C	Duty D
Ex 331 (1)	Soderberg carbon paste	*ad val.*	5%	Free	Free	Free
Ex 331 (1)	Brass lead mouldings	*ad val.*	5%	Free	Free	Free
Ex 154 Ex (b)	Wireless and television broadcast receivers; radio gramophones; electrical record players; electrical sound amplifiers; electrical sound reproducing and recording machines; cabinet loudspeakers; chassis, complete or incomplete; and cabinets imported separately; n.e.e.: (i) Broadcast receivers (excluding crystal sets with a value for duty purposes not exceeding £1), radio gramophones, record players, amplifiers: transistor type; and car radios	*ad val.*	35%	25%	25%	10%

ZAMBIA, *continued*

Tariff Item	Item		Duty A	Duty B	Duty C	Duty D
	(ii) Chassis (as defined) whether or not incorporating other parts: (B) Other chassis	*ad val.*	35%	25%	25%	10%
	NOTES: Chassis for the purpose of this section is defined as: (A) Printed circuits; or (B) Plastic, fibrous, laminated or other non-metallic sheet insulation, conductively coated: drilled, punched, etched, printed or otherwise fabricated in such a manner as to identify it as a finished or partly finished component of radio apparatus; or (C) Receivers without cabinets.					
Ex (c)	Other, and parts and accessories, n.e.e.: (i) Transformers up to 250 watts and coils, whether or not incorporated with a switch; coil formers, whether or not wound or fitted with cores but not including ceramic or glass formers; transformer bobbins; but not including cores or core material imported separately	*ad val.*	30%	20%	20%	5%

(b) by the insertion of:

Tariff Item	Item		Duty A	Duty B	Duty C	Duty D
Ex 118	(c) Manufacturing and industrial, including machinery for power laundries; and steel shuttering and fittings, n.e.e., for concrete construction work: but excluding structural ironwork or steelwork: (ii) Other, n.e.e.	—	Free	Free	Free	Free
Ex 122 (1)	Iron and steel: (a) In blocks, ingots, pigs, billets, slabs, blooms and like crude manufactures	—	Free	Free	Free	Free
	(b) (i) Plates, including chequer plates and honeycomb and other industrial floorplates and tiles: not perforated or worked up in any way	—	Free	Free	Free	Free
	(ii) Sheets and strips: plain, enamelled, galvanized or coated, flat or corrugated: not perforated or worked up in any way, n.e.e.	—	Free	Free	Free	Free
	(c) Angle, bar, channel, hoop, rod, H, T and similar iron or steel: not perforated or worked up in any way: in the length	—	Free	Free	Free	Free
	(d) Drill steel, including drill steel rods, unthreaded	—	Free	Free	Free	Free
	(e) Tool steel	—	Free	Free	Free	Free
	(f) Hoop iron and hoop steel, shaped or fashioned	—	Free	Free	Free	Free
	(h) Bridgework	—	Free	Free	Free	Free
	(i) Honeycomb and other industrial floorplates or tiles	—	Free	Free	Free	Free
122 (3)	Cast iron grains: in bulk	—	Free	Free	Free	Free
Ex 296 (1) (f)	Ceramic transfers	*ad val.*	25%	15%	5%	Free
331 (1)	Parts and materials of a type suitable only for consumption in a process of manufacture, not being fuel: as may be approved by the Minister	—	Free	Free	Free	Free
Ex 331 (2)	Unfinished steel suspension spring blades	*ad val.*	7½%	Free	Free	Free

The Customs and Excise (Suspension) (Ceramic Transfers) Regulations 1965 are hereby revoked.

Any inquiries about these changes should be made to Export Services Branch, Board of Trade, Room E54, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757, Ext. 469).

Import control

THE Control of Goods (Import) (Amendment) Open General Licence, 1965, published as Statutory Instrument No. 231 of June 18, removes restrictions on goods imported into Zambia from Japan from that date.

THE Control of Goods (Import and Export) (Commerce) Amendment) (No. 7) Order, 1965, amends the Control of Goods (Import and Export) (Commerce Order) Order, 1964, with effect from June 19 by adding the following item to the list of goods subject to import control from all sources:

Bricks, other than decorative facing bricks and refractory fireclay bricks.

ZANZIBAR

Customs tariff amendment

THE PRESIDENTIAL Decree No. 16 of 1965 published in the *Zanzibar Gazette* dated June 26, amends, with effect from June 18, the First Schedule to the Customs Tariff as follows:

FIRST SCHEDULE

Item	Article	Rate of Duty
61	Motor spirit, and products ordinarily used as such; benzene, benzoline, naphtha (non-potable) n.e.e., gasolene, petrol and petroleum, shale and coal-tar spirit generally (but not including power paraffin and kerosene), except on proof to the Comptroller of Customs that it is imported for use only as fuel for aircraft and is declared as such at the time of importation	Shs. 1·95 per Imp. gall. 62°F.

Note: The effect of this amendment is to increase the rate of duty for the above item from Shs. 1/85 to Shs. 1/95 per Imp. gallon 62°F.

BRITISH TRADE MAGAZINE IN JAPAN

HM Embassy in Tokyo publish a quarterly magazine, in Japanese, entitled British Trade and Industry, *which carries articles and news items about commercial, industrial and technological developments in Britain. Copies are distributed to about* 2,000 *leading Japanese industrialists and importers.*

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Advertising Rates, Black and White: *Two-page spread* £36, *Full page* £20, *Half page* £12.

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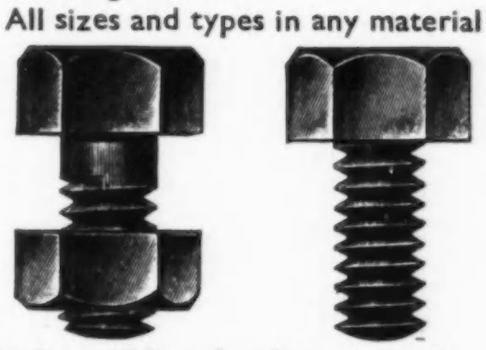

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Index to statistics published regularly in the Board of Trade Journal

A = annually; M = monthly; Q = quarterly; 6-M = every six months.

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– final (Q)	9 July 1965
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Official Receivers' Offices	29 Jan. 1965
United States Consular Offices in the UK	14 Aug. 1964

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